



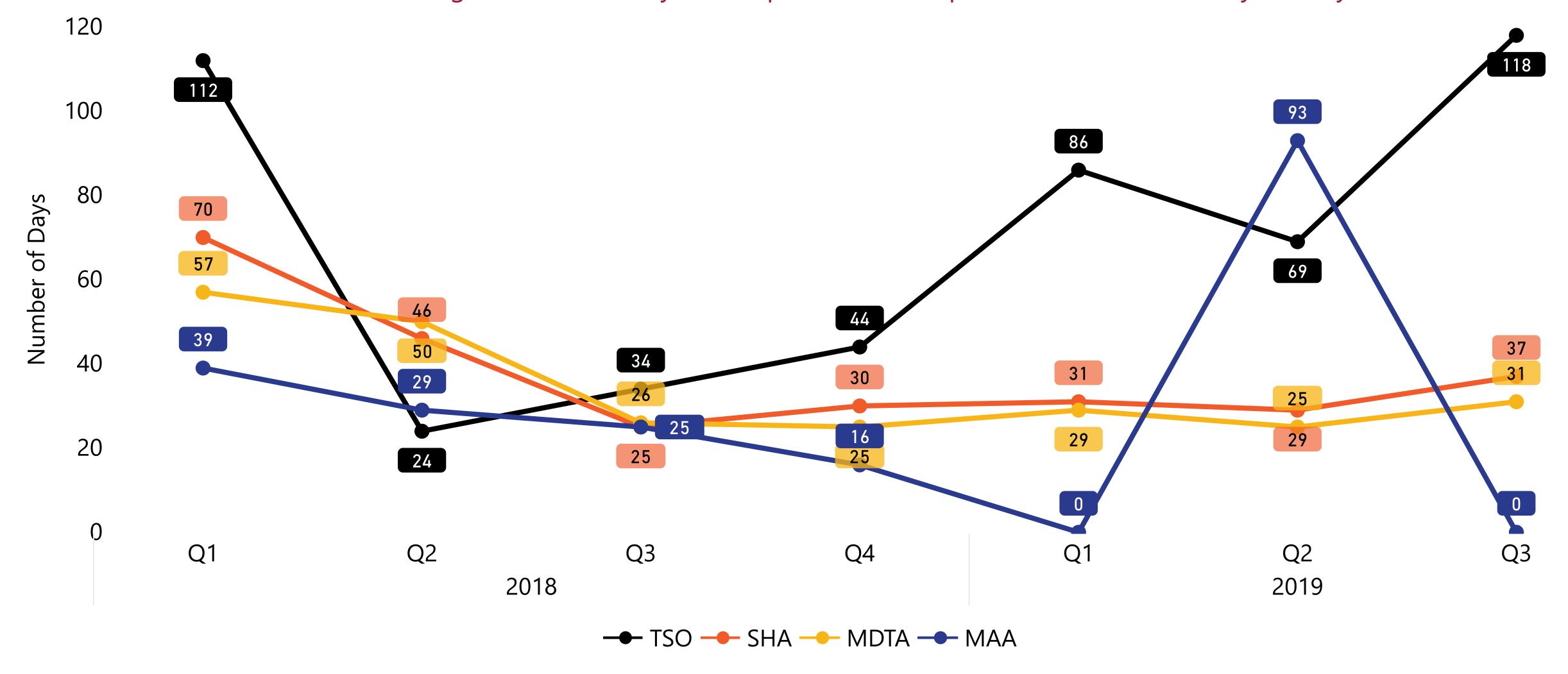
PRESENTING:

PROVIDE EXCEPTIONAL CUSTOMER SERVICE

TANGIBLE RESULT #1

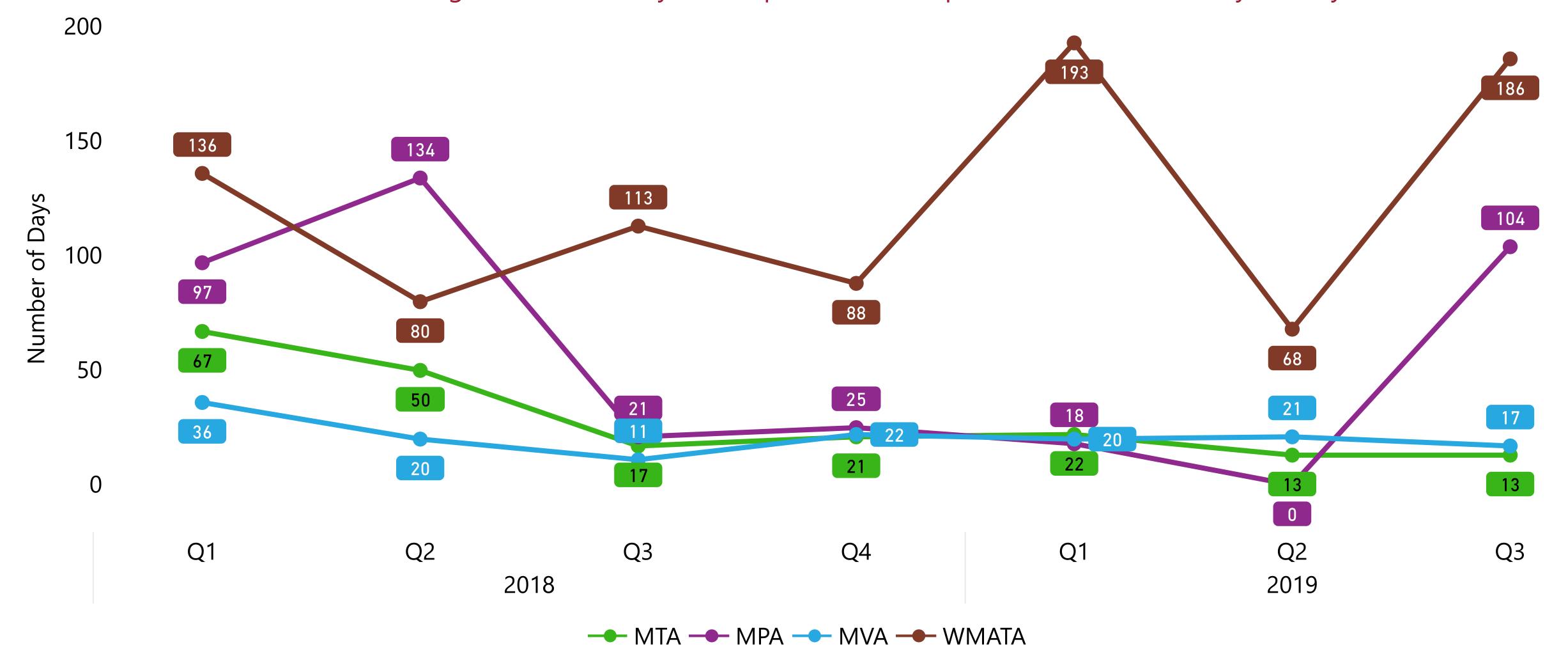
PM#1.2: Responsiveness to MDOT Customer Correspondence

Chart 1.2A.1: Average Number of Days to Respond to Correspondence in MDOT IQ System by TBU

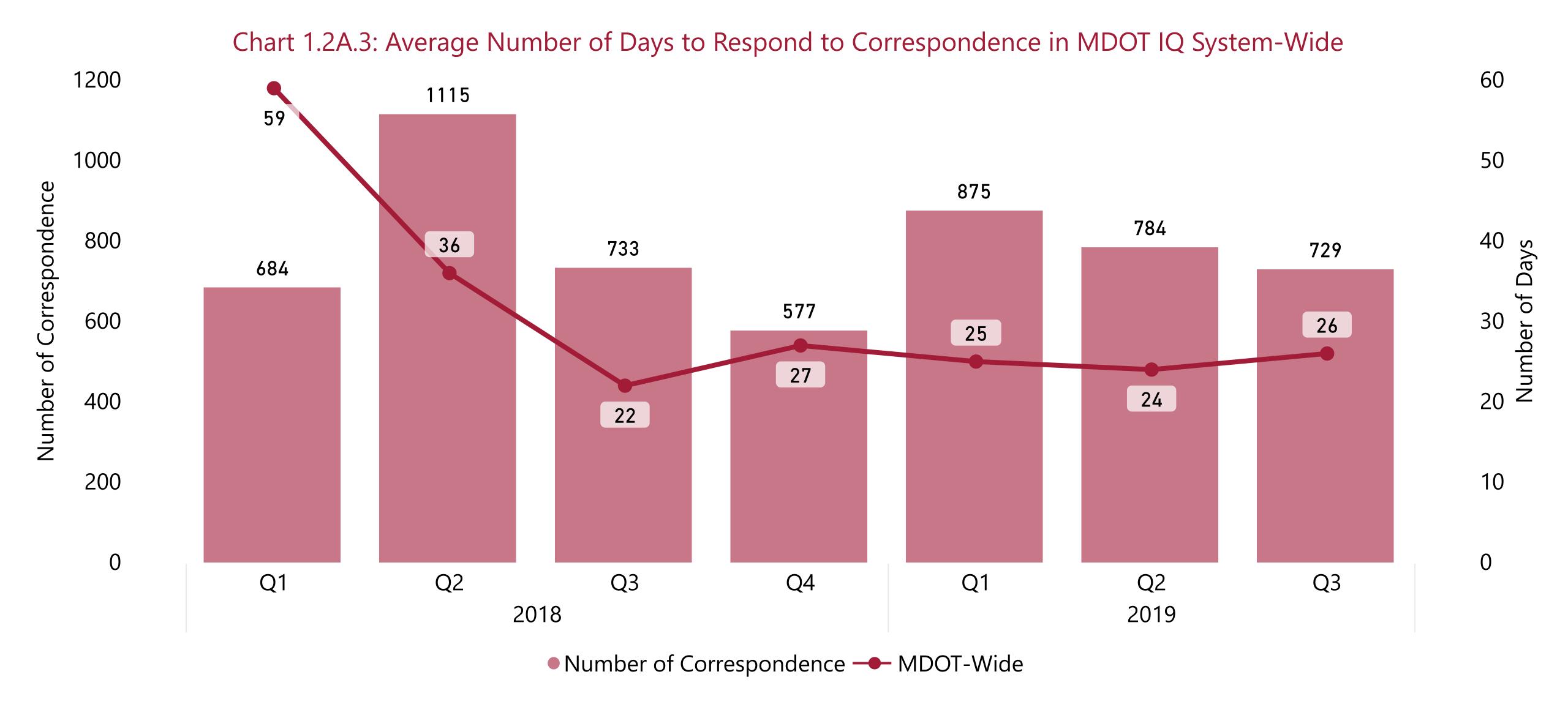


PM#1.2: Responsiveness to MDOT Customer Correspondence

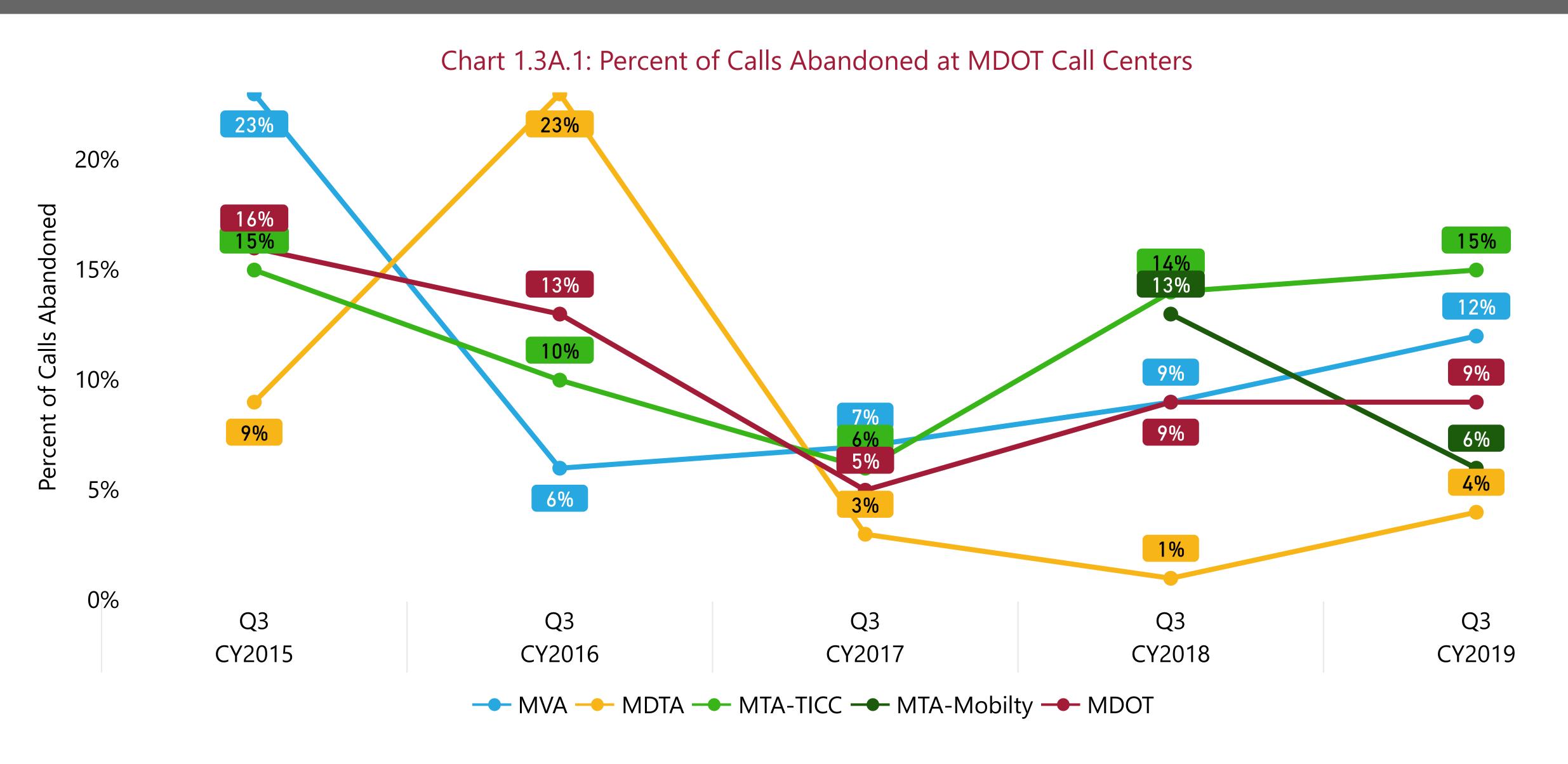
Chart 1.2A.2: Average Number of Days to Respond to Correspondence in MDOT IQ System by TBU



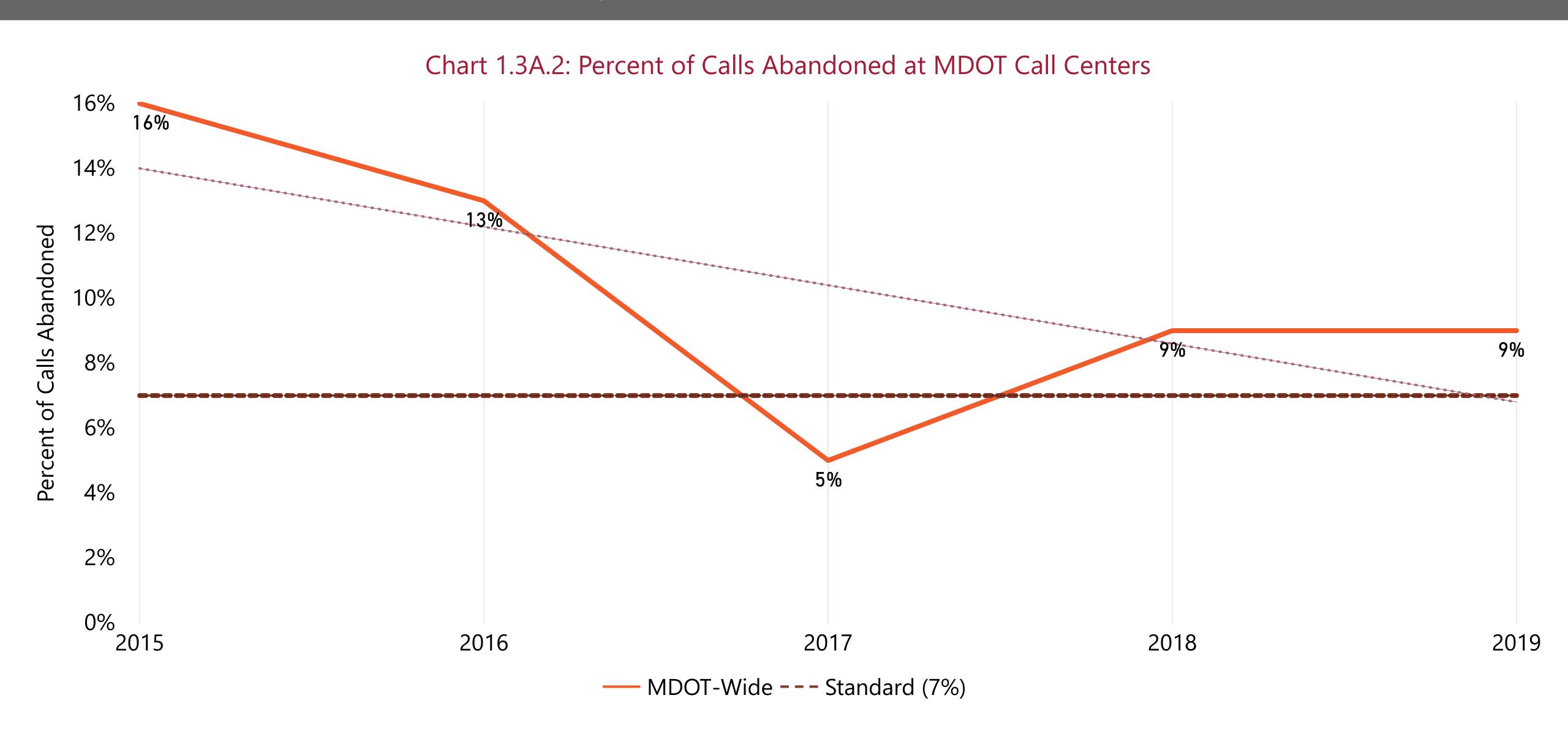
PM#1.2: Responsiveness to MDOT Customer Correspondence



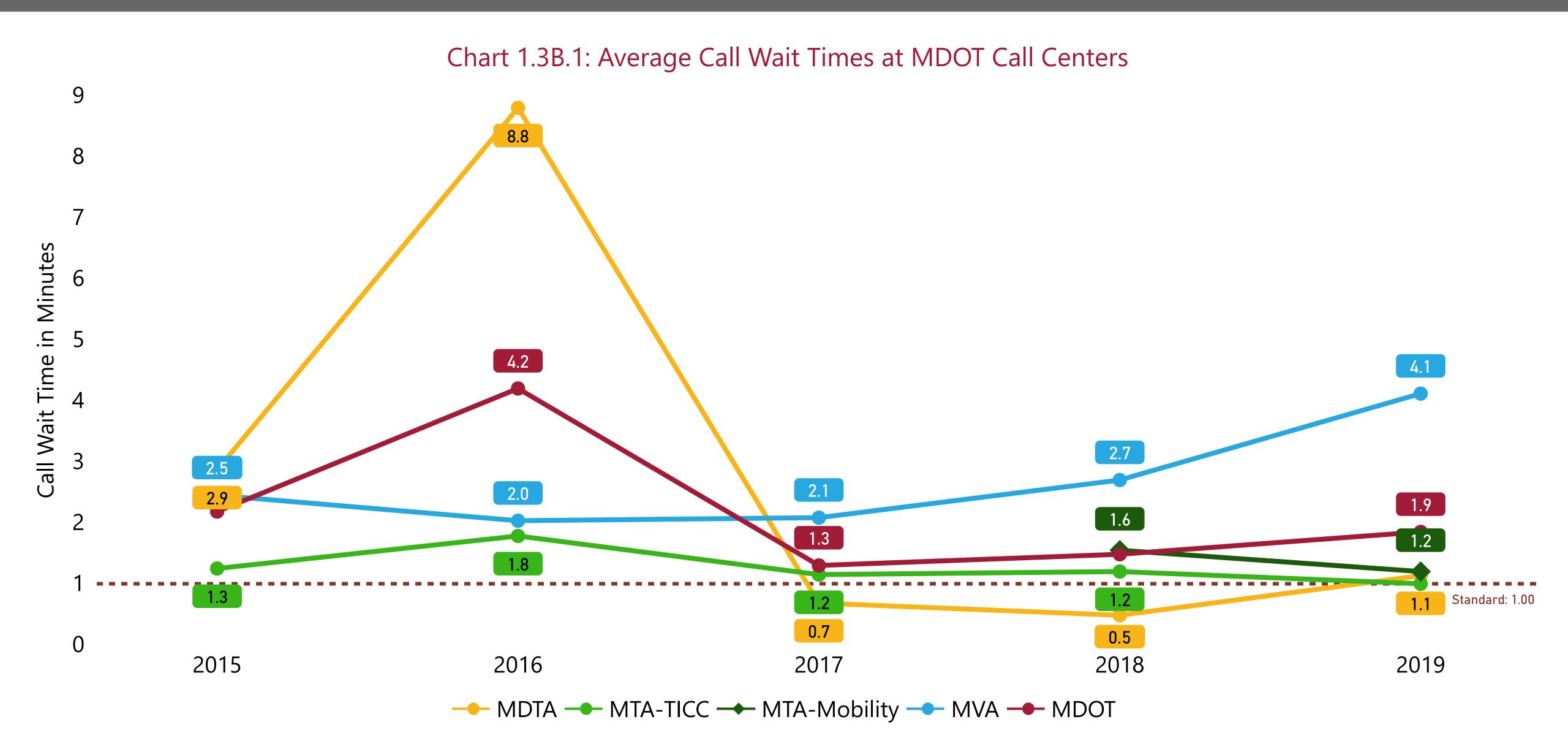
PM#1.3: Customer Satisfaction with Receiving Goods and Services



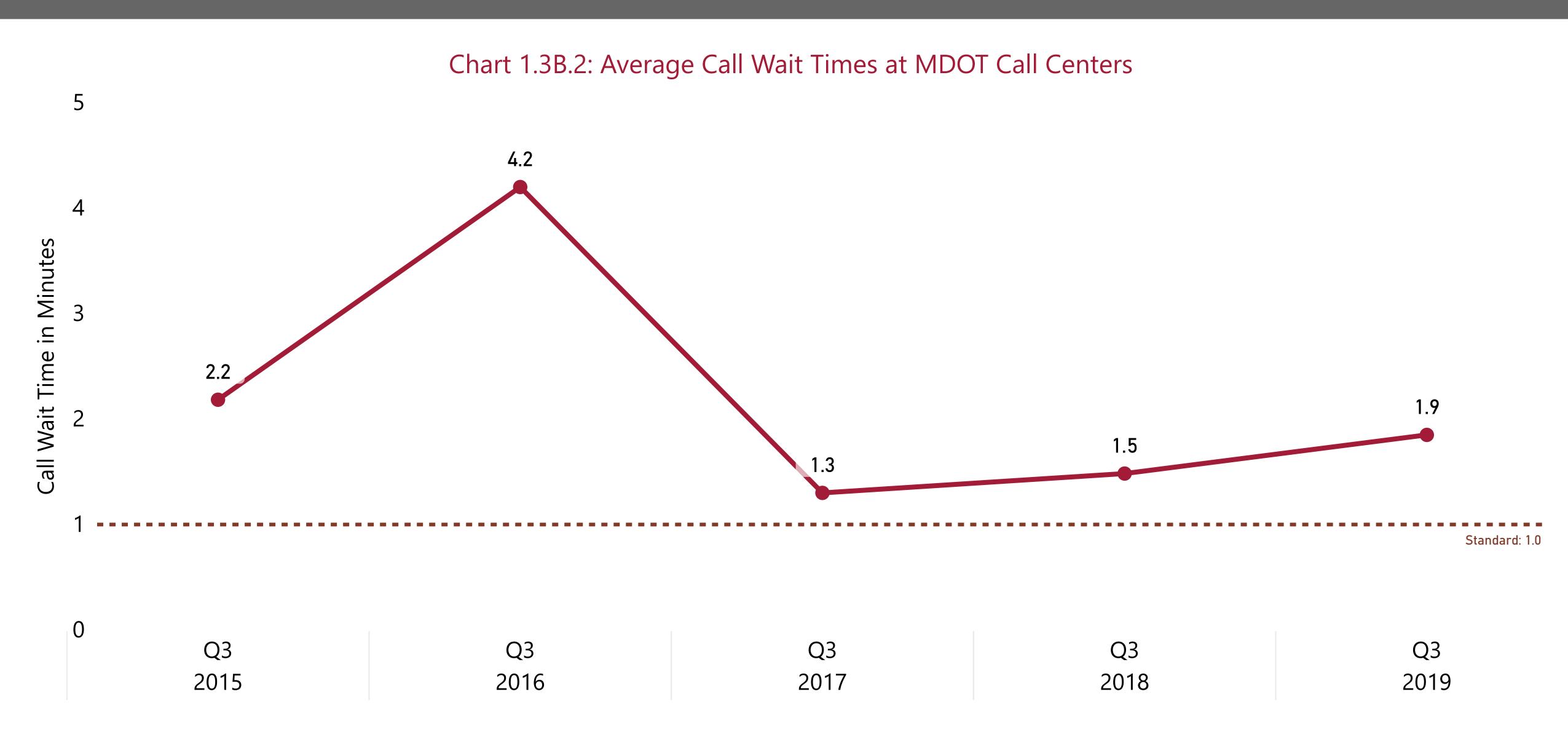
PM#1.3: Customer Satisfaction with Receiving Goods and Services



PM#1.3: Customer Satisfaction with Receiving Goods and Services



PM#1.3: Customer Satisfaction with Receiving Goods and Services

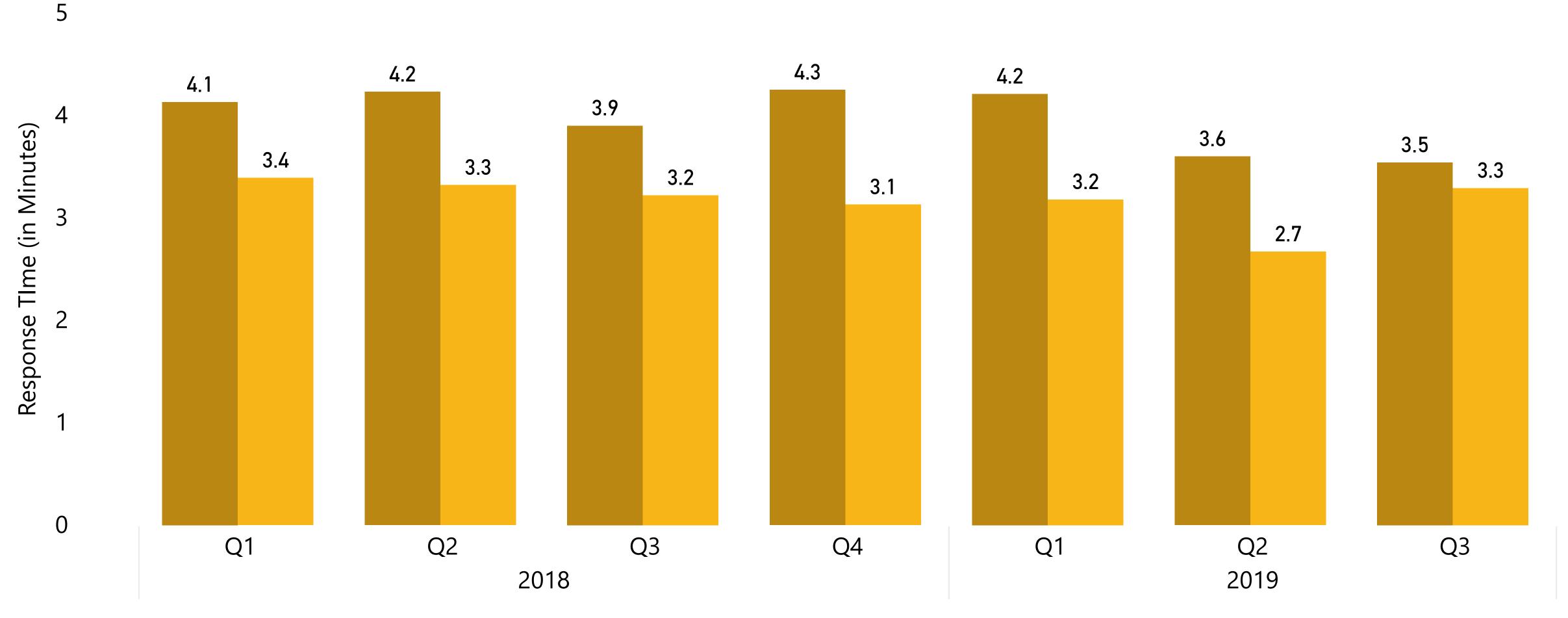




TANGIBLE RESULT #1 TBU SPECIFIC MEASURES

PM MDTA 1.1: Response Time for Messaging

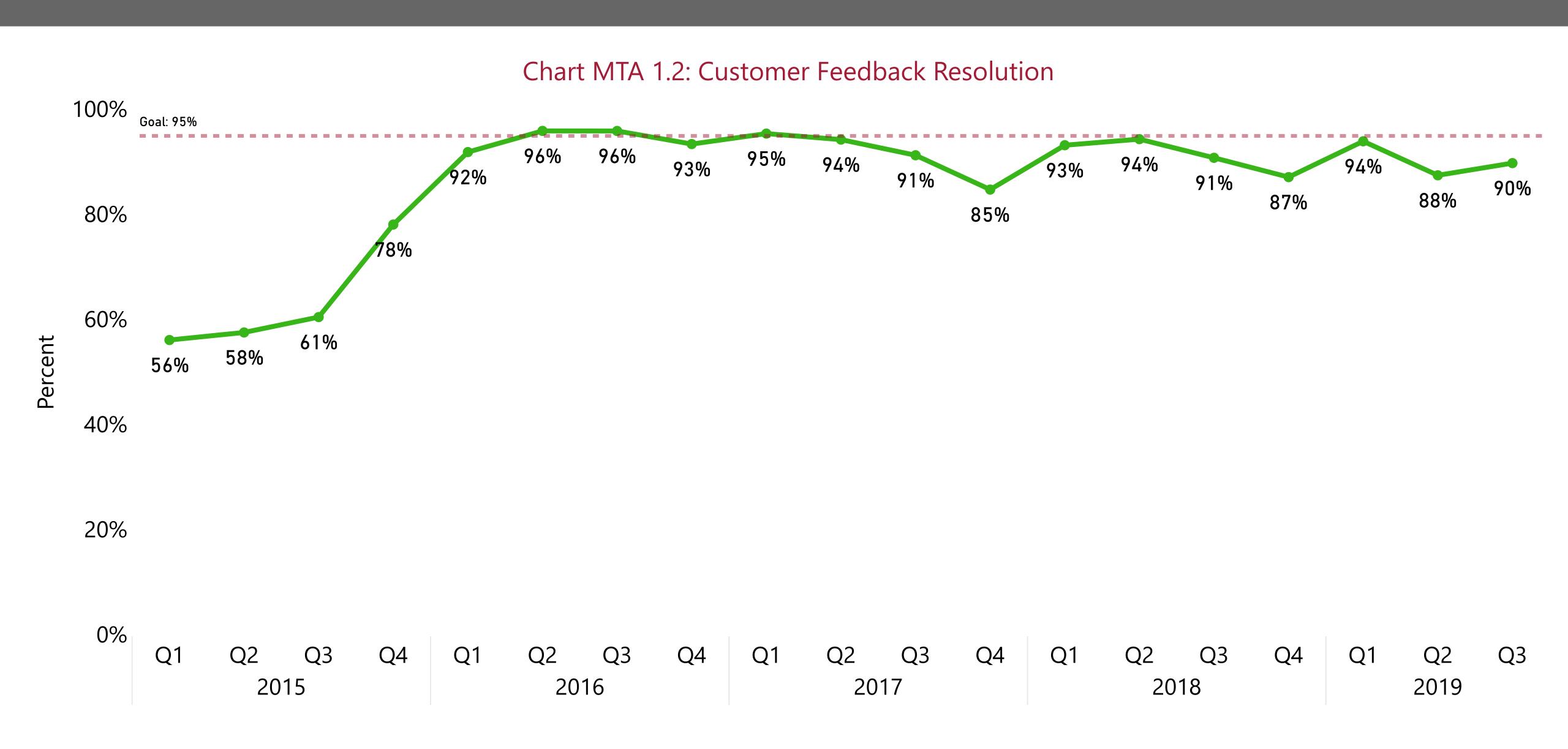
Chart MDTA 1.1.1: Reponse Time for Messaging Unplanned Events/Crashes



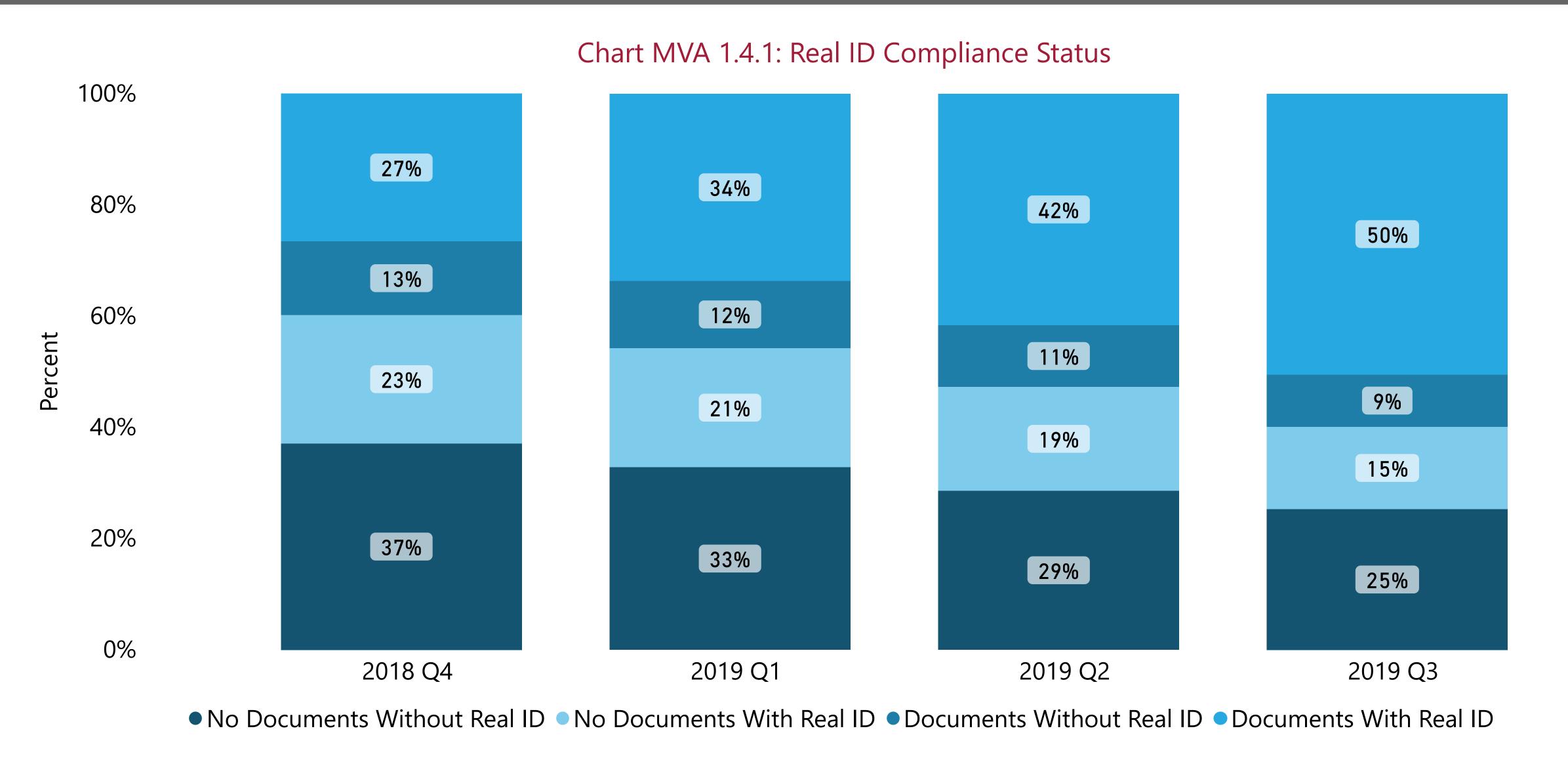
Average Response Time
 Average Response Time (Excluding Anomalies)

TR#1: PROVIDE EXCEPTIONAL CUSTOMER SERVICE

PM MTA1.2: Customer Feedback Resolution



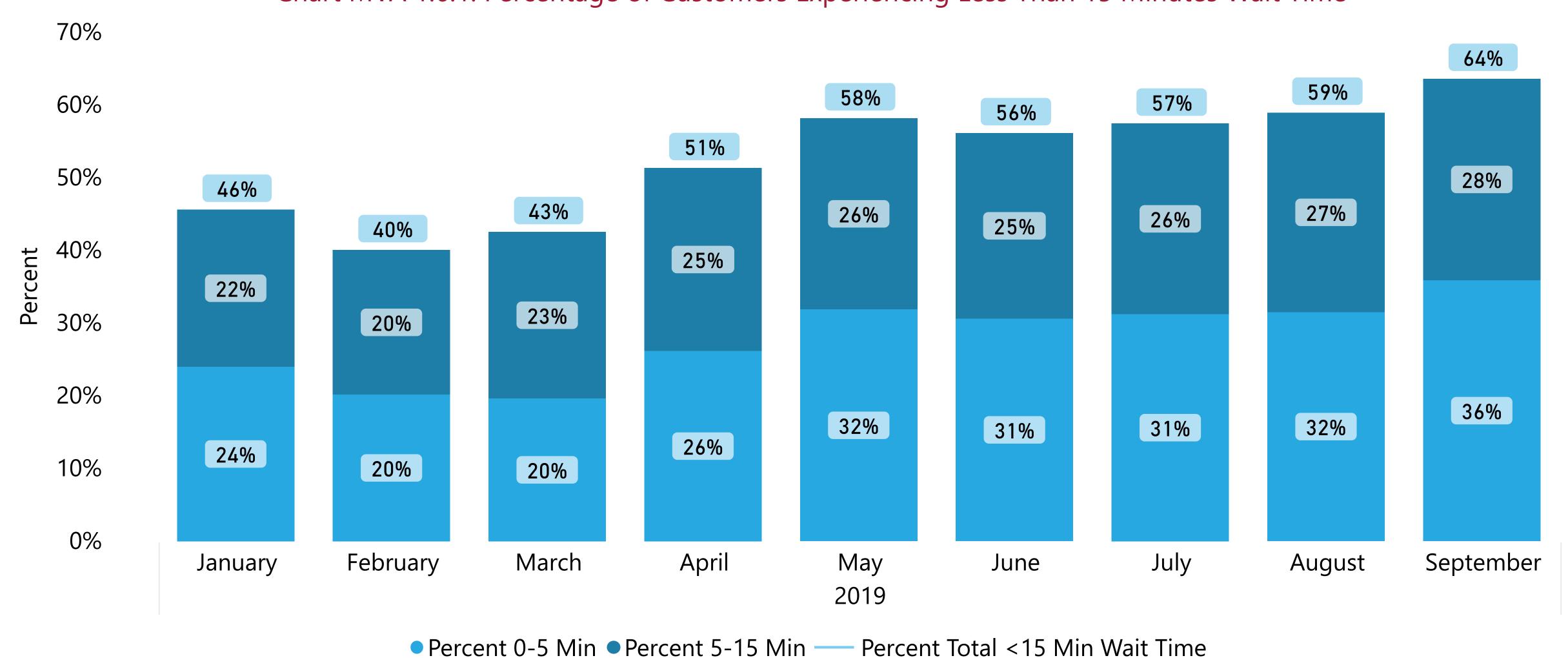
PM MVA 1.4: Real ID Compliance



TR#1: PROVIDE EXCEPTIONAL CUSTOMER SERVICE

PM MVA 1.6: MVA Branch Wait Times

Chart MVA 1.6.1: Percentage of Customers Experiencing Less Than 15 Minutes Wait Time





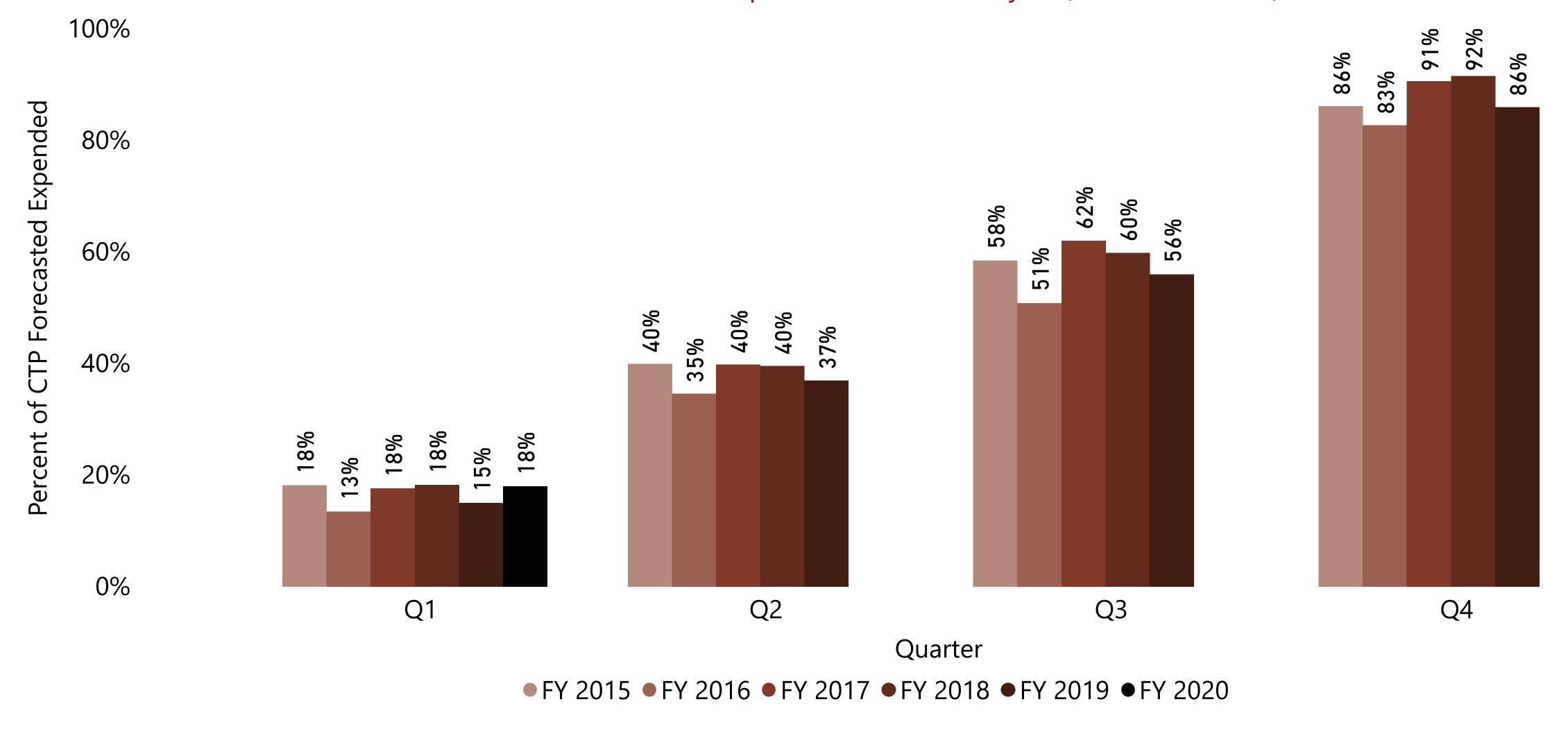
PRESENTING:

USE RESOURCES WISELY

TANGIBLE RESULT #2

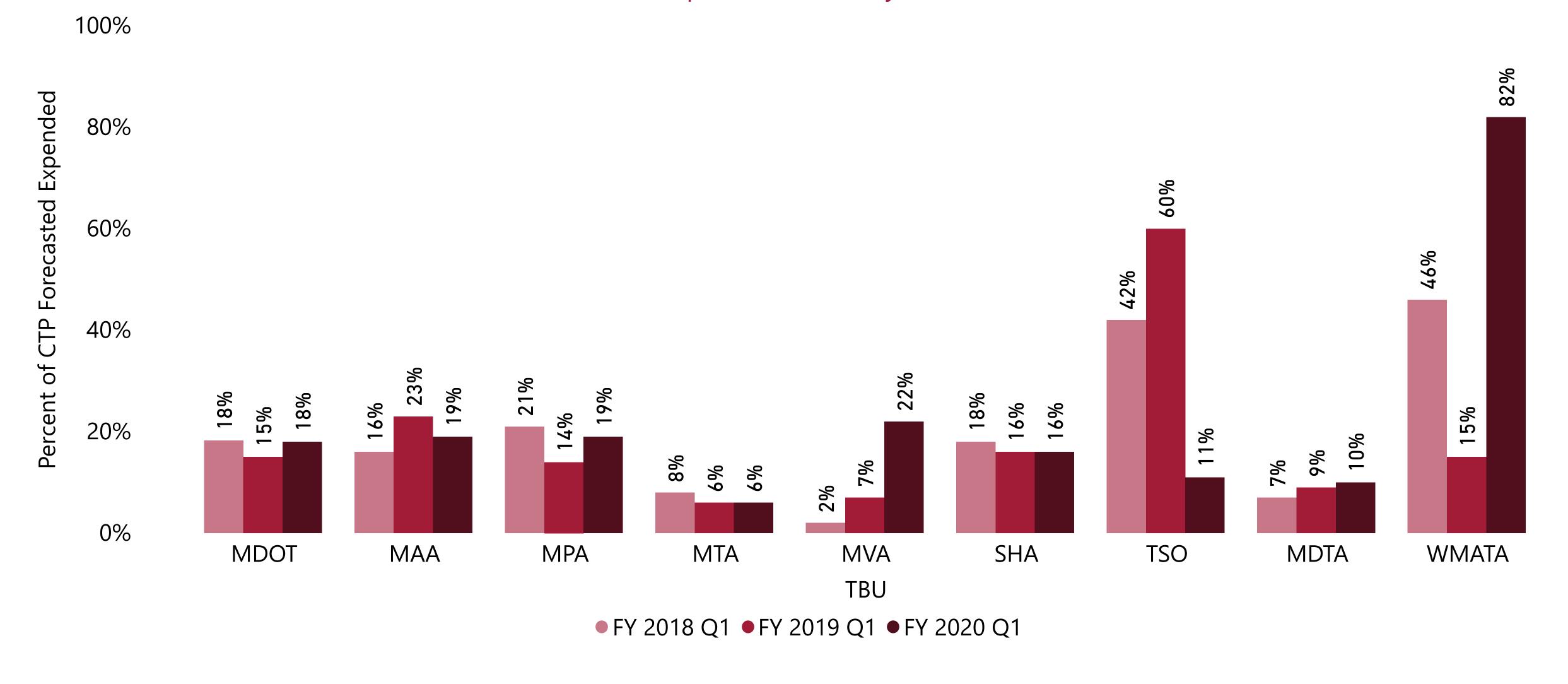
PM#2.1: Percent of Capital Dollars Spent As Programmed

Chart 2.1.1: 6-Year Expenditure Rate Analysis (Federal & State)



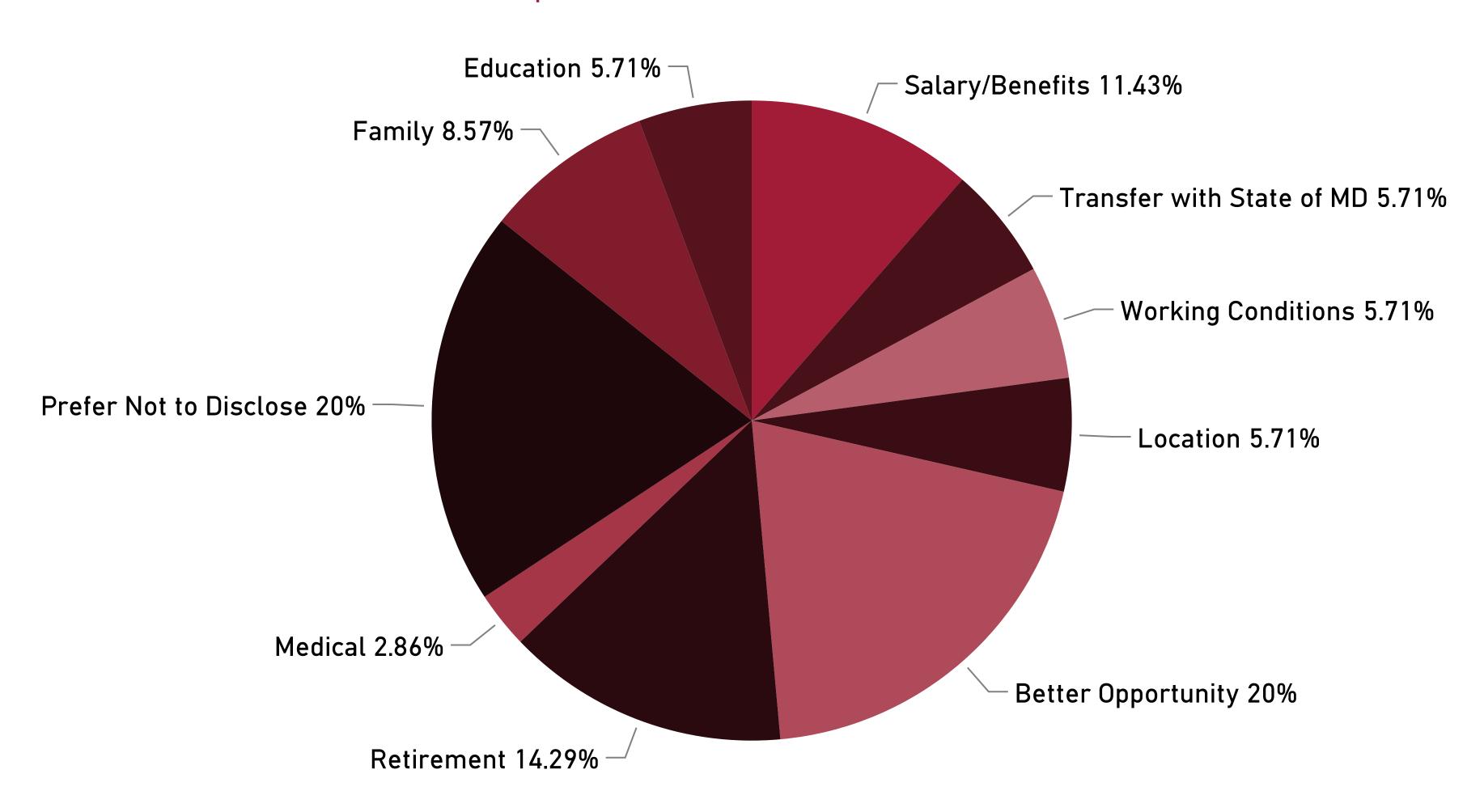
PM#2.1: Percent of Capital Dollars Spent As Programmed

Chart 2.1.2: 3-Year Expenditure Rate by TBU (State/Federal/Toll)

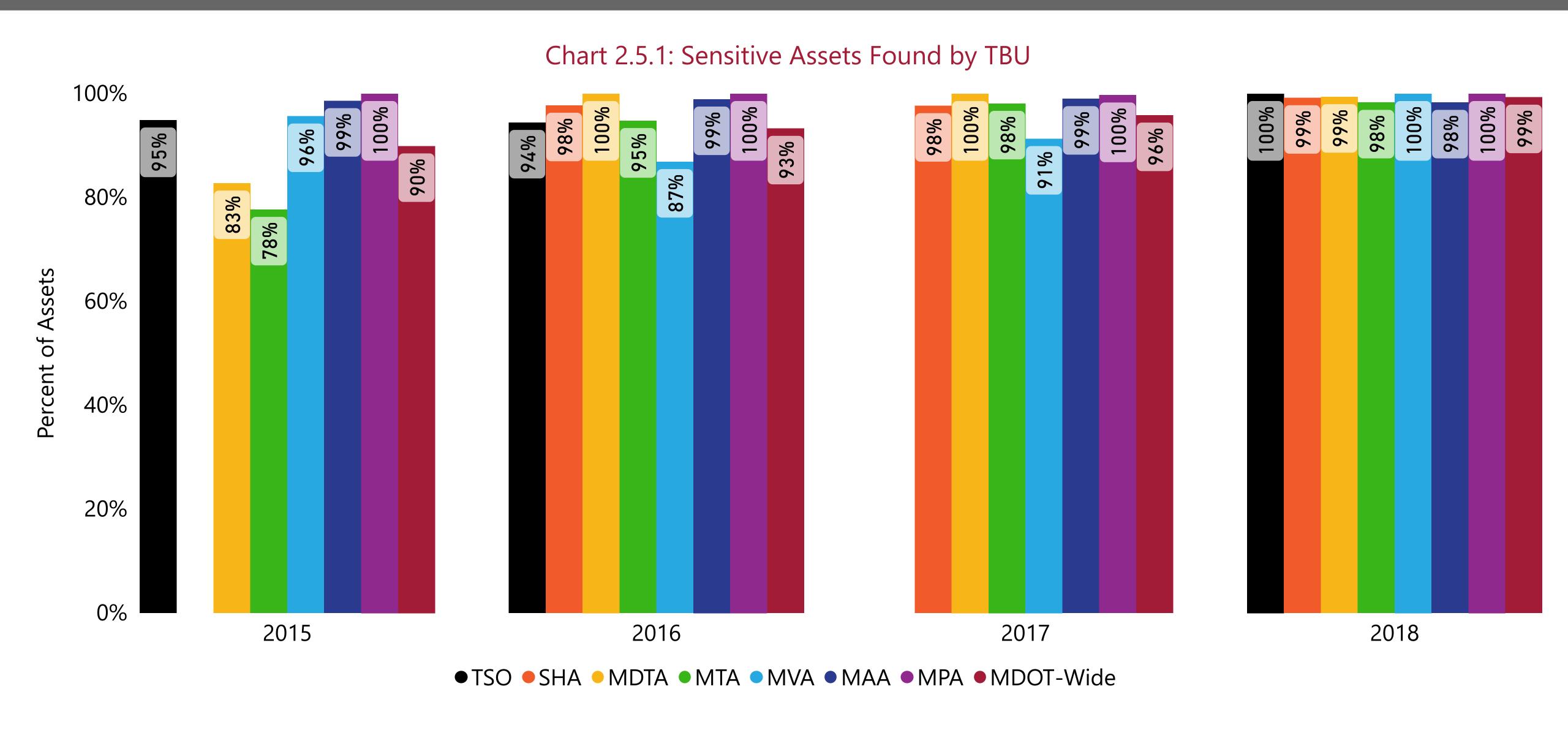


PM#2.3: Employee Turnover Rate

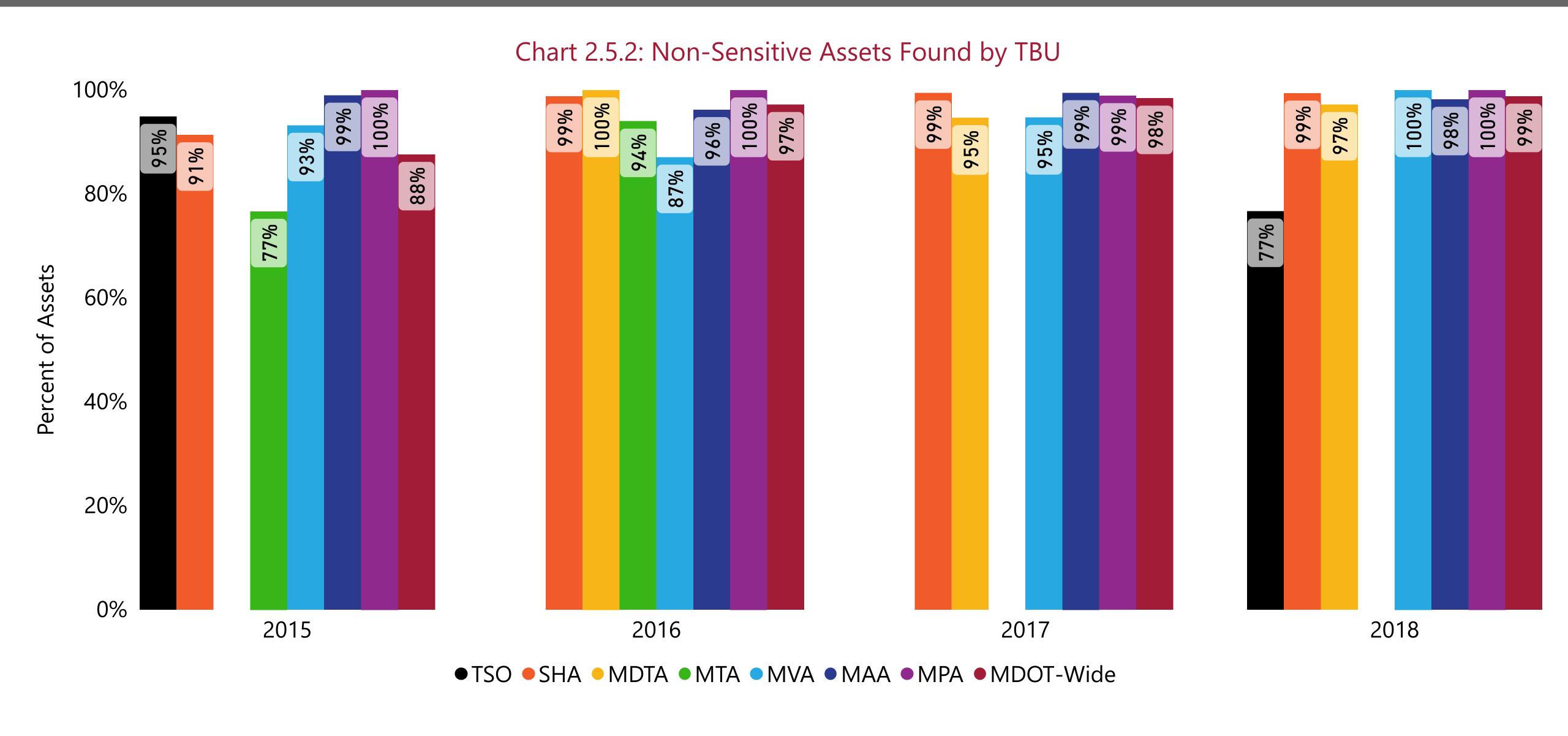
Chart 2.3.1: Separation Reasons MDOT-Wide for Q3 2019



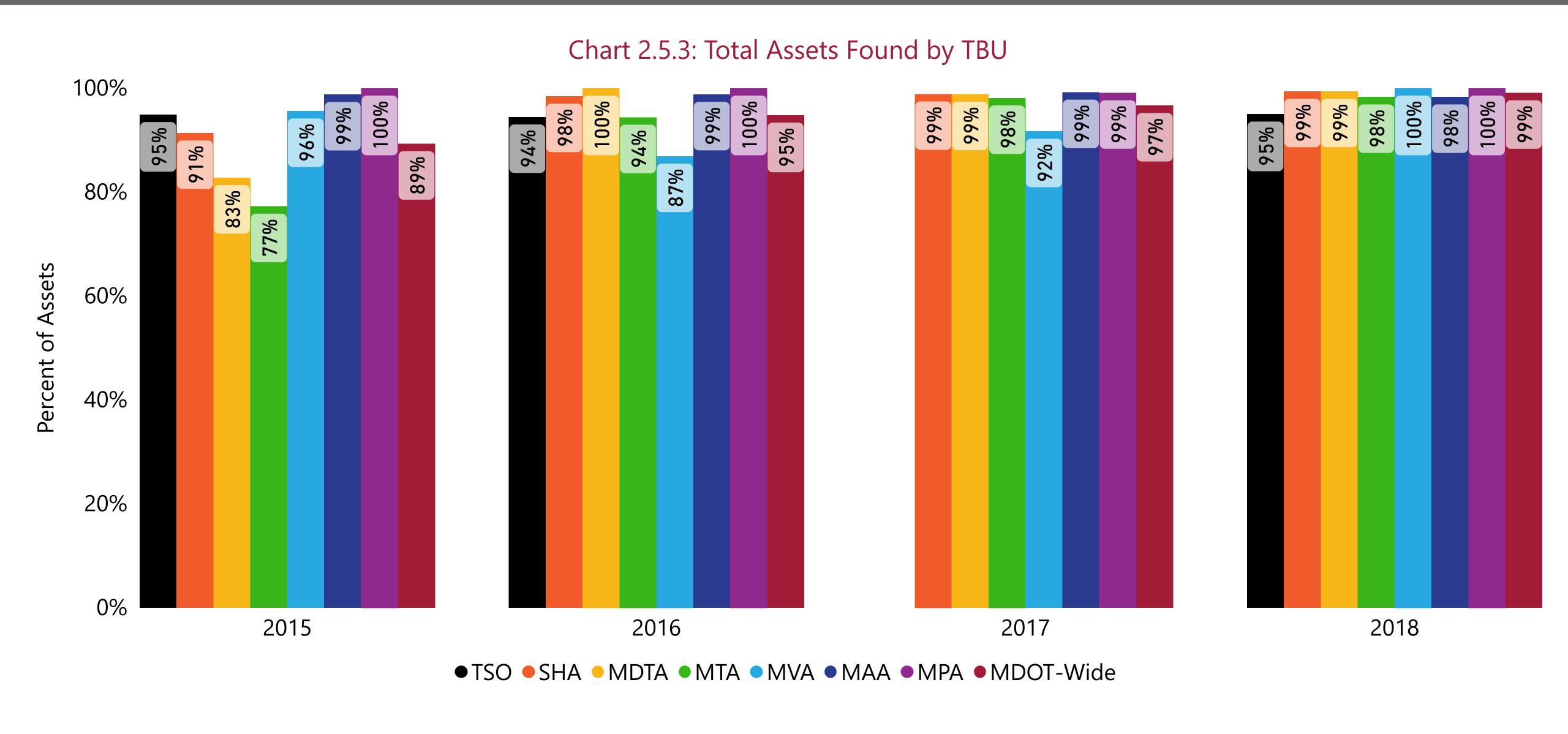
PM#2.5: Managing Fixed Assets



PM#2.5: Managing Fixed Assets

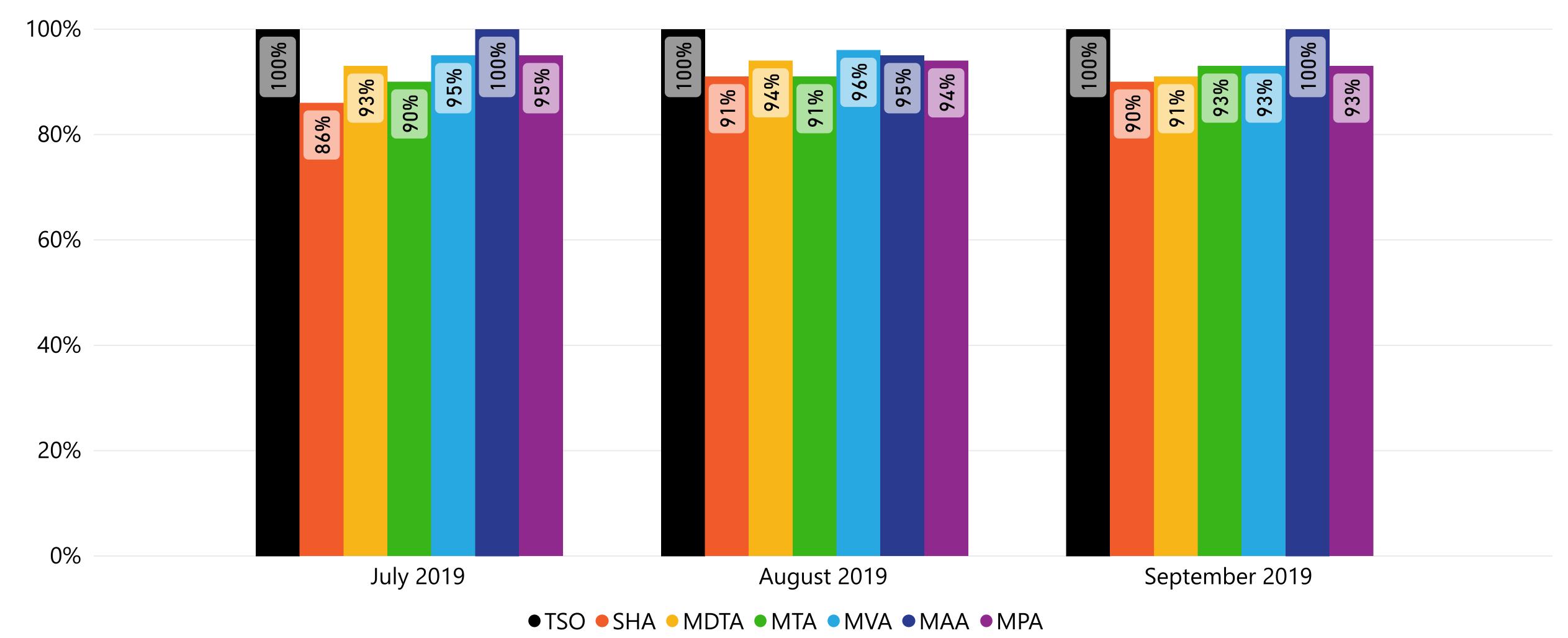


PM#2.5: Managing Fixed Assets



PM#2.6: Managing Capital Assets

Chart 2.6E.1: MDOT Fleet Vehicle On-Time Preventive Maintenance



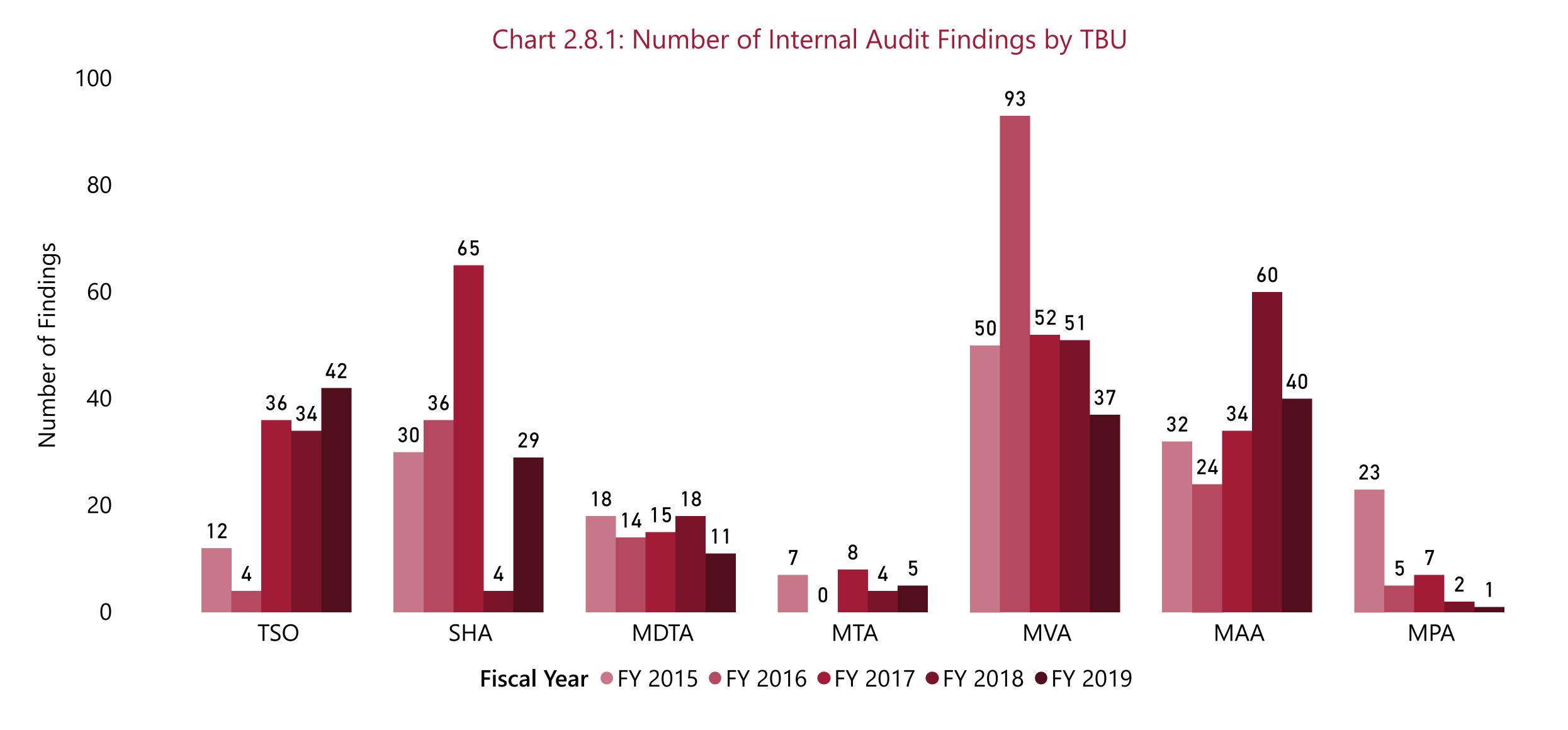


Chart 2.8.2: Number Total Internal Audit Findings by TBU

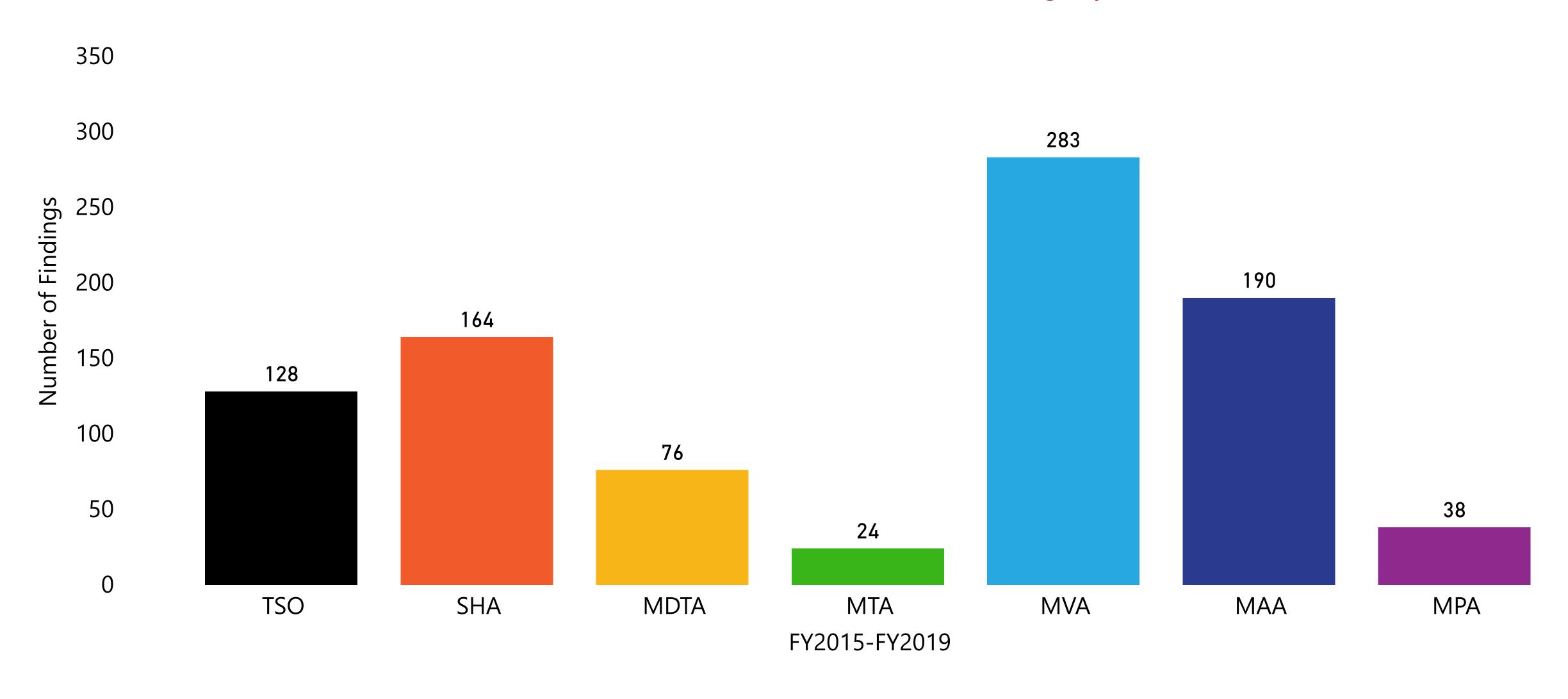


Chart 2.8.3: Number Total Internal Audit Findings MDOT-Wide

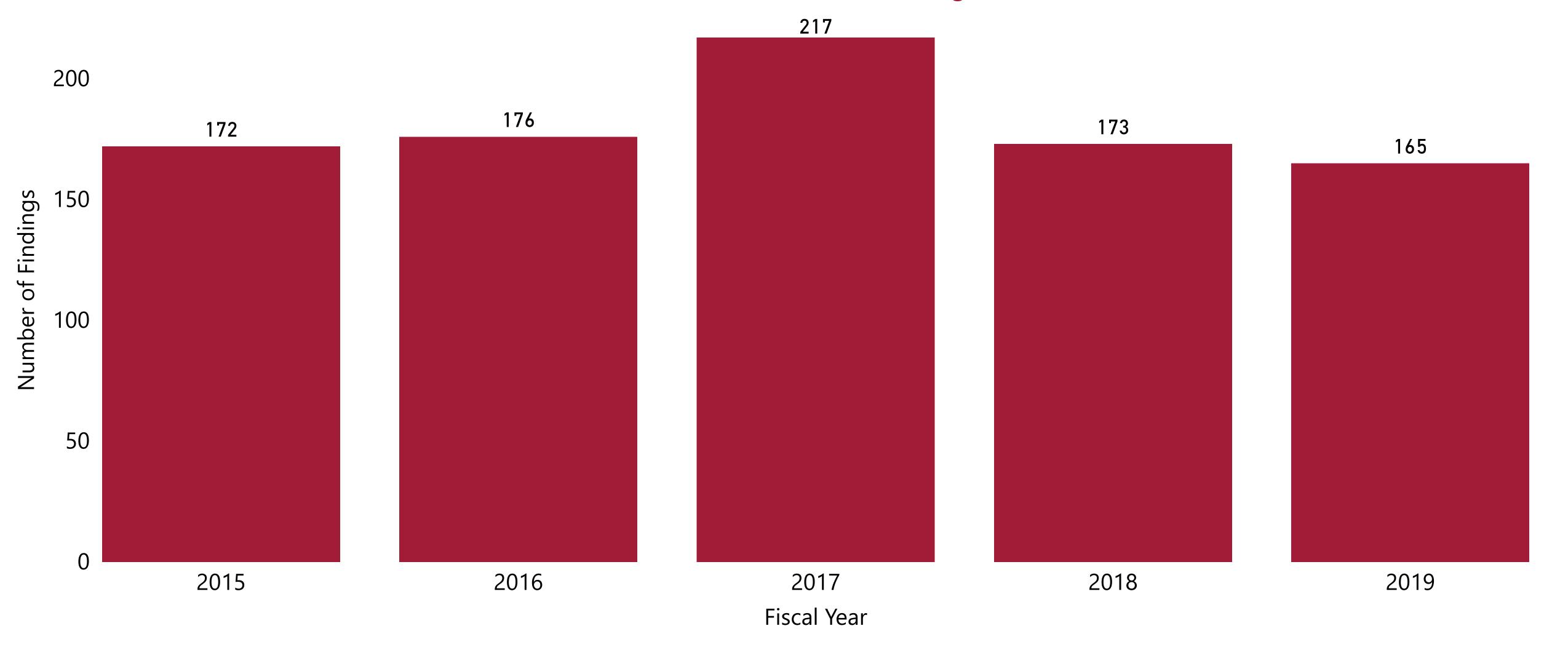
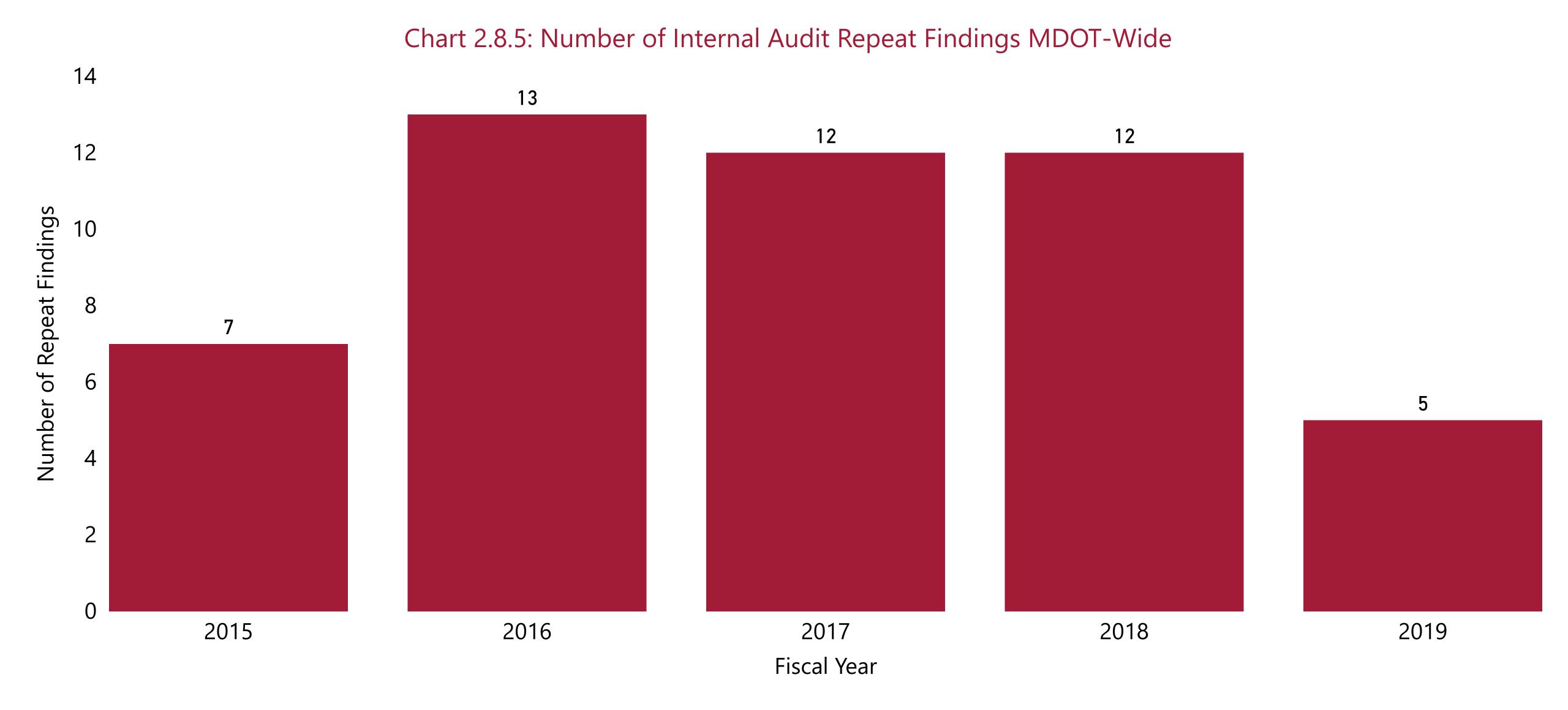


Chart 2.8.4: Number of Internal Audit Repeat Findings by TBU Number of Repeat Findings 0 0 0 SHA MDTA MVA MAA TSO MTA MPA

Fiscal Year • FY 2015 • FY 2016 • FY 2017 • FY 2018 • FY 2019

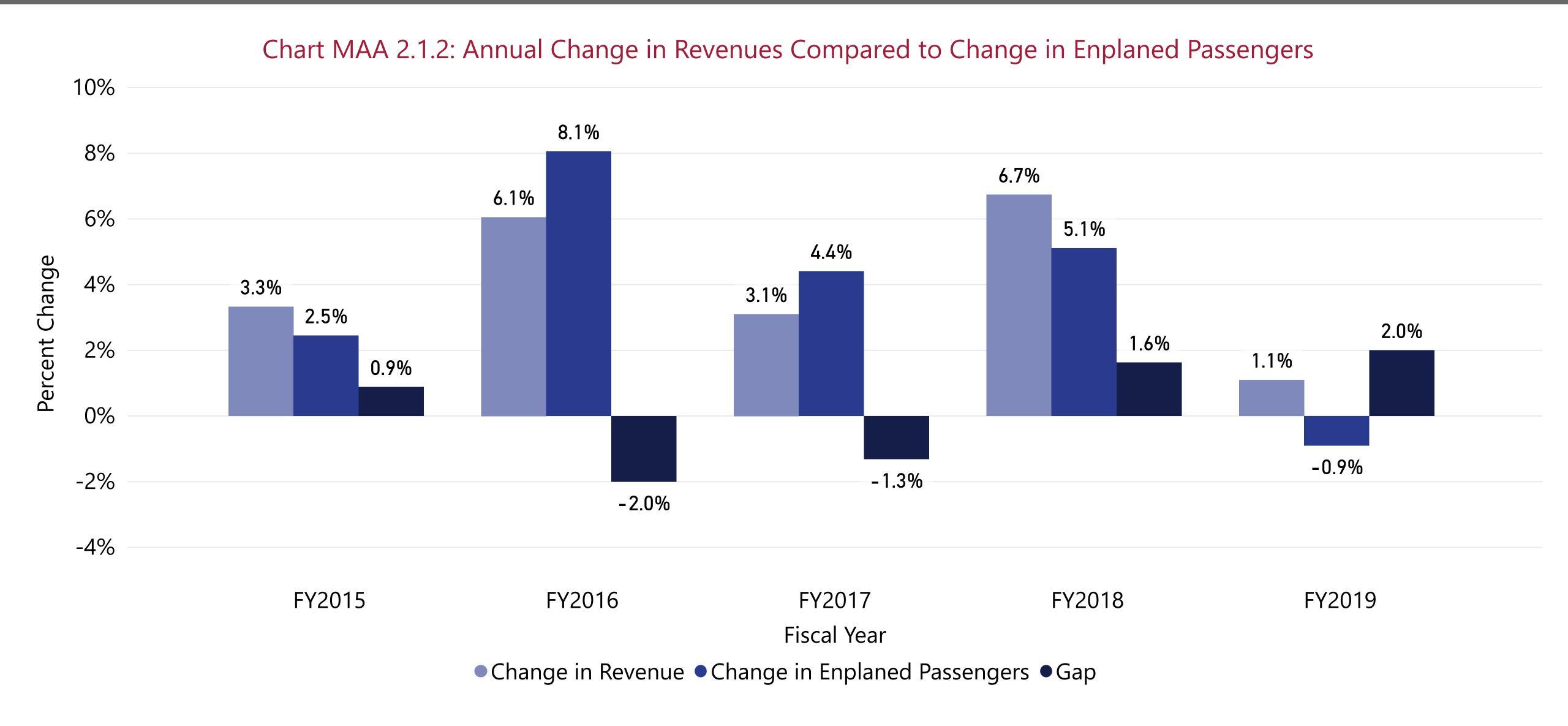
PM#2.8: Internal Audit Findings and Repeat Internal Audit Findings





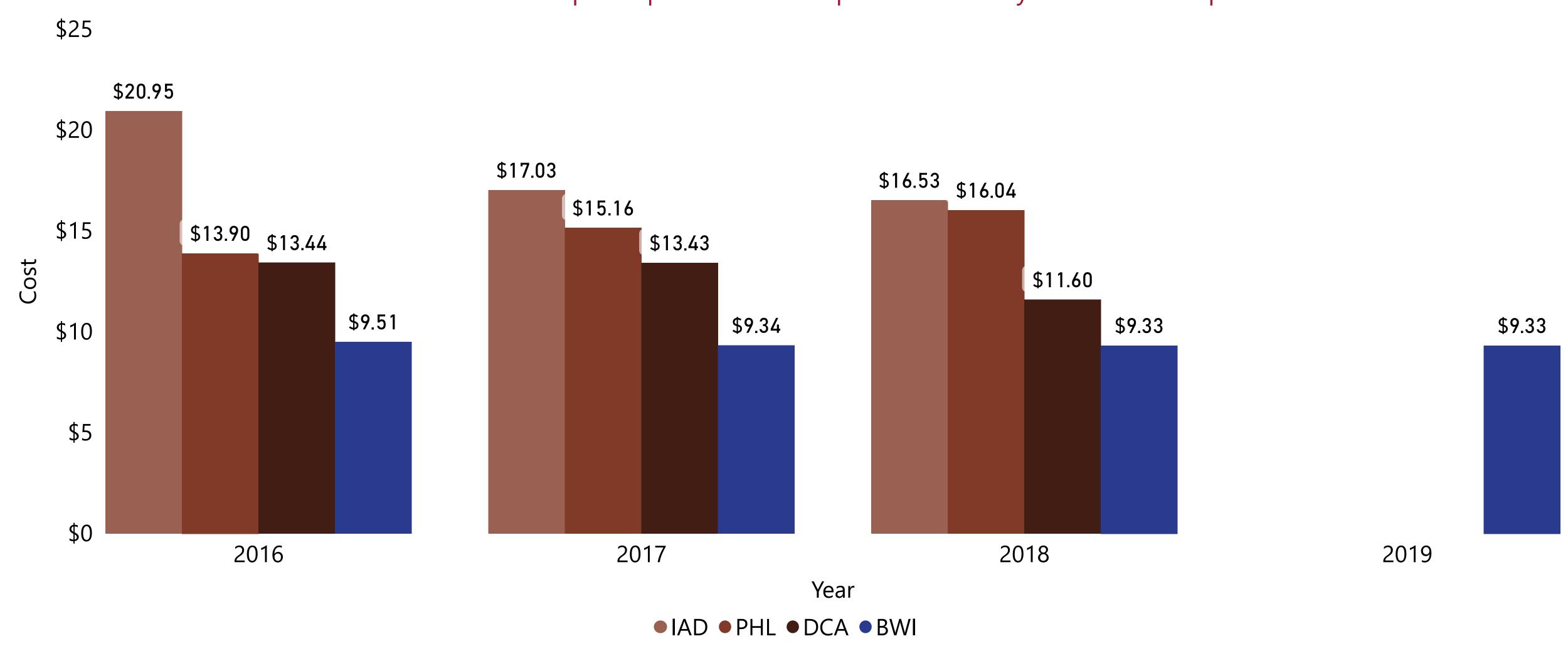
TANGIBLE RESULT #2 TBU SPECIFIC MEASURES

PM# MAA 2.1: Percentage Change in Revenue vs. Percentage Change in Enplanement Growth



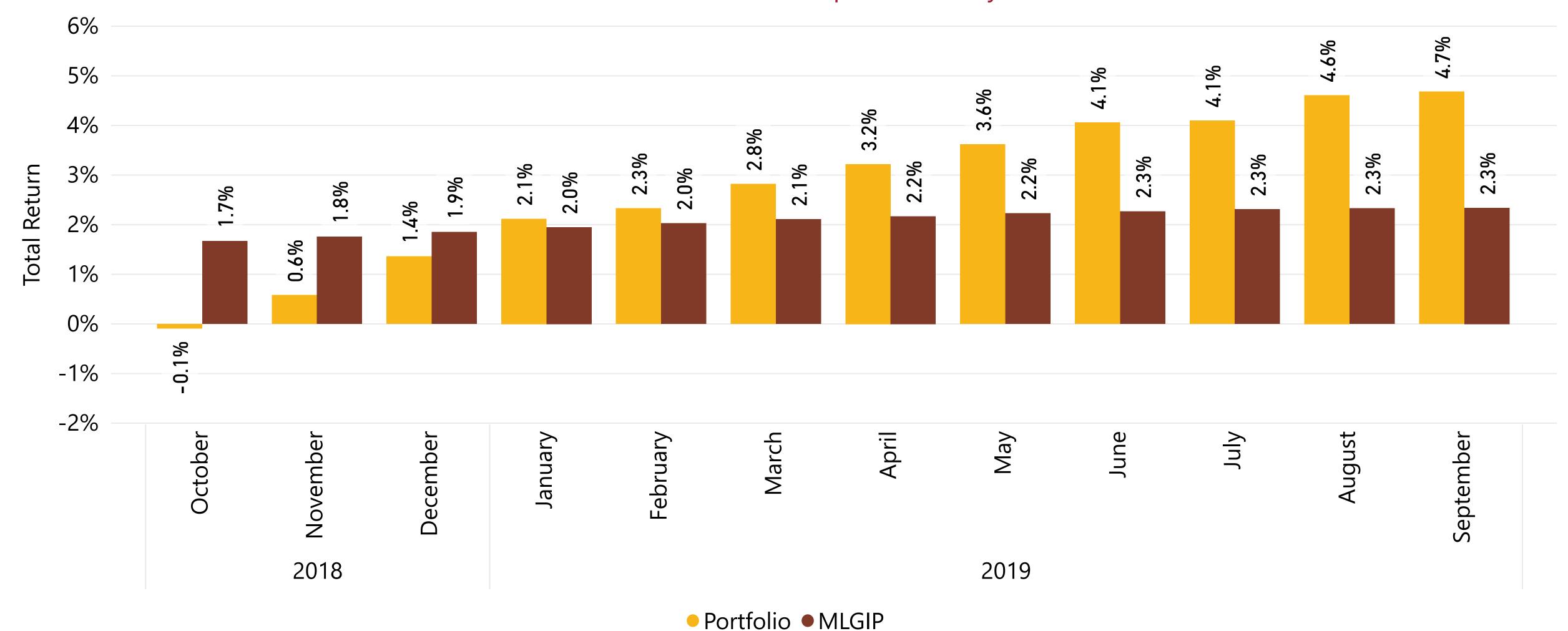
PM# MAA 2.2: Cost Per Enplaned Passenger

Chart MAA 2.2.1: Cost per Enplanement Compared to Nearby Benchmark Airports



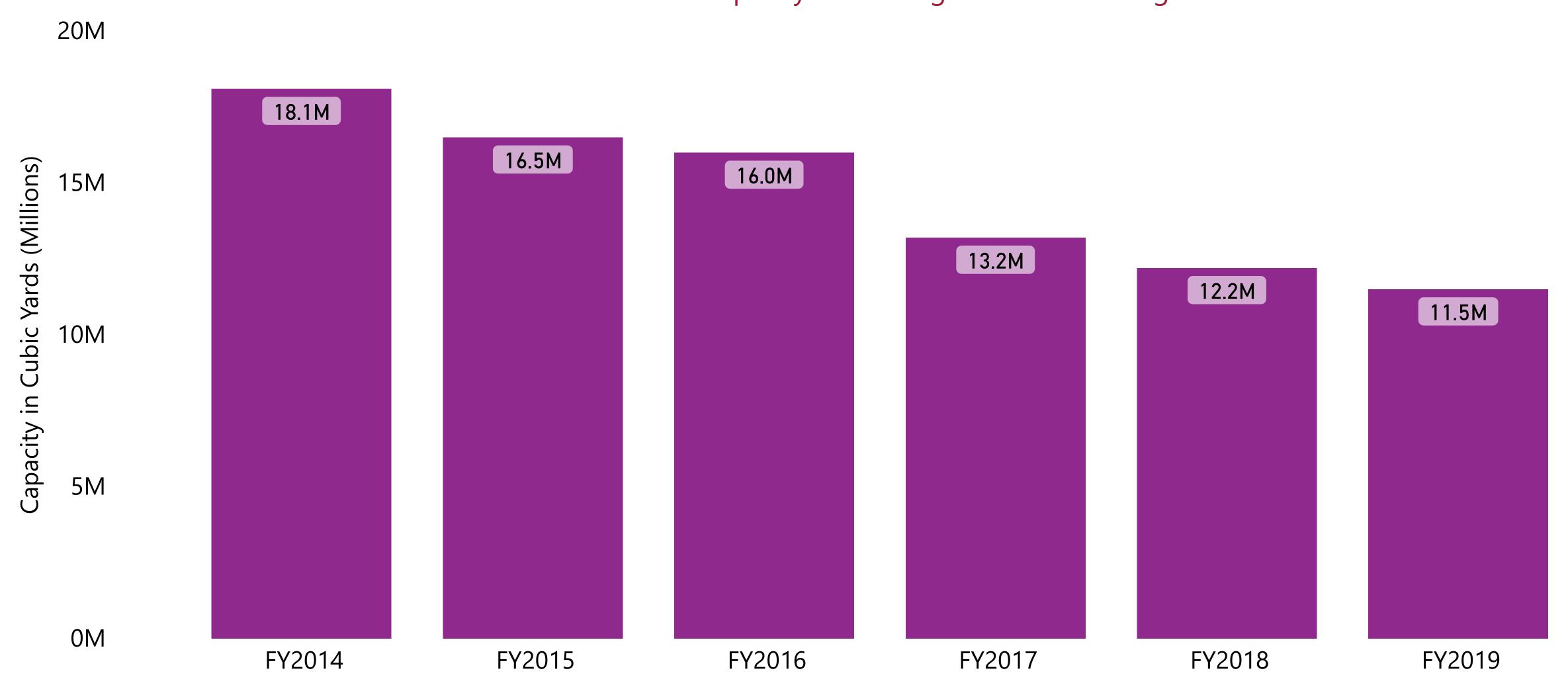
PM# MDTA 2.1: MDTA Total Investment Return

Chart MDTA 2.1.1: Total MDTA Investment Return Compared to Maryland Local Govt Investment Pool

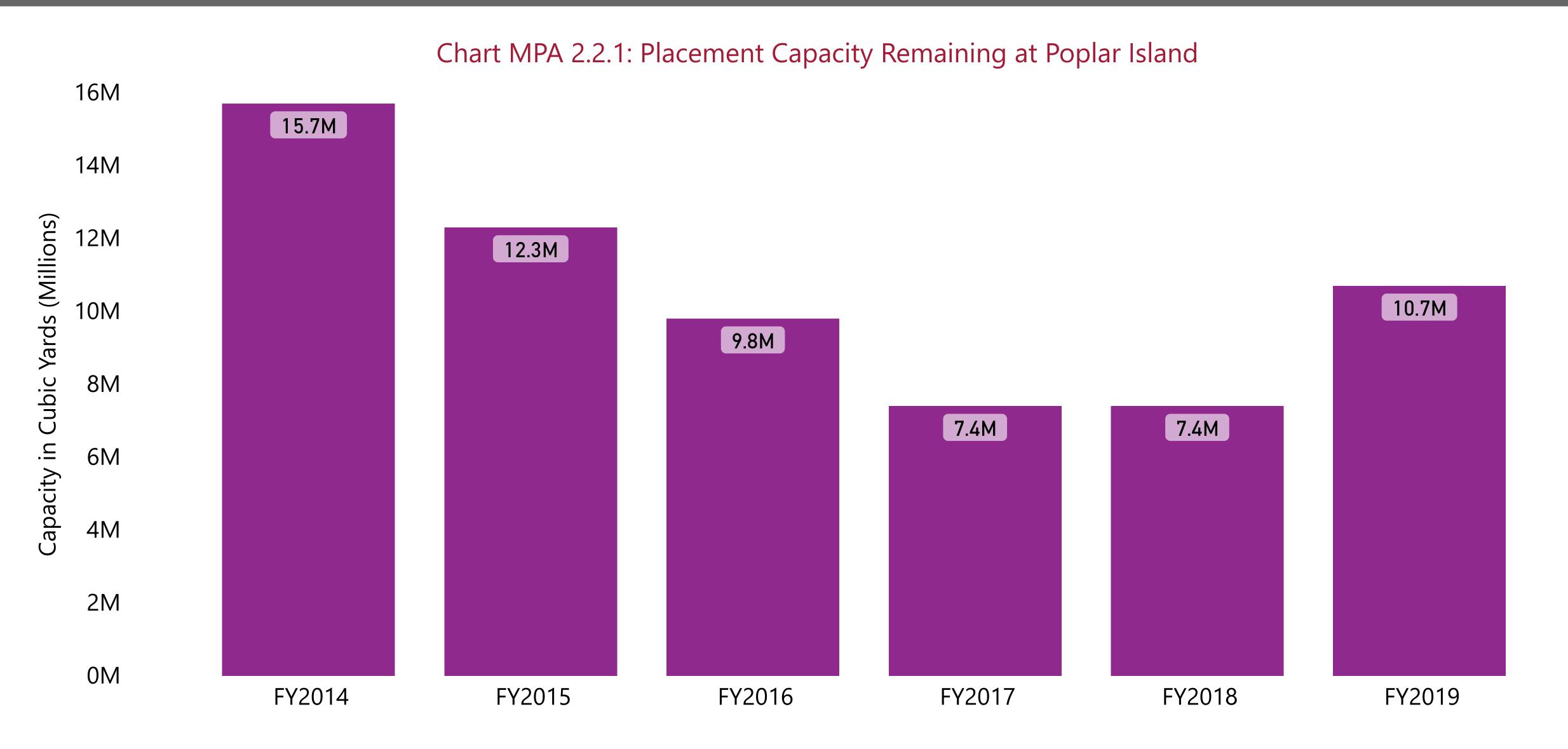


PM# MPA 2.1: Harbor Dredged Material

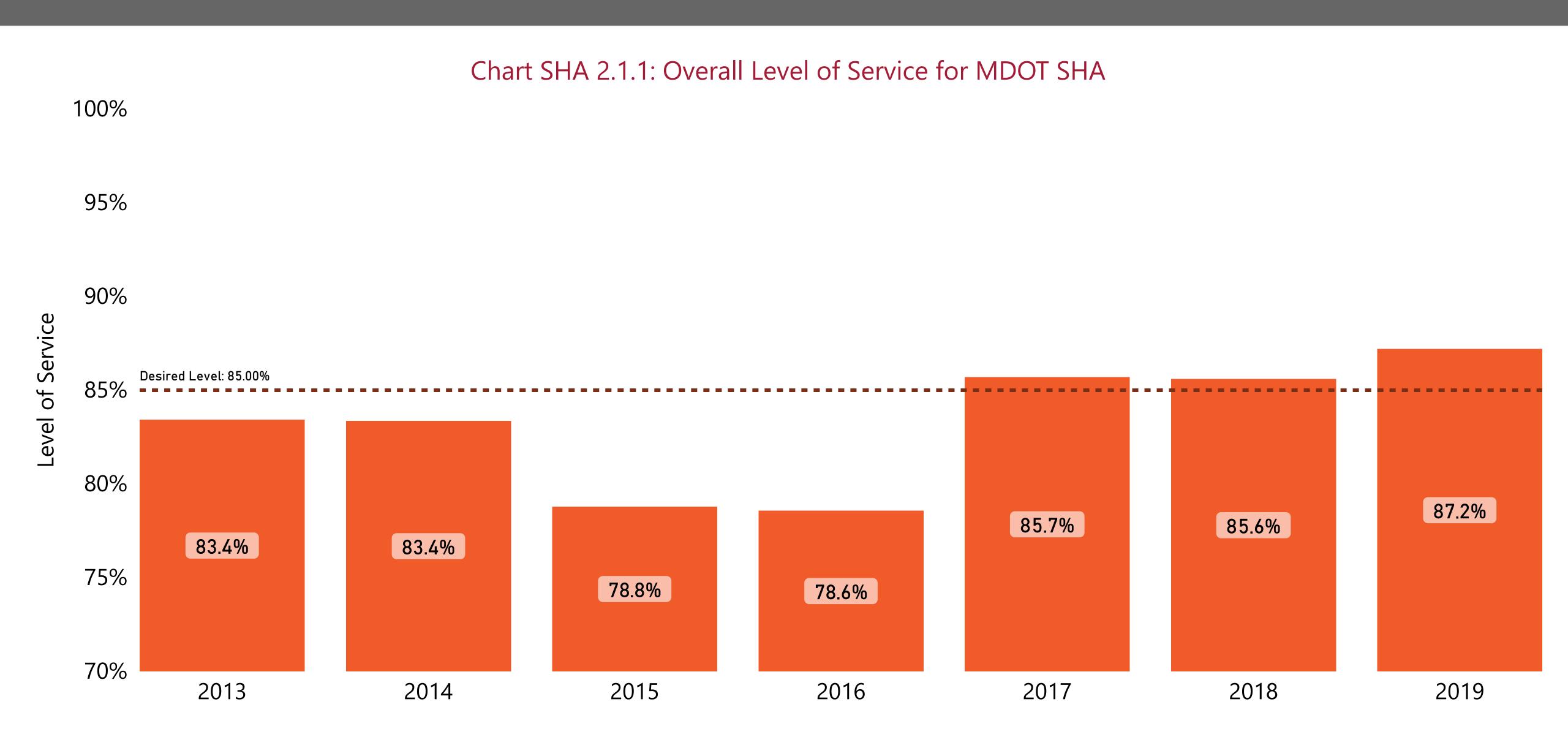
Chart MPA 2.1.1: Placement Capacity Remaining for Harbor Dredged Material



PM# MPA 2.2: Bay Dredged Material



PM# SHA 2.1: Overall Level of Service



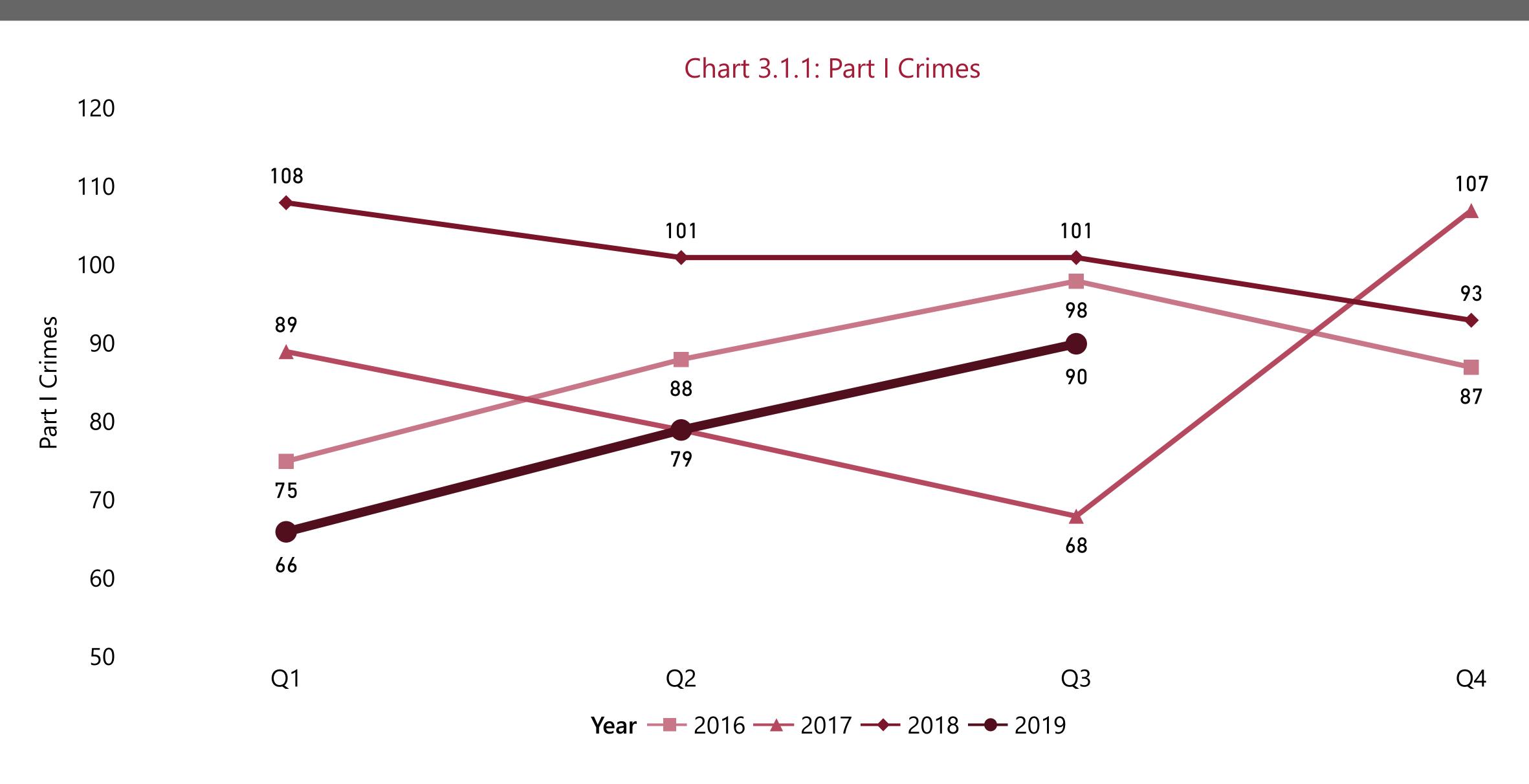


PRESENTING:

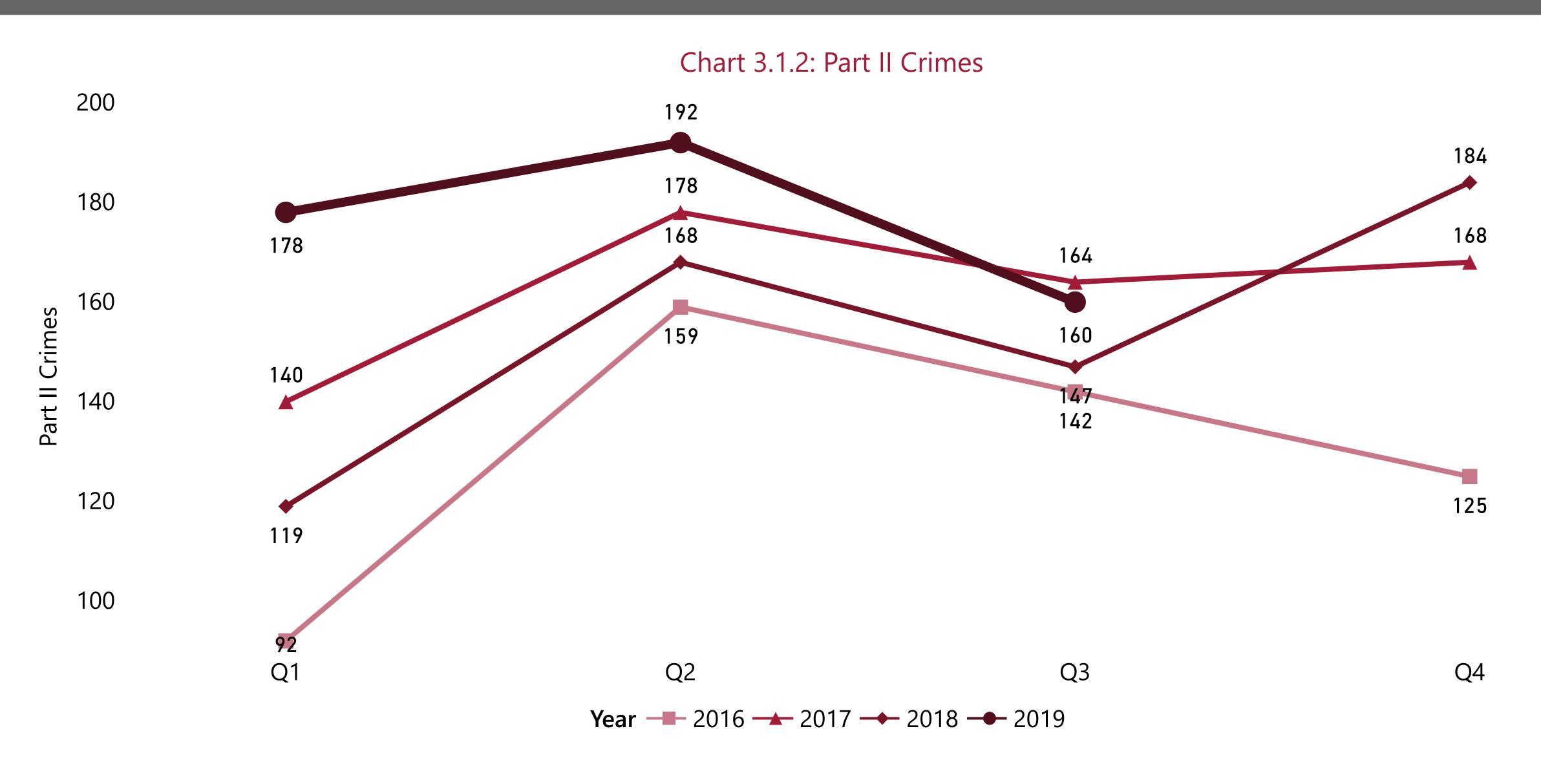
PROVIDE A SAFE AND SECURE TRANSPORTATION INFRASTRUCTURE

TANGIBLE RESULT #3

PM#3.1: Number of Crimes Againsts Persons and Property Committed at MDOT Facilities



PM#3.1: Number of Crimes Againsts Persons and Property Committed at MDOT Facilities



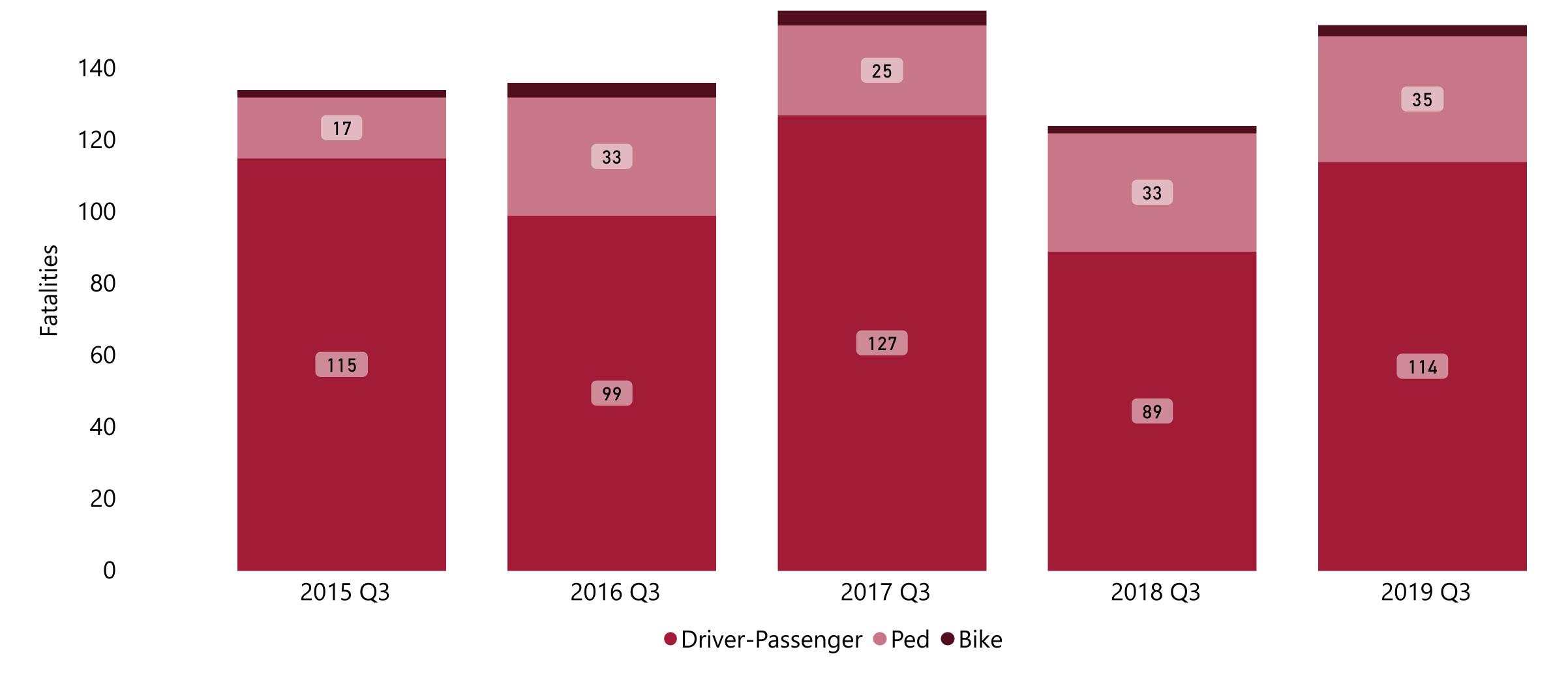
PM#3.2: Number of Traffic Related Fatalities on All Roads

Fatalities Driver-PassengerPedBike

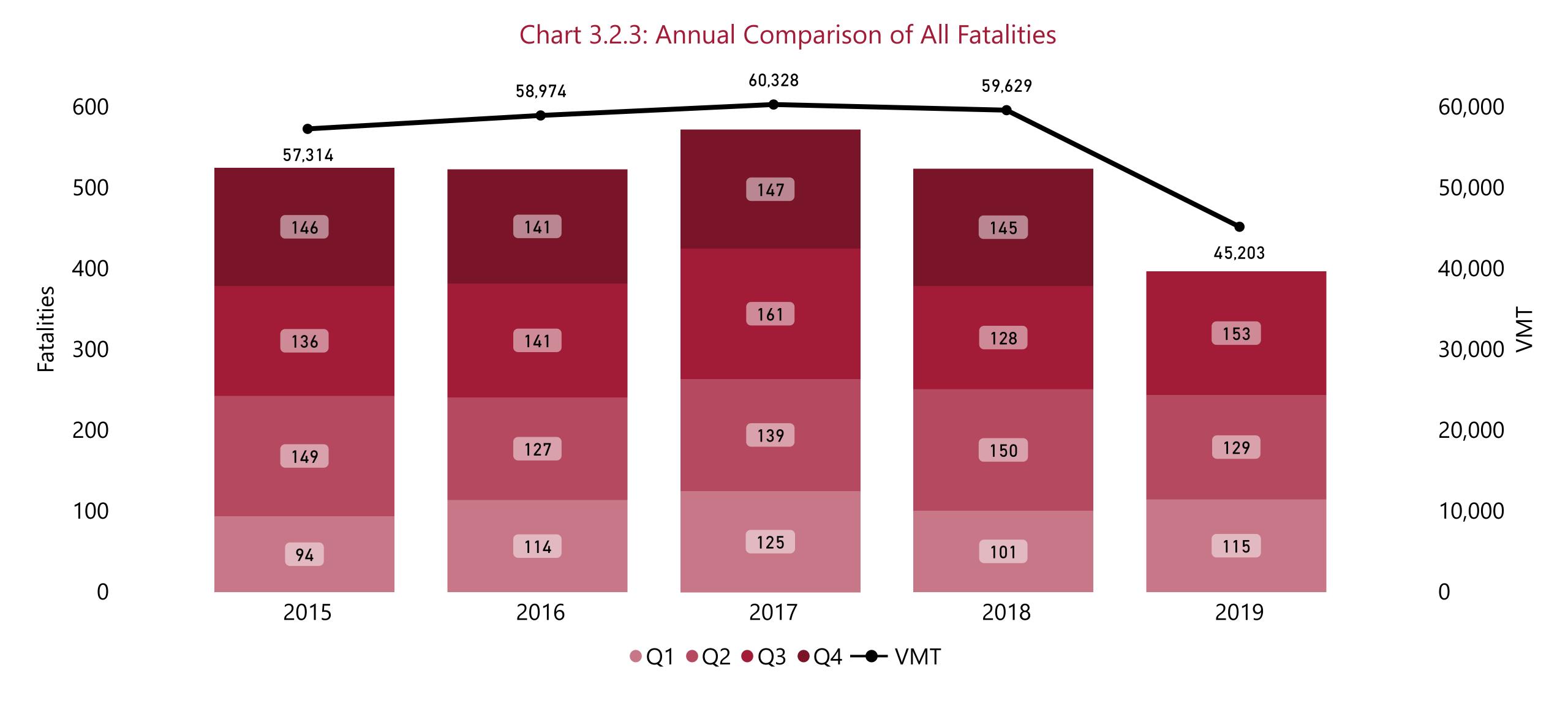
Chart 3.2.1: Annual Comparison of All Fatalities (YTD)

PM#3.2: Number of Traffic Related Fatalities on All Roads

Chart 3.2.2: Comparison of Fatalities Q3

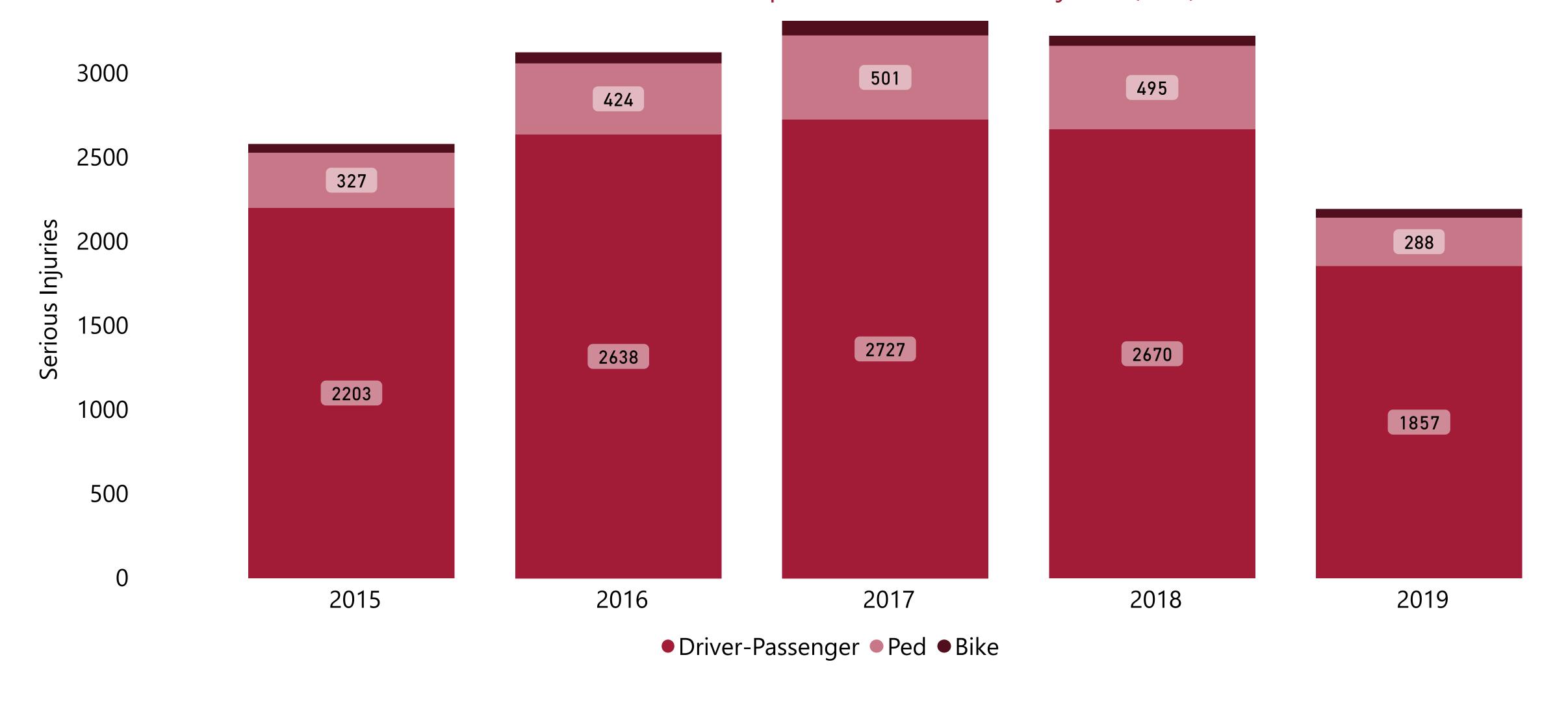


PM#3.2: Number of Traffic Related Fatalities on All Roads

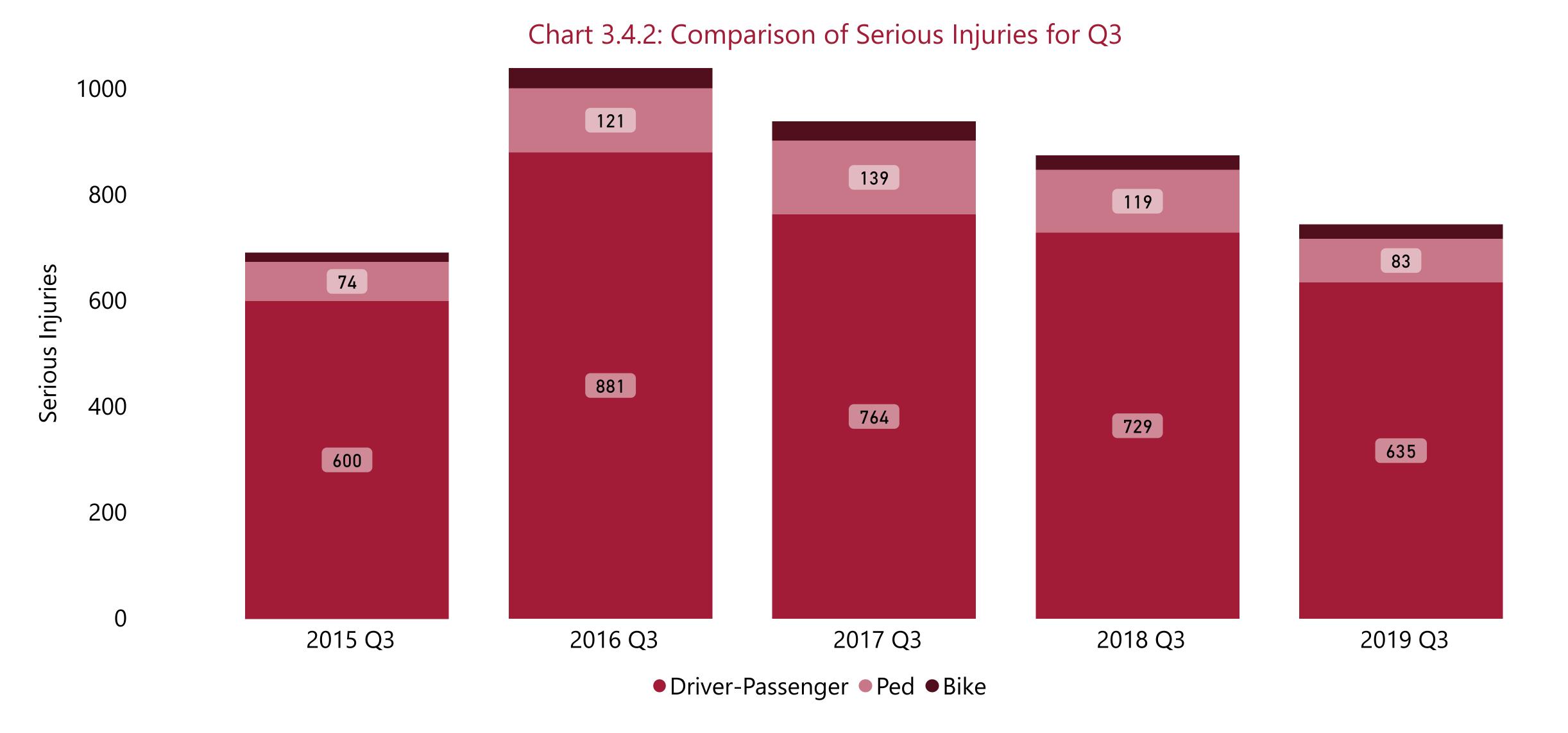


PM#3.4: Number of Traffic Related Serious Injuries on All Roads

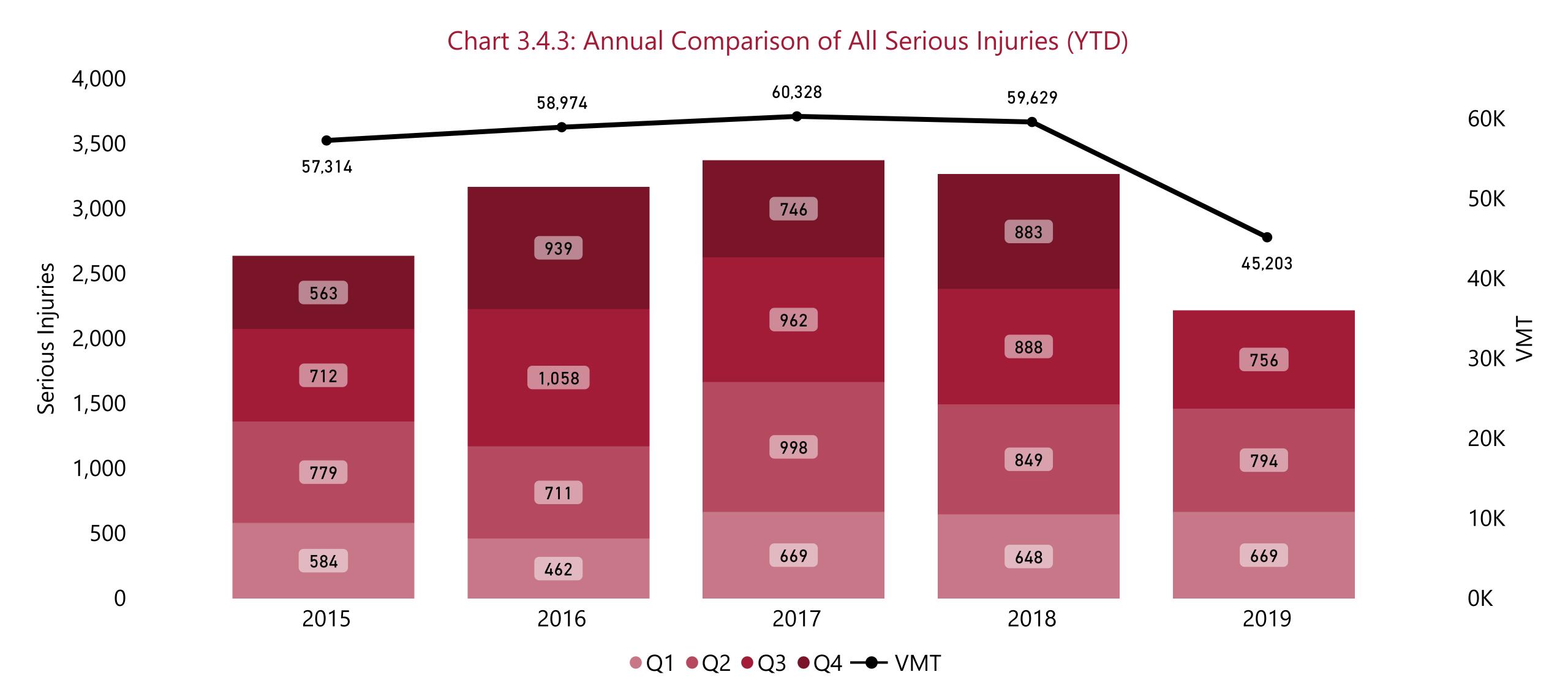
Chart 3.4.1: Annual Comparison of All Serious Injuries (YTD)



PM#3.4: Number of Traffic Related Serious Injuries on All Roads



PM#3.4: Number of Traffic Related Serious Injuries on All Roads

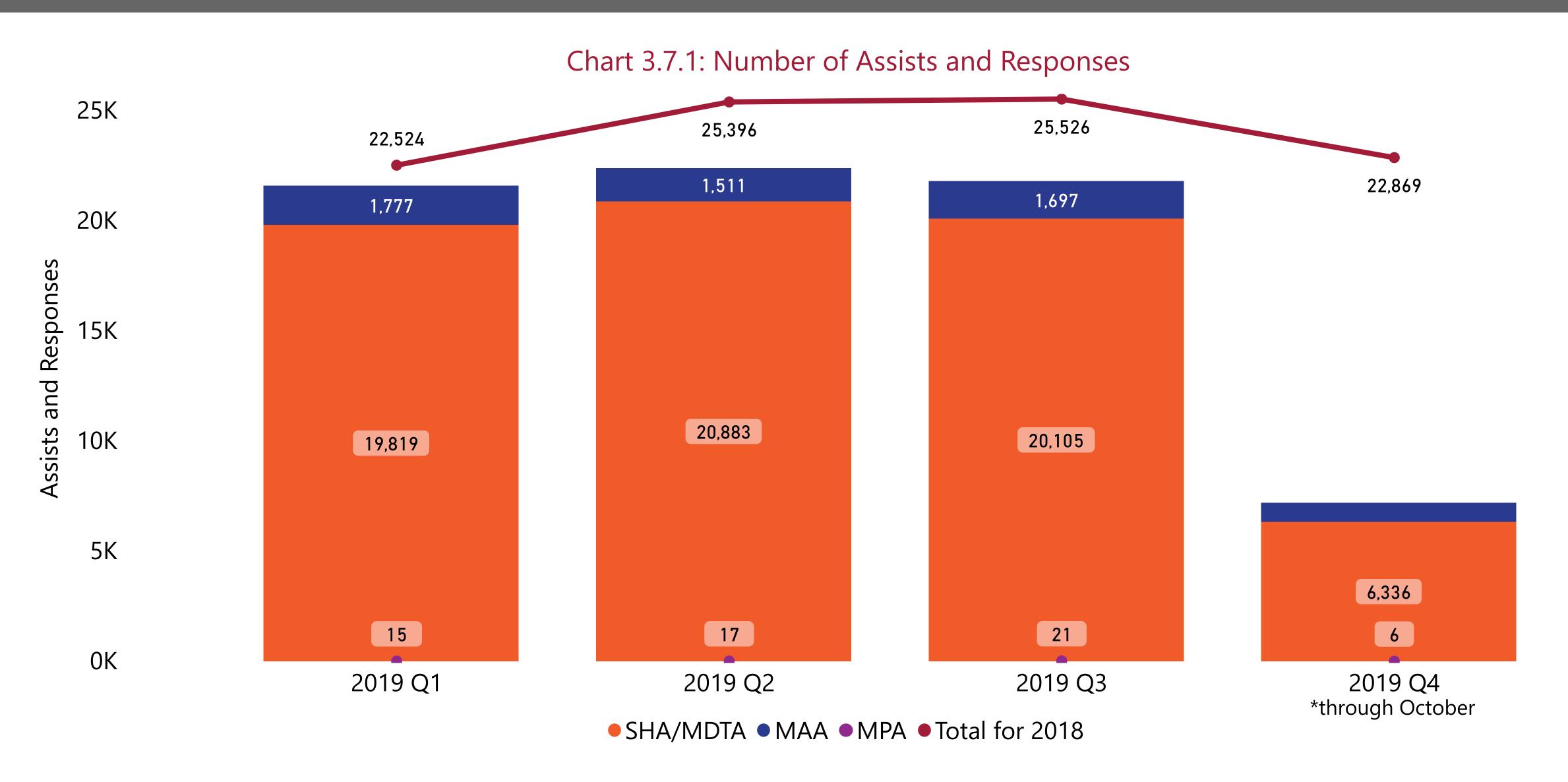


TR#3: PROVIDE A SAFE AND SECURE TRANSPORTATION INFRASTRUCTURE

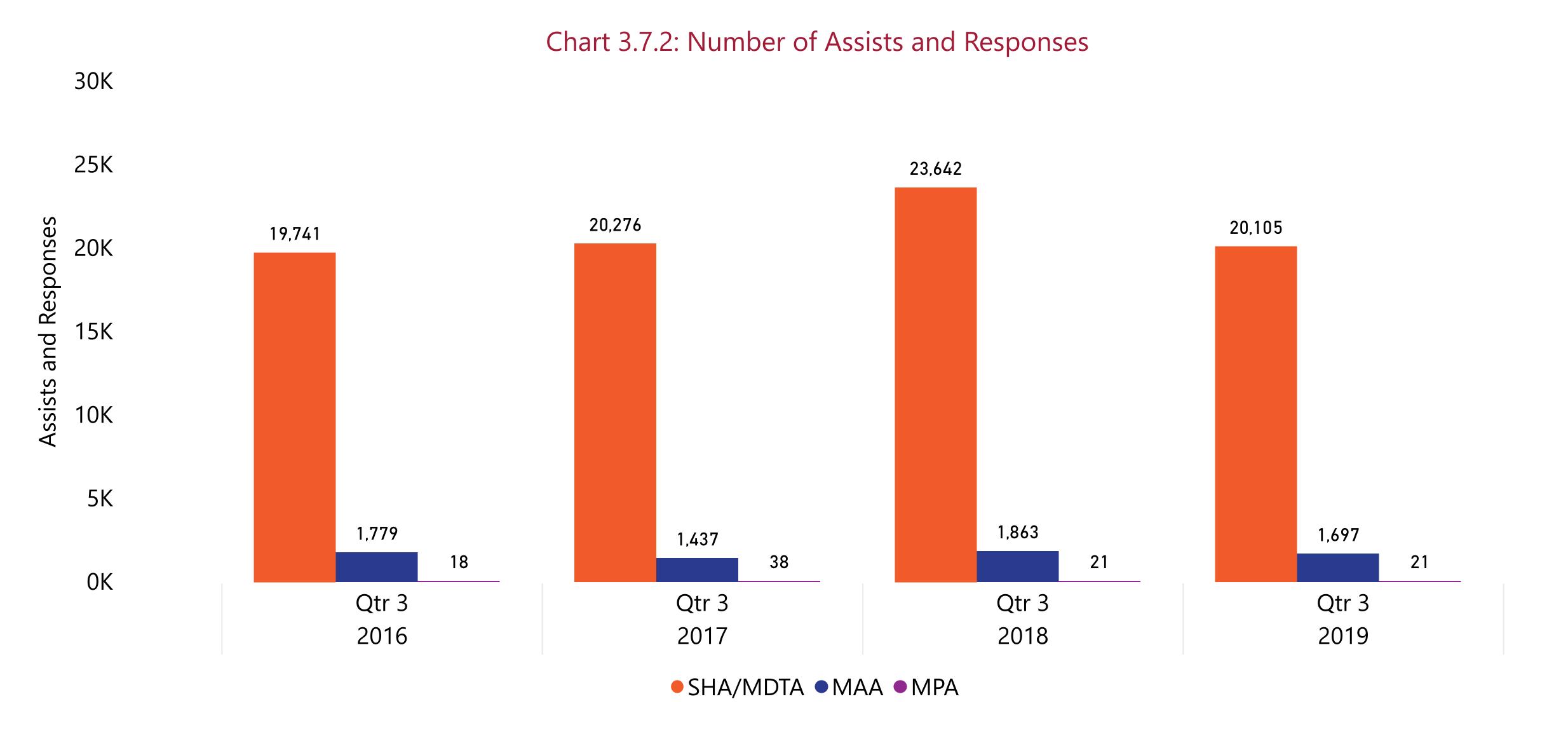
Maryland Strategic Highway Safety Plan Strategies - Highlights Q3 2019



PM#3.7: Travelers Assisted by MDOT



PM#3.7: Travelers Assisted by MDOT



PM#3.7: Travelers Assisted by MDOT

Chart 3.7.3: Roadway Assists by Type for Q3 2019

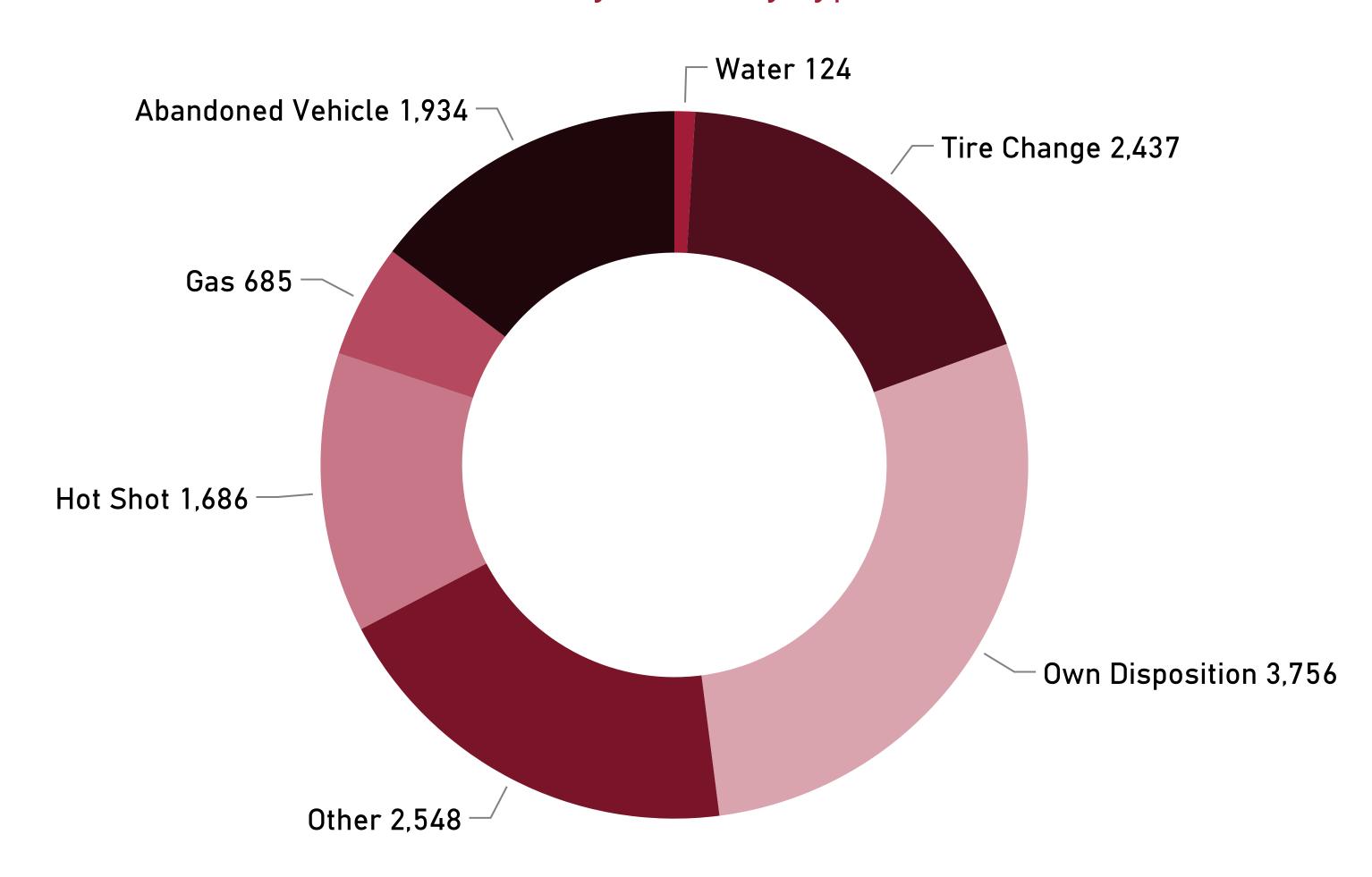


Chart 3.9A.1: First Report of Injuries (FROI) MDOT-Wide

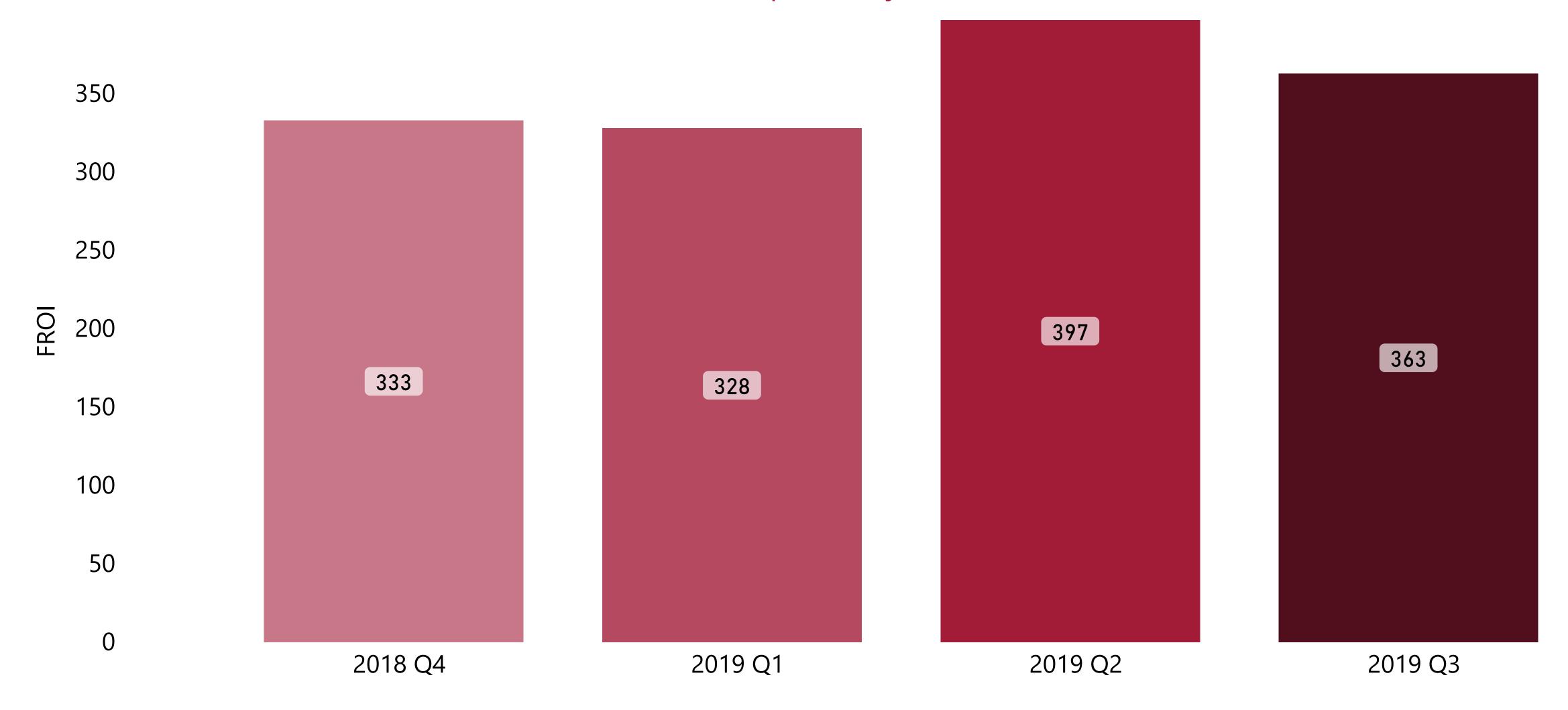
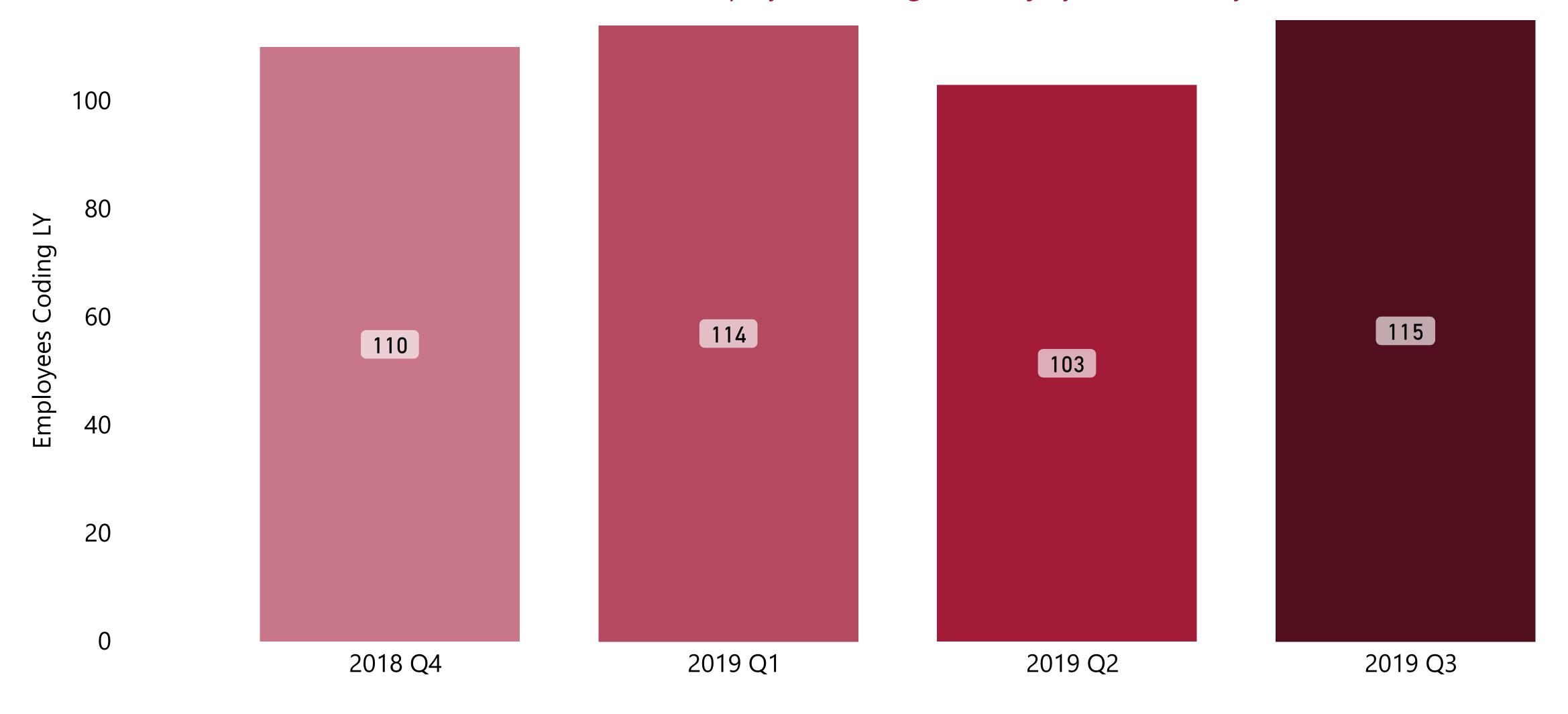


Chart 3.9B.1A: Number of Employees Coding Work Injury Leave (LY) by Quarter



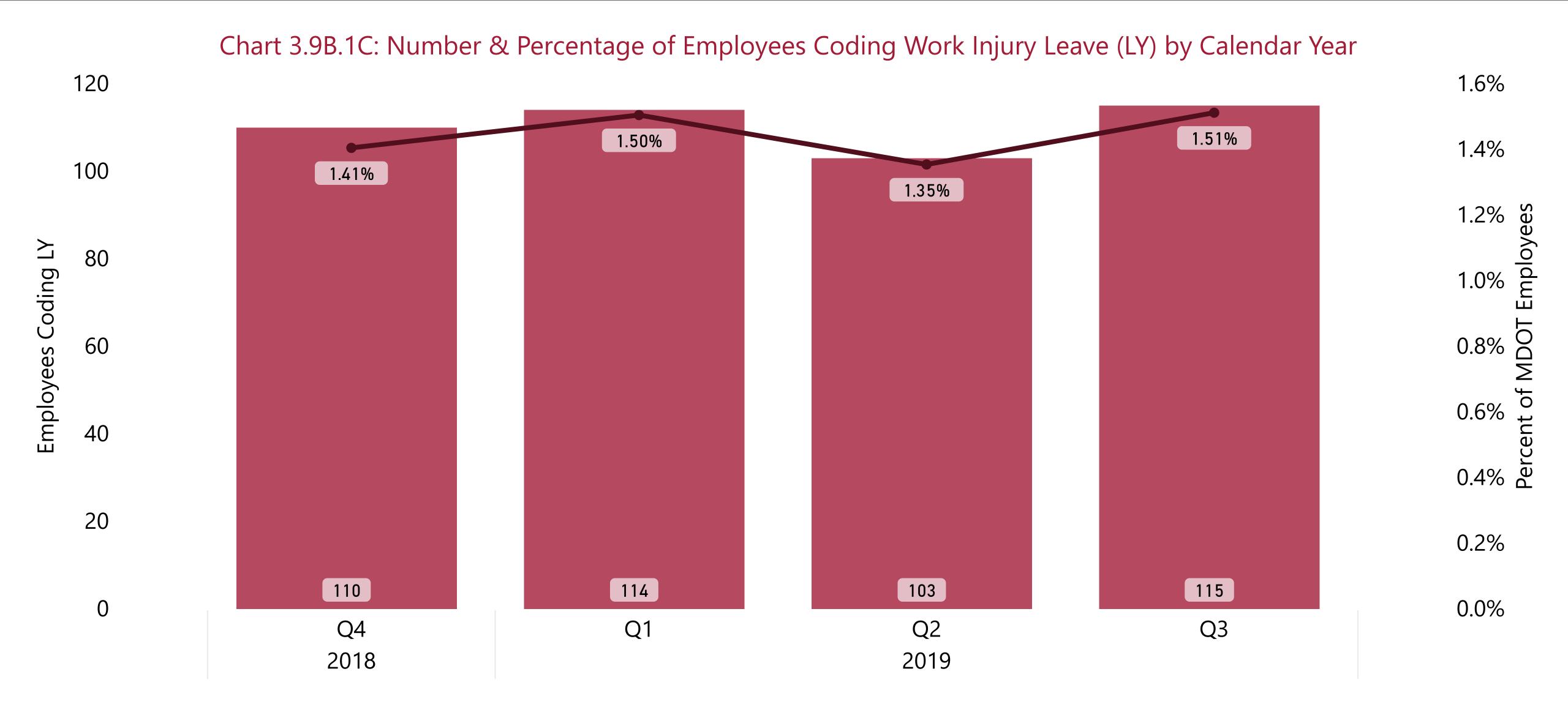


Chart 3.9B.2A: Number of Work Injury Days Used for Q3 2019

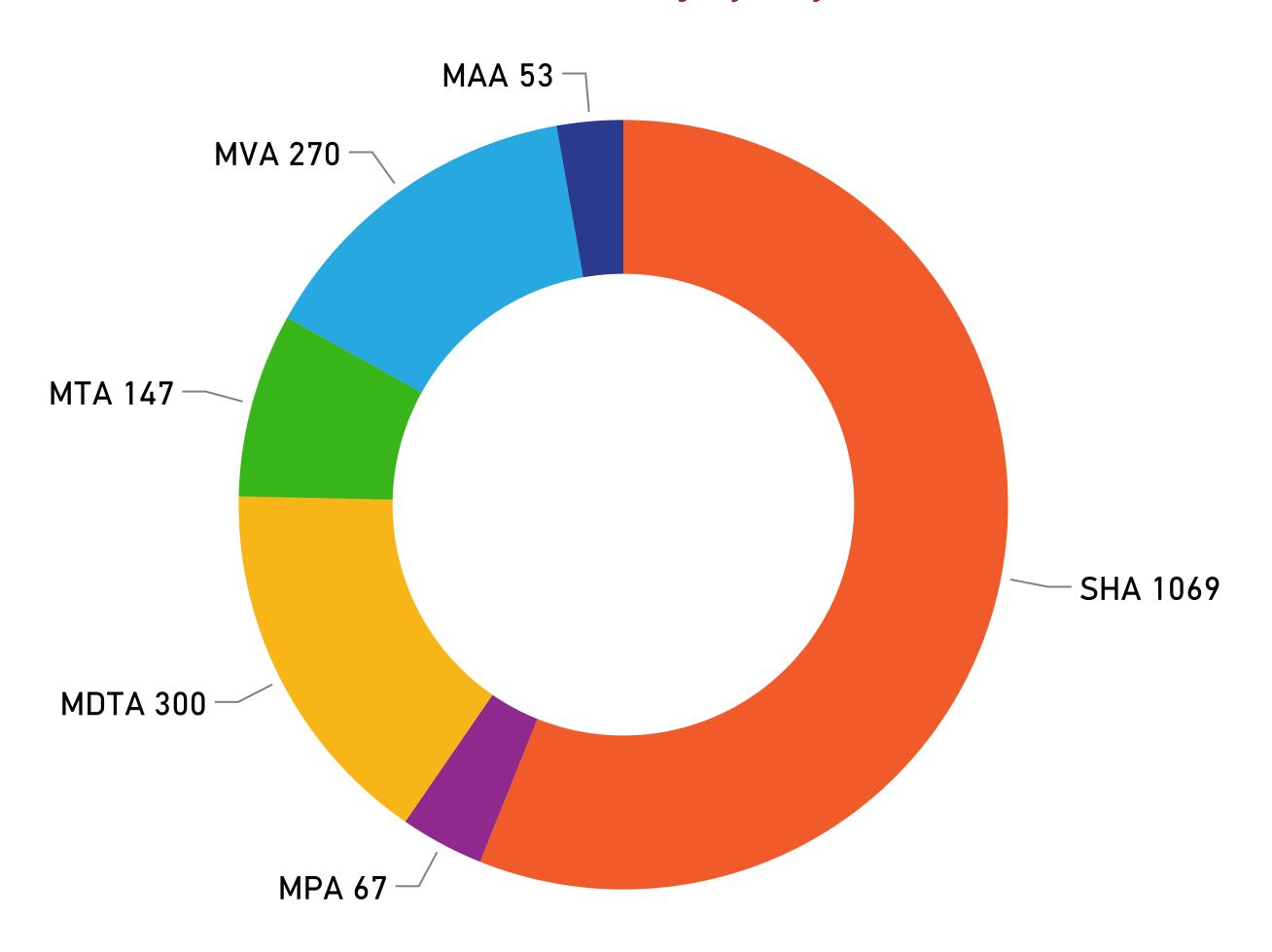
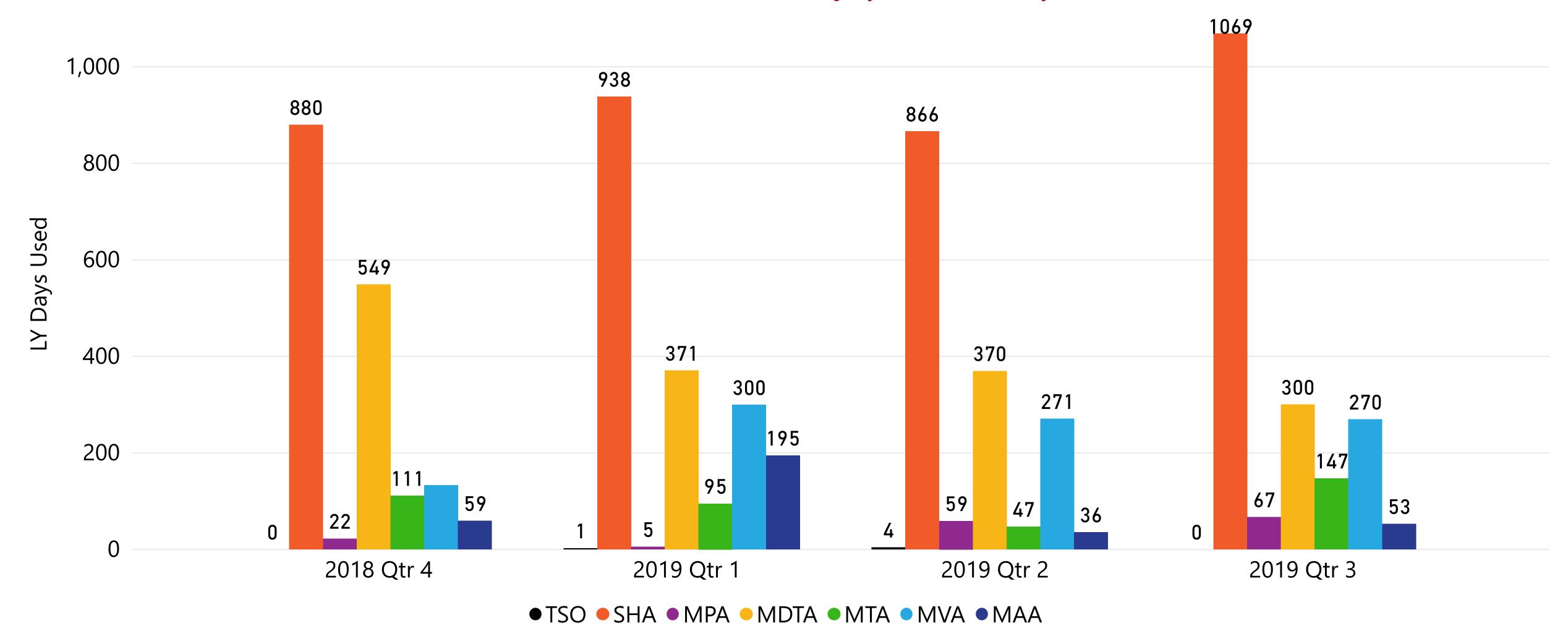


Chart 3.9B.2B: Number of Work Injury Leave (LY) Days Used



PM#3.9: Number of Employee Lost Work Days Due to Injuries



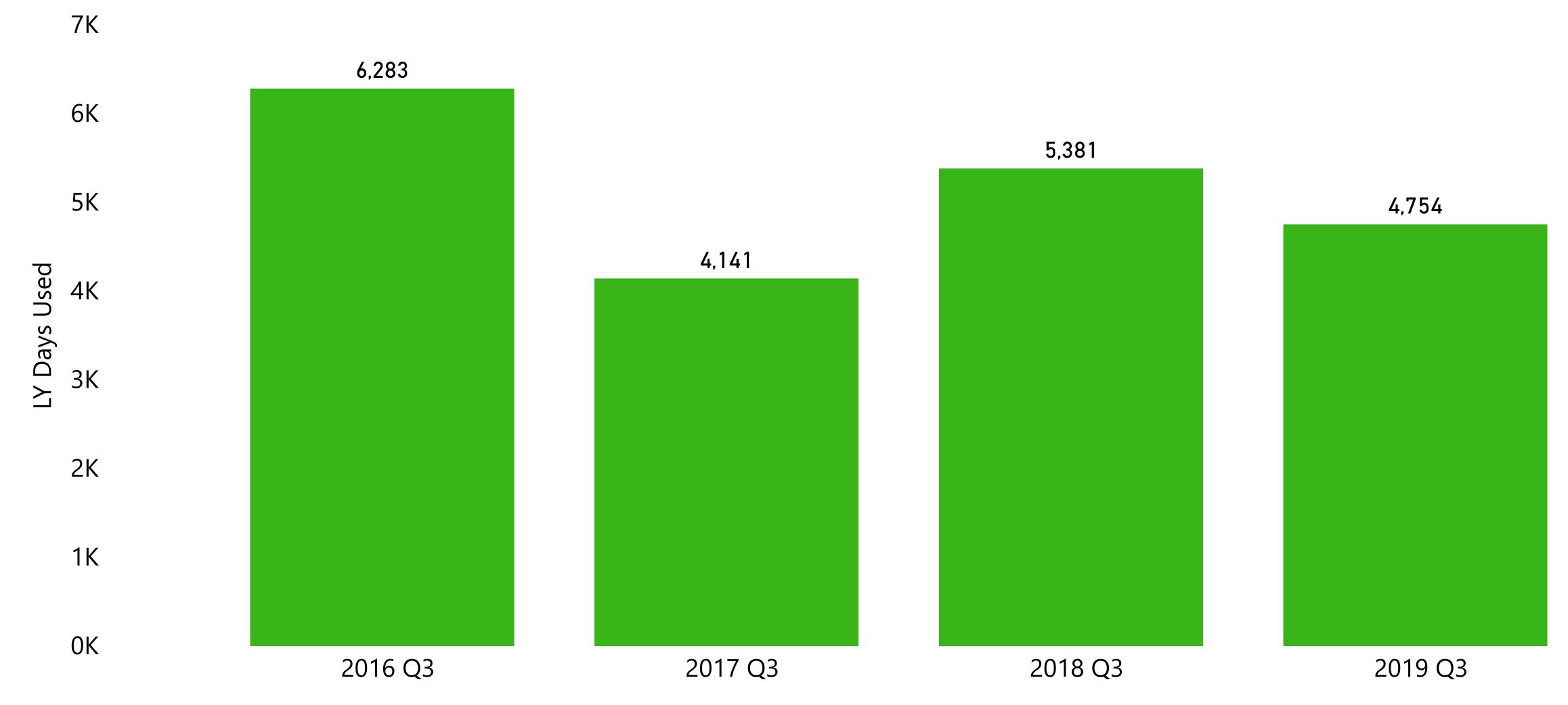
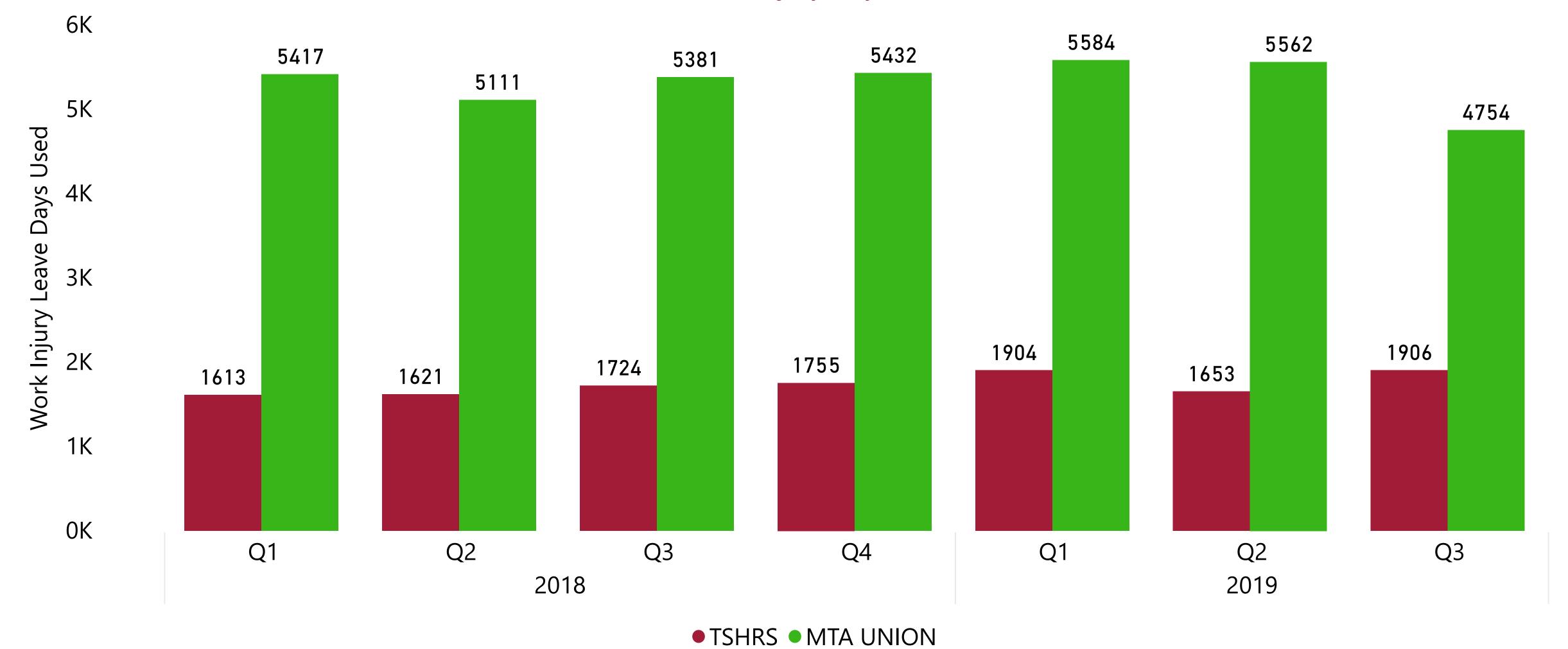
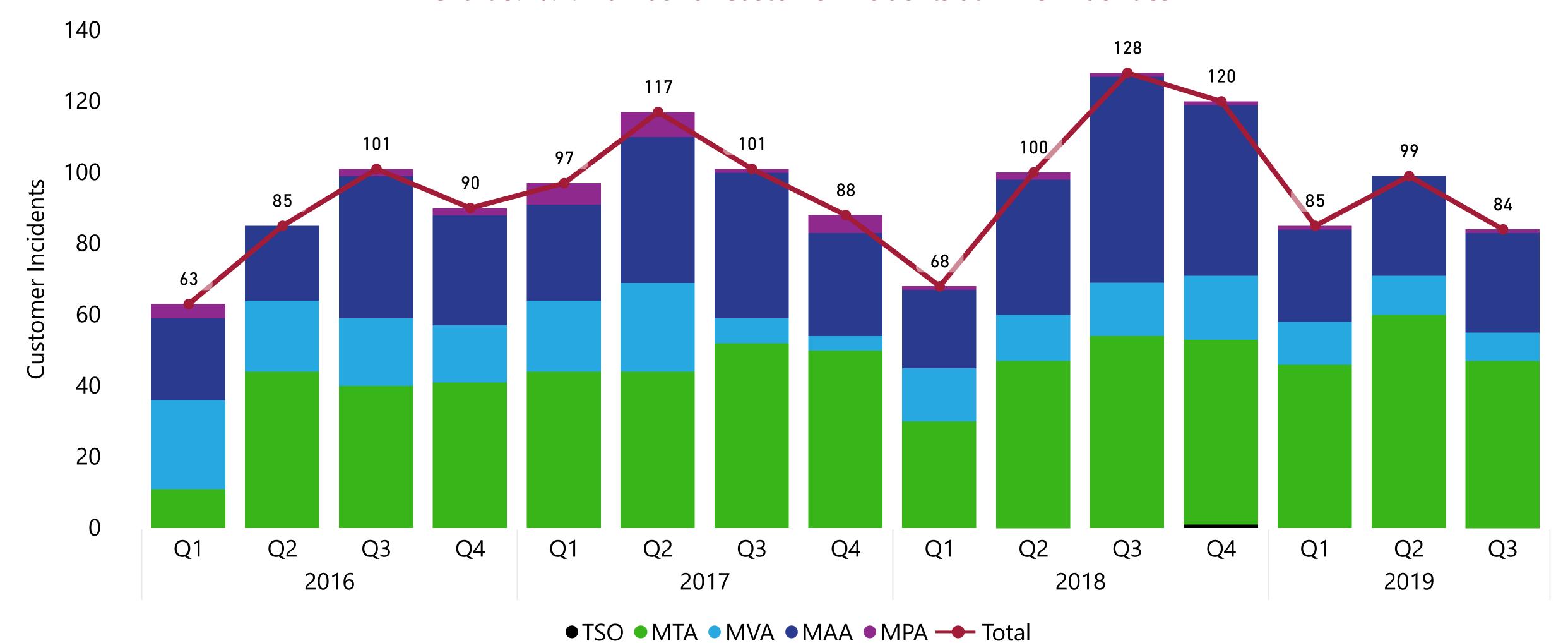


Chart 3.9B.4: Number of Work Injury Days Used, TSHRS and MTA Union



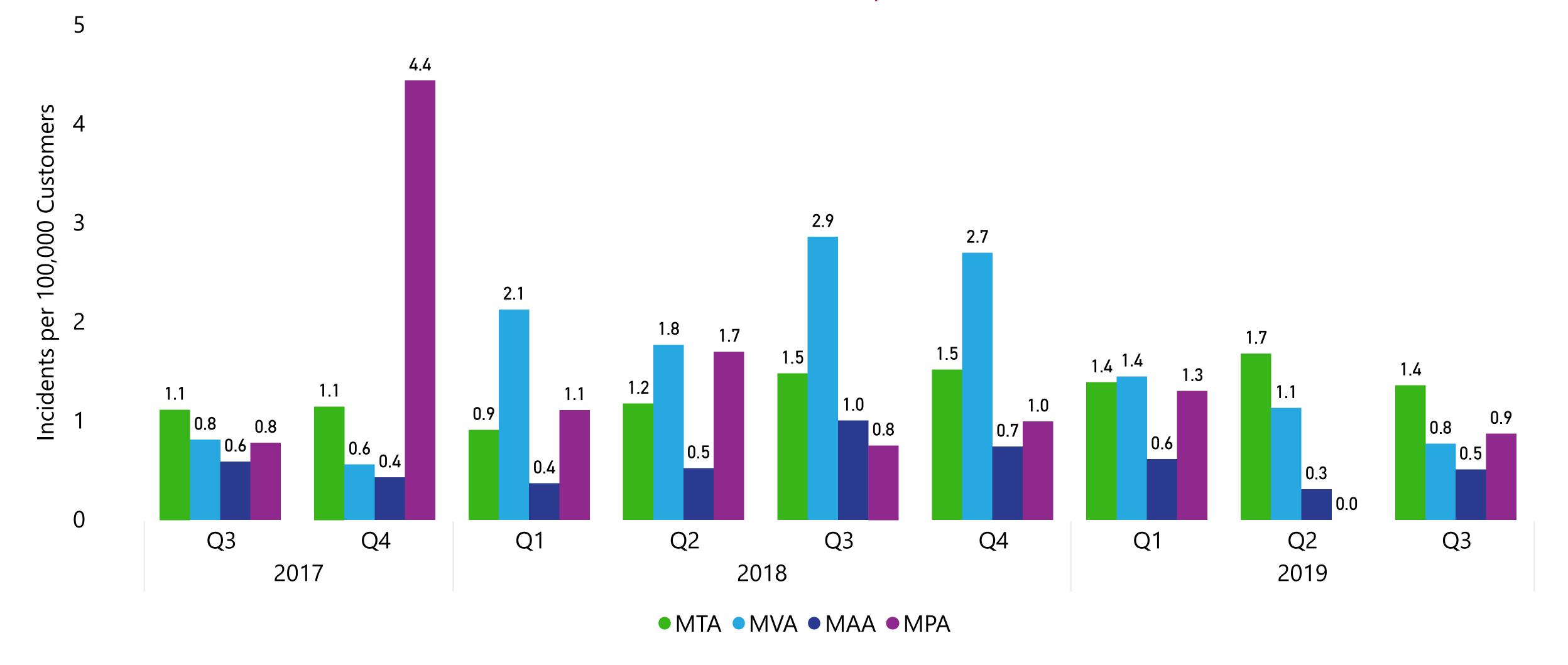
PM#3.10: Number of Customer Incidents at MDOT Facilities

Chart 3.10.1: Number of Customer Incidents at MDOT Facilities



PM#3.10: Number of Customer Incidents at MDOT Facilities

Chart 3.10.2: Number of Incidents per 100,000 Customers



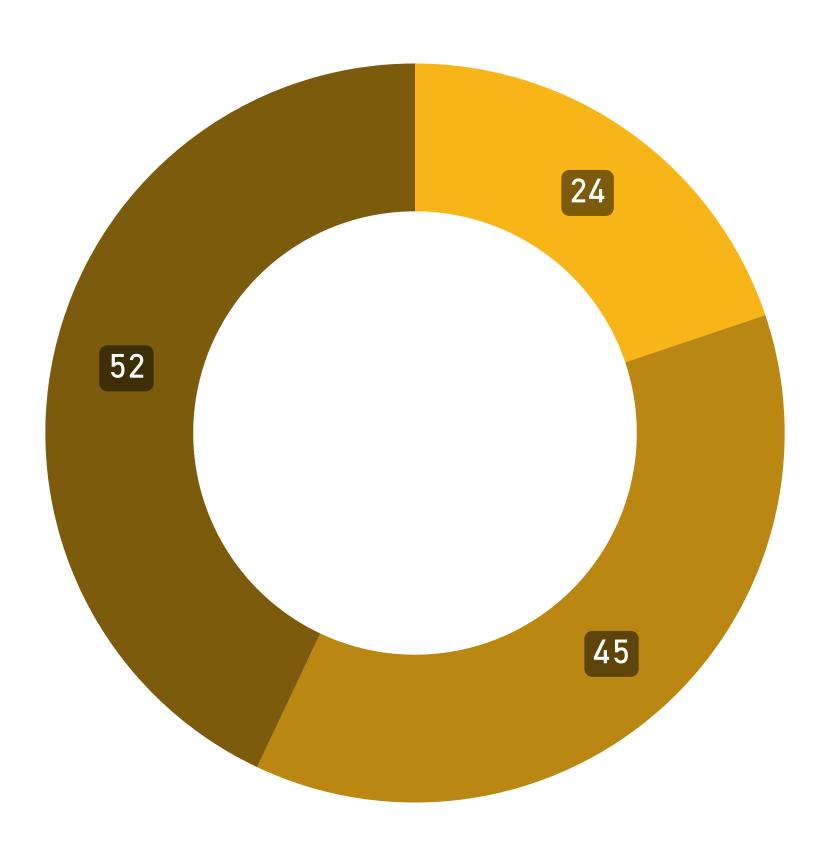


TANGIBLE RESULT #3 TBU SPECIFIC MEASURES

TR#3: PROVIDE A SAFE AND SECURE TRANSPORTATION INFRASTRUCTURE

MDTA 3.1: Time of Notification of Unacceptable Guardrail to Return to Service

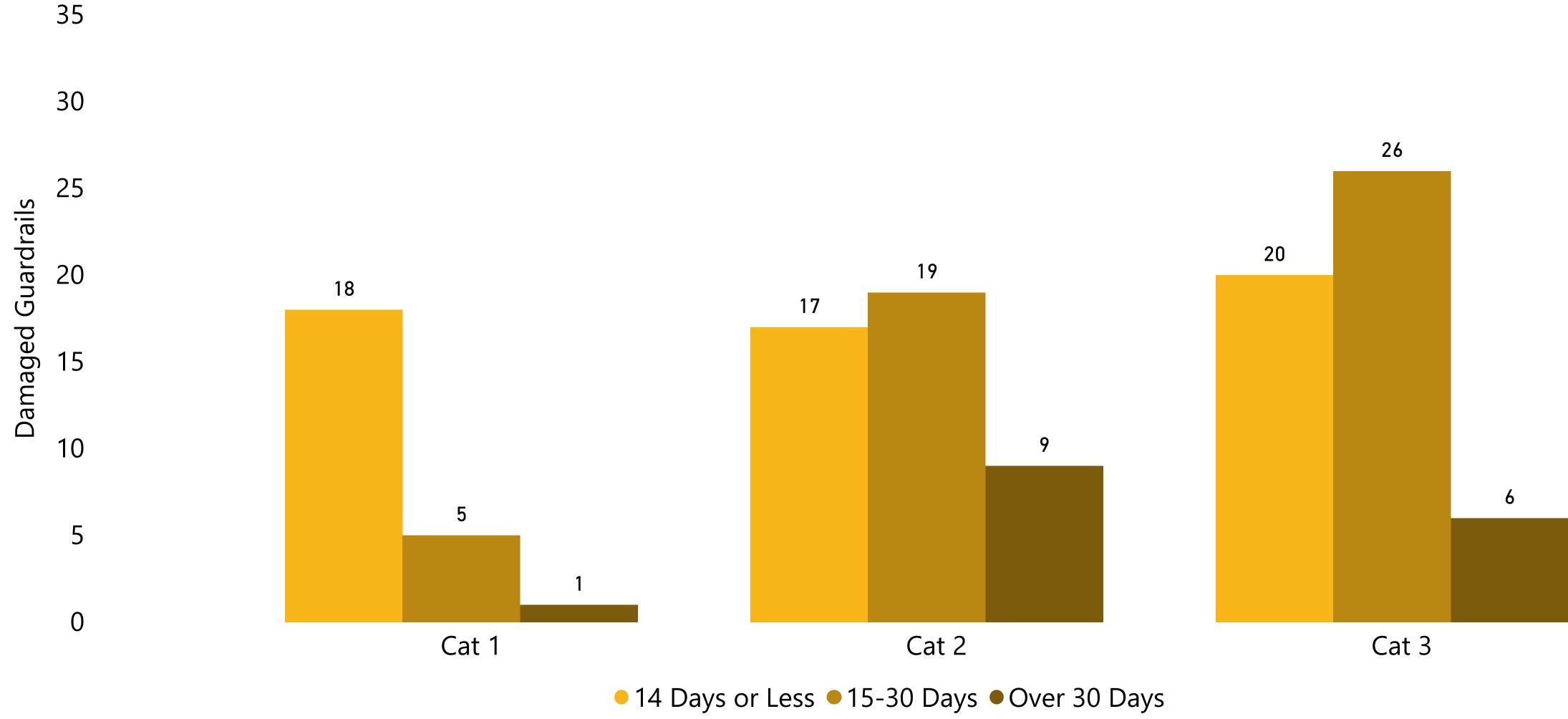
MDTA 3.1.1: Total Number of Hits for Each Guardrail Damage Category for Q3 2019



Damage Category • Cat 1 • Cat 2 • Cat 3

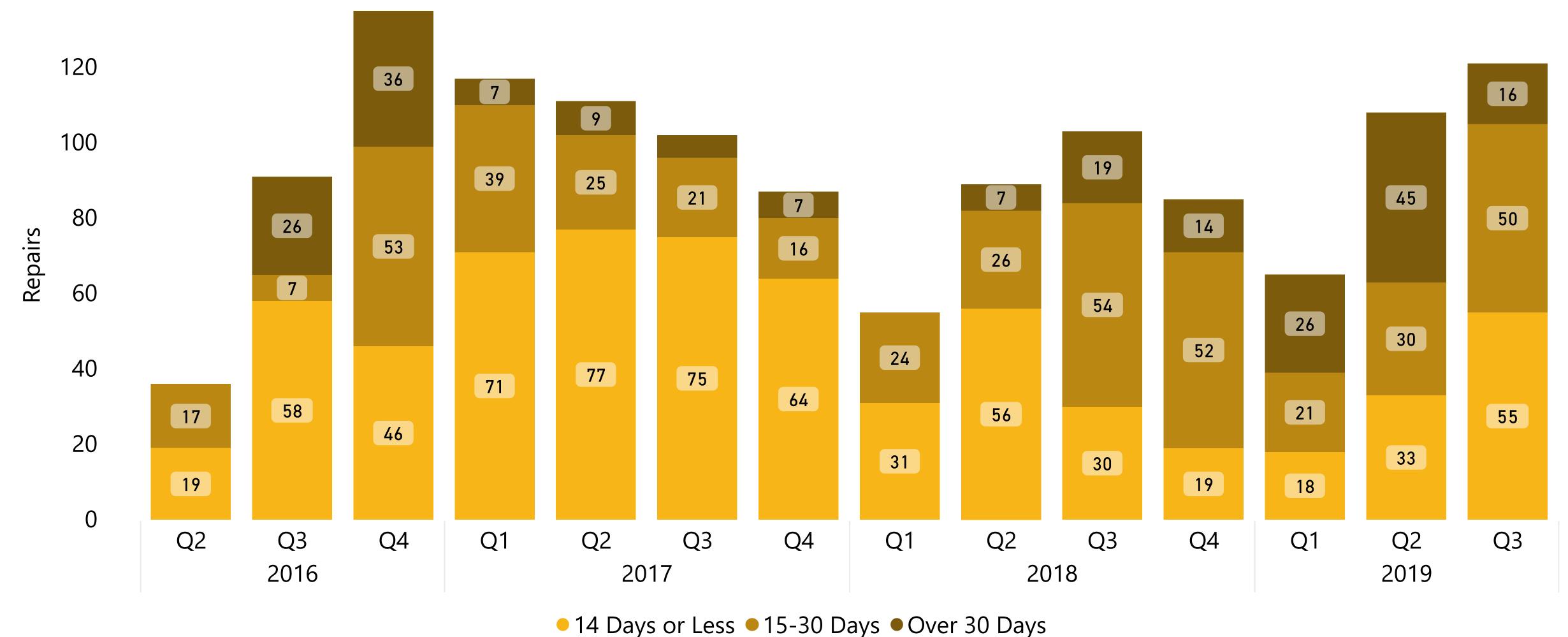
MDTA 3.1: Time of Notification of Unacceptable Guardrail to Return to Service

MDTA 3.1.2: Guardrail Damage Category - Days between Notification and Repair for Q3 2019



MDTA 3.1: Time of Notification of Unacceptable Guardrail to Return to Service

MDTA 3.1.3: Days between Notification and Repair





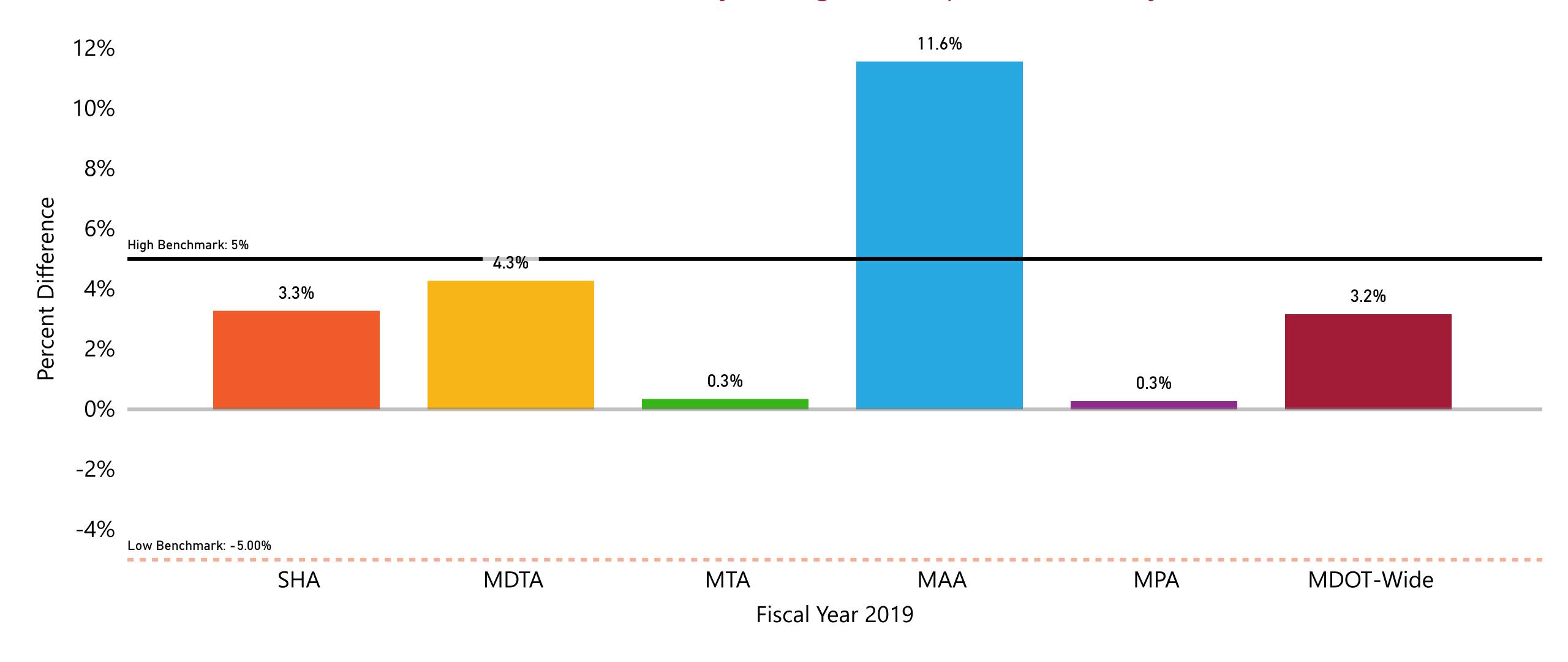
PRESENTING:

DELIVER TRANSPORTATION SOLUTIONS AND SERVICES OF GREAT VALUE

TANGIBLE RESULT #4

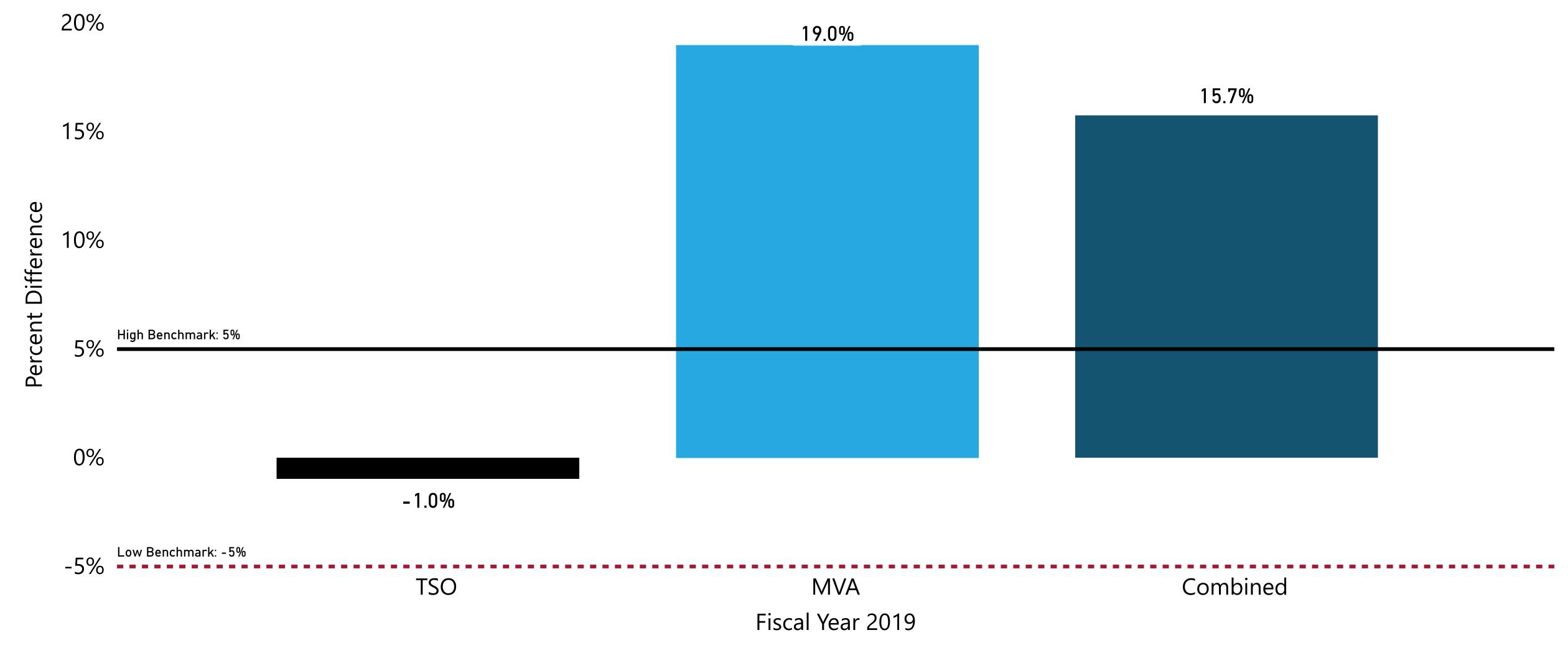
PM#4.1: Percent of Estimated Budget As Compared to Final Project Award

Chart 4.1.1: Percent of Estimated Project Budget as Compared to Final Project Award

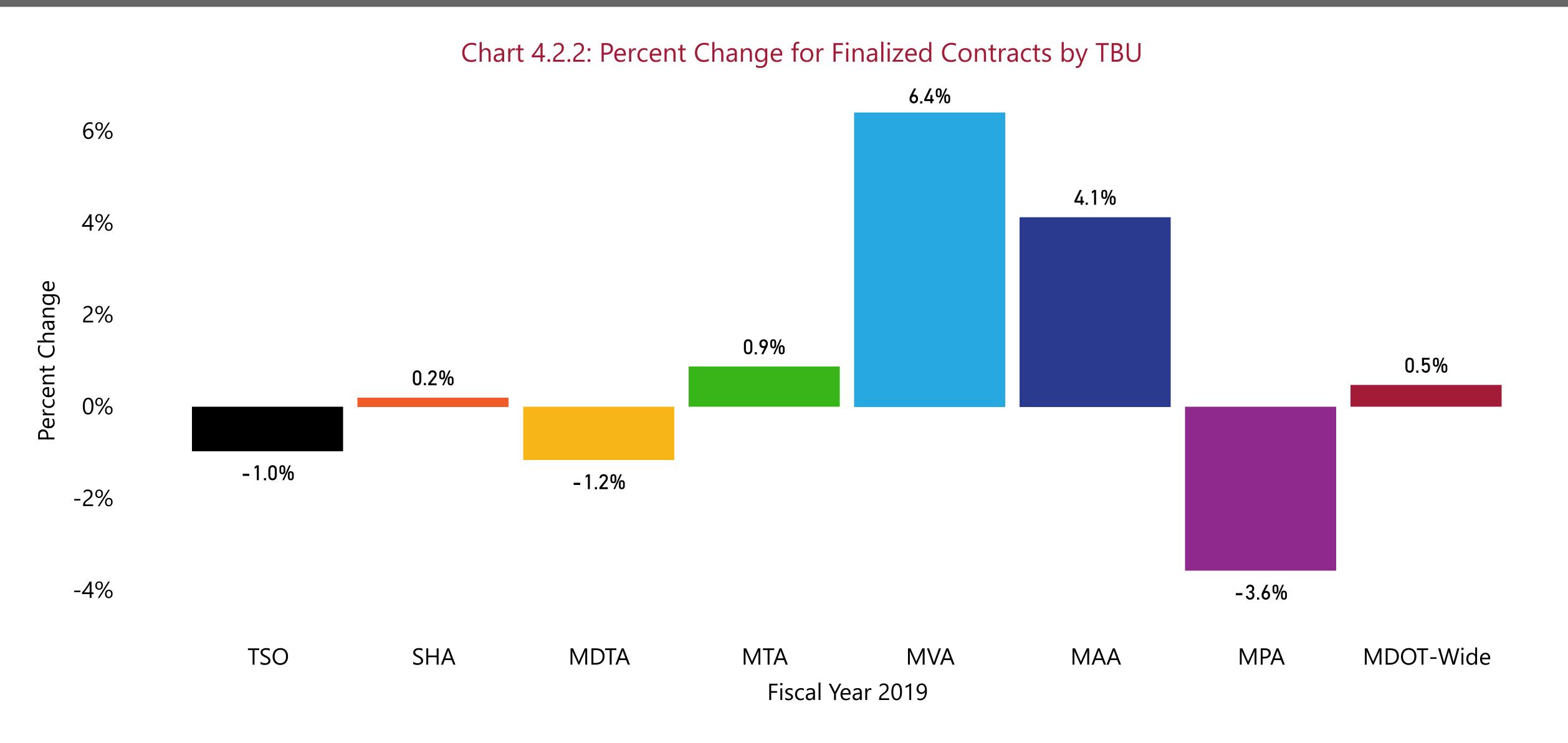


PM#4.1: Percent of Estimated Budget As Compared to Final Project Award



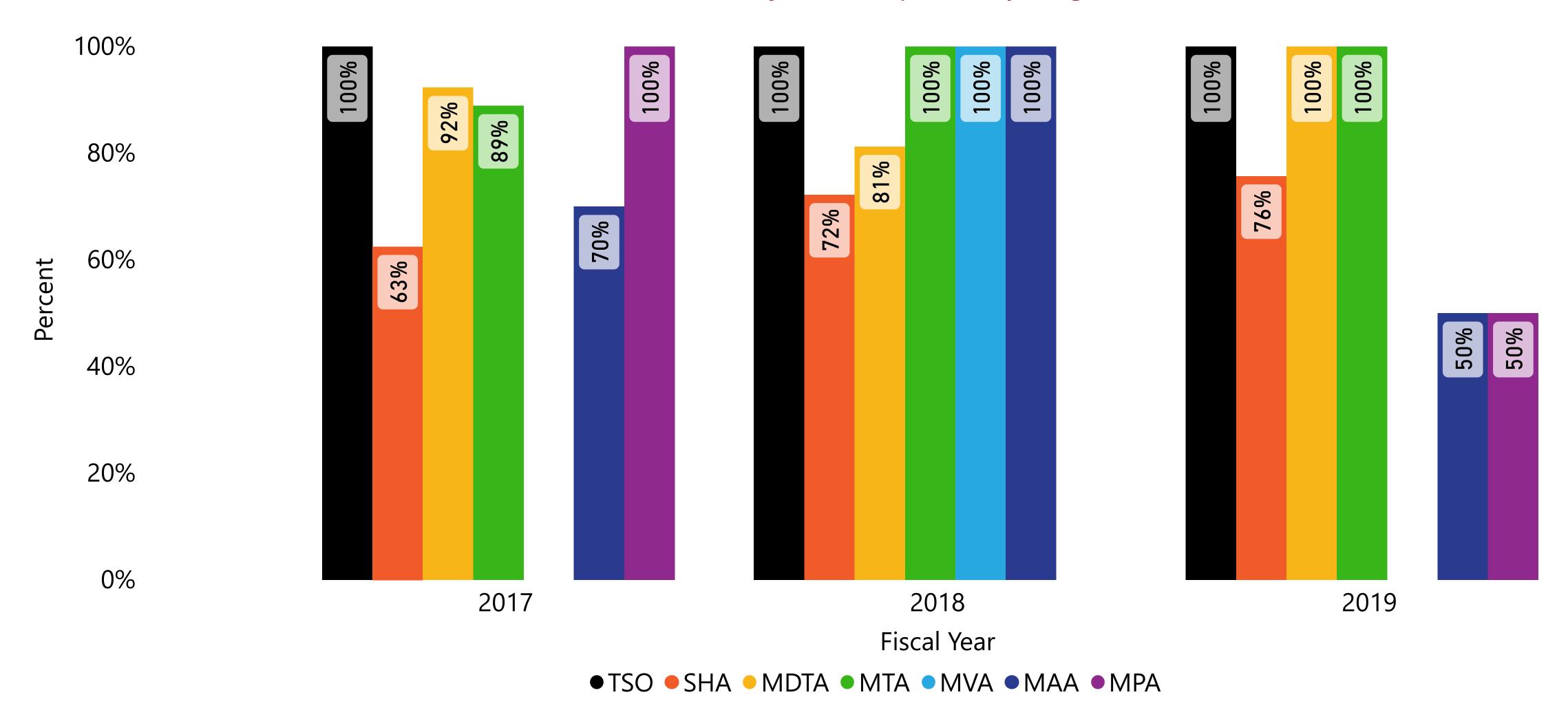


PM#4.2: Percent of Change for Finalized Contracts



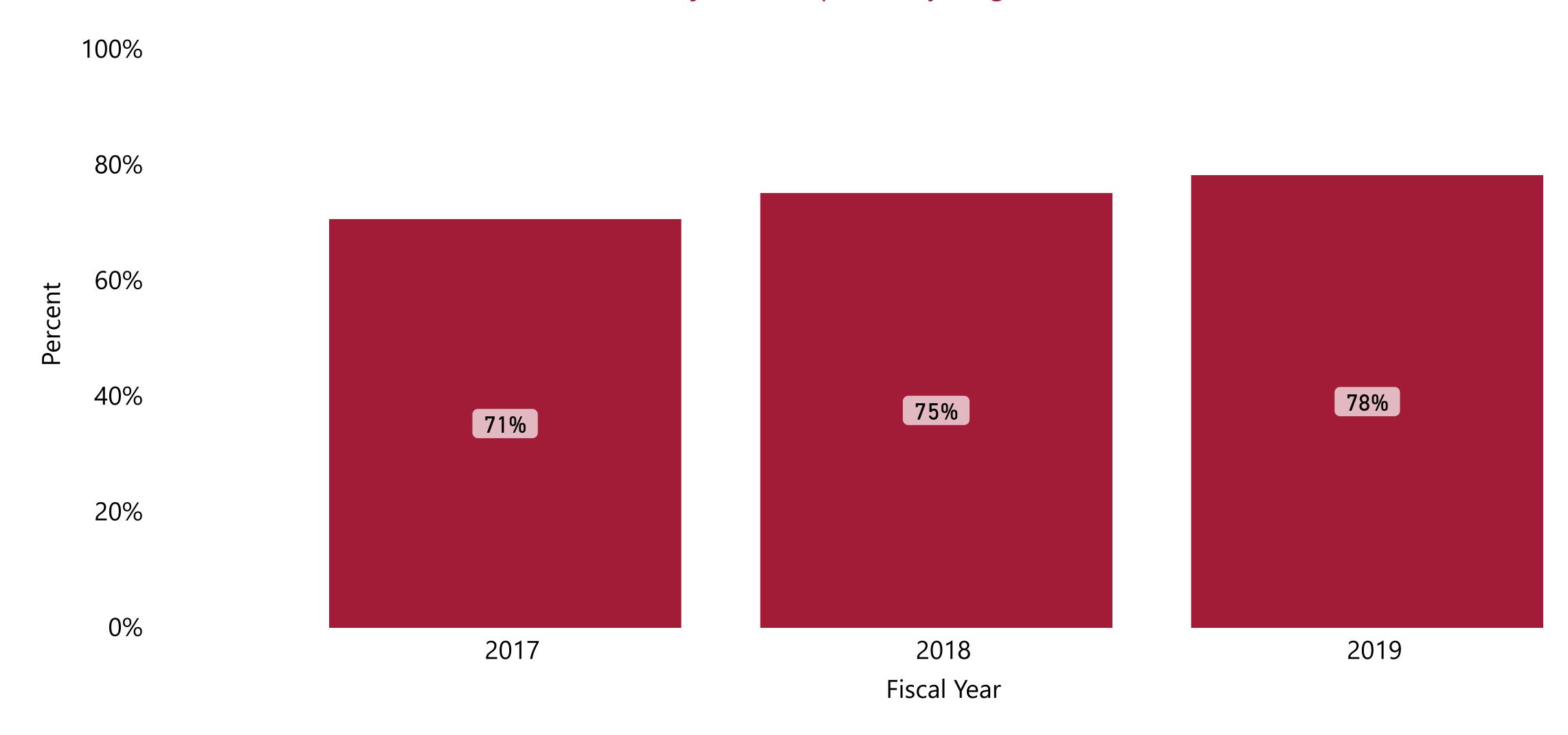
PM#4.3: On-time Services and Solutions

Chart 4.3.1: Percent of Projects Completed by Original Contract Date



PM#4.3: On-time Services and Solutions

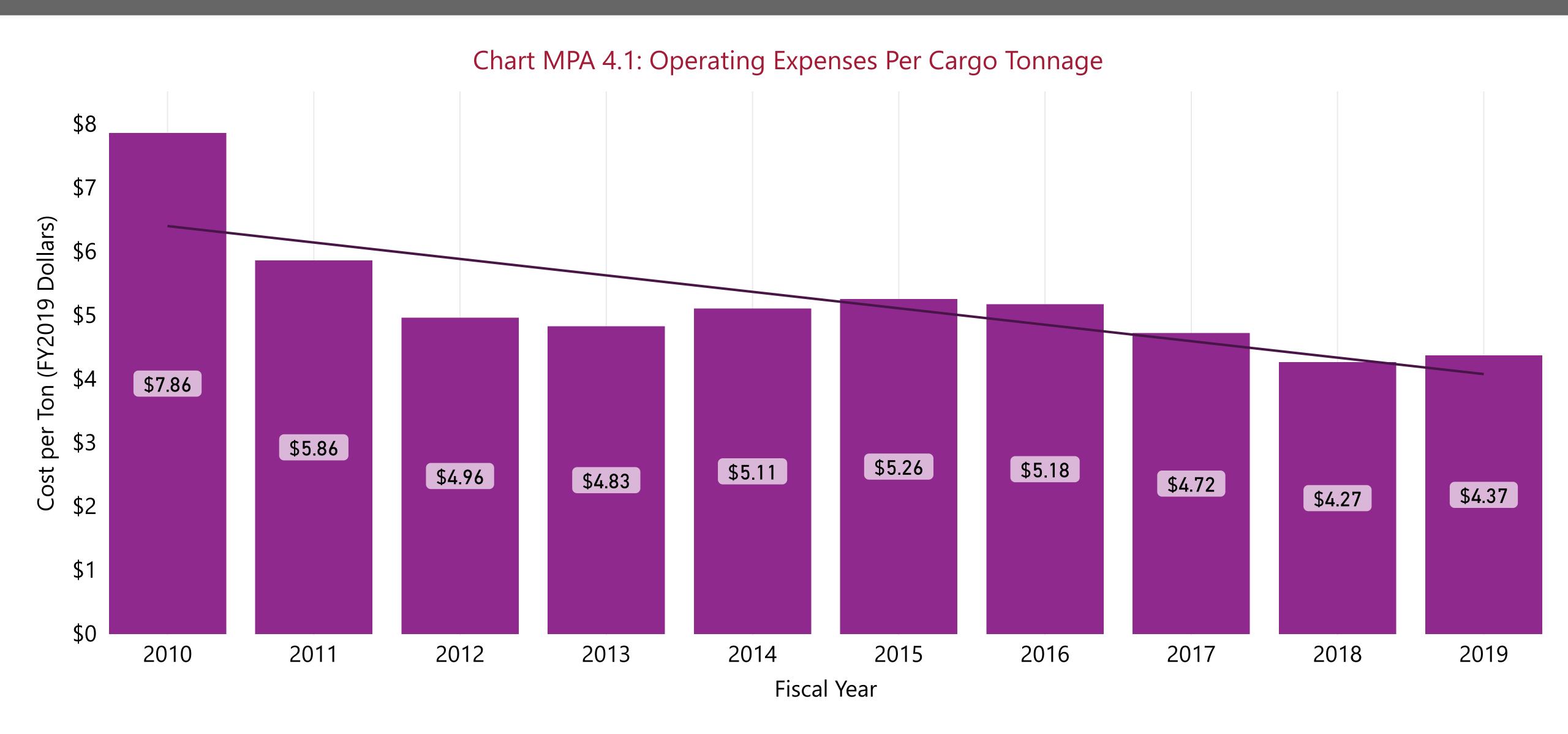
Chart 4.3.2: Percent of Projects Completed by Original Contract Date MDOT-Wide





TANGIBLE RESULT #4 TBU SPECIFIC MEASURES

PM# MPA 4.1: Operating Expenses Per Cargo Tonnage





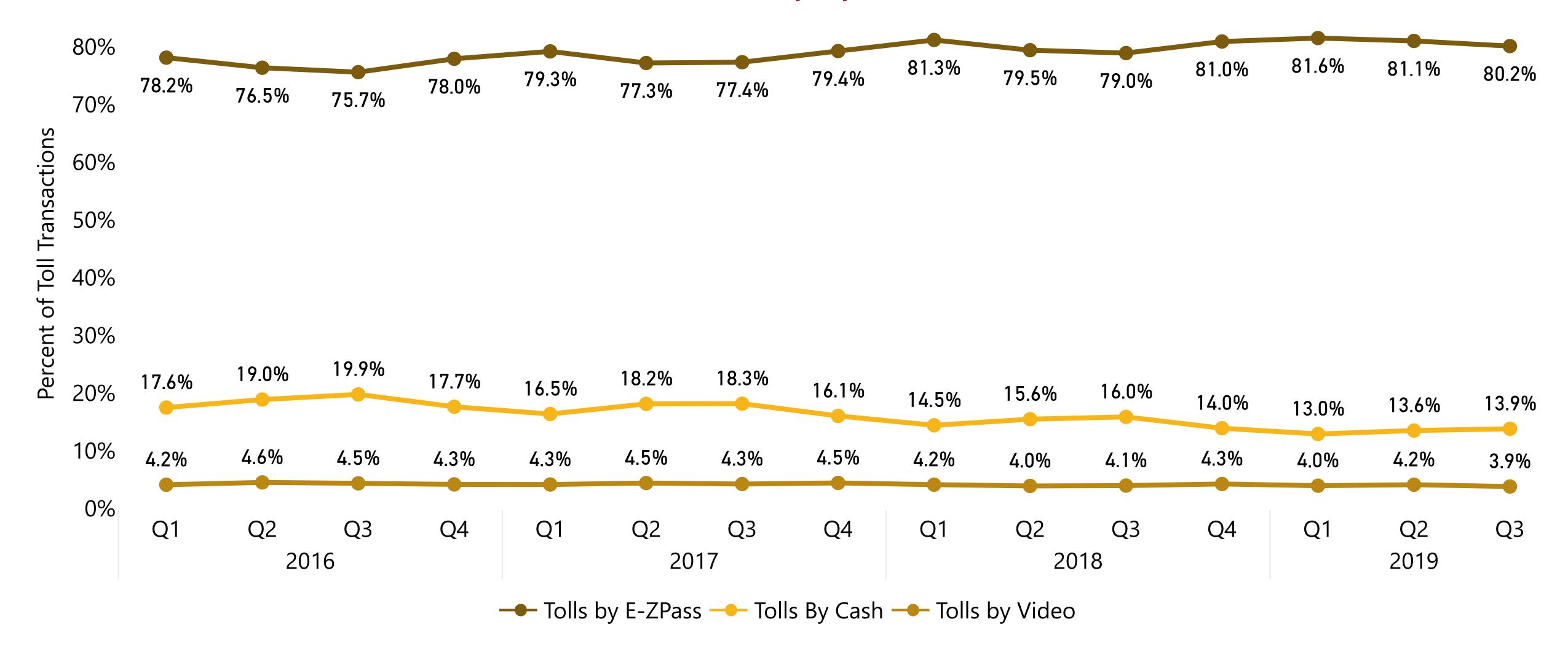
PRESENTING:

PROVIDE AN EFFICIENT, WELL-CONNECTED TRANSPORTATION EXPERIENCE

TANGIBLE RESULT #5

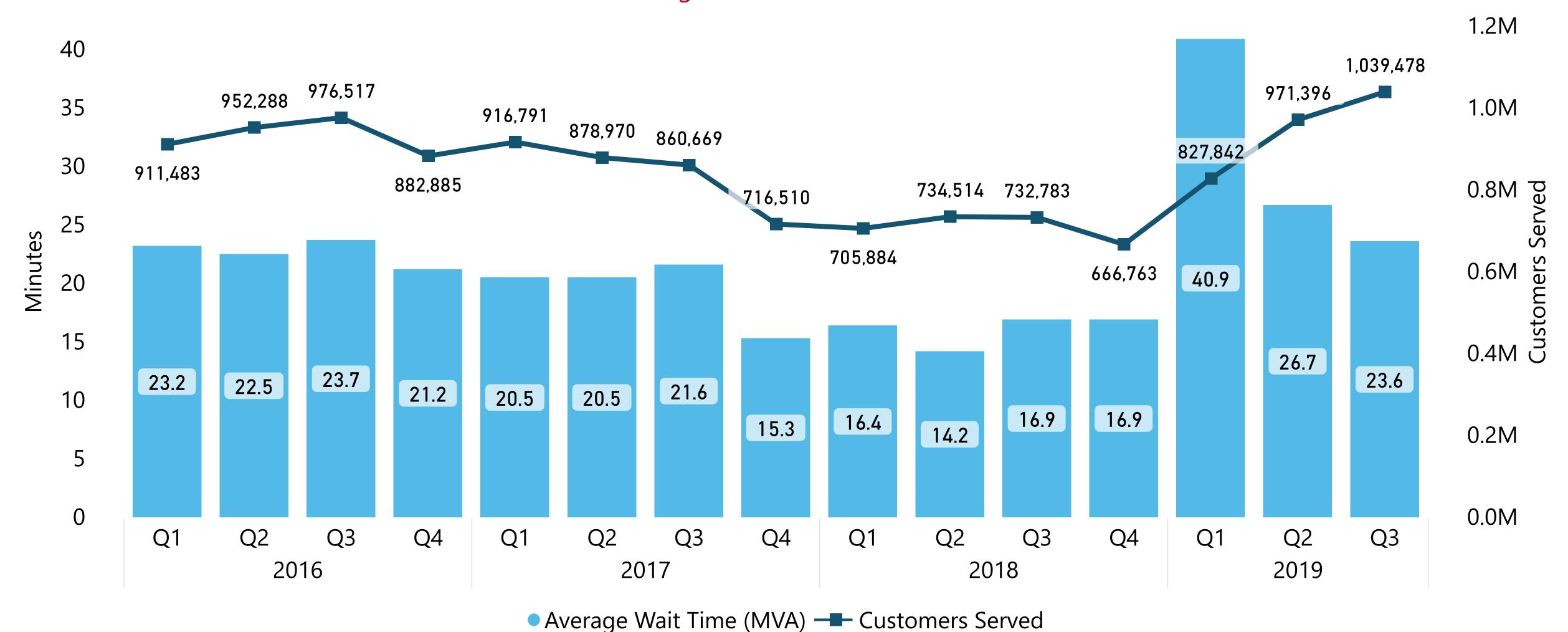
PM#5.1: Reliability of the Transportation Experience

Chart 5.1A.1: Percent of Toll Transactions by Payment Channel for All Mixed Facilities



PM#5.1: Reliability of the Transportation Experience

Chart 5.1C.1: Average Wait Time at MDOT MVA Branches



PM#5.1: Reliability of the Transportation Experience

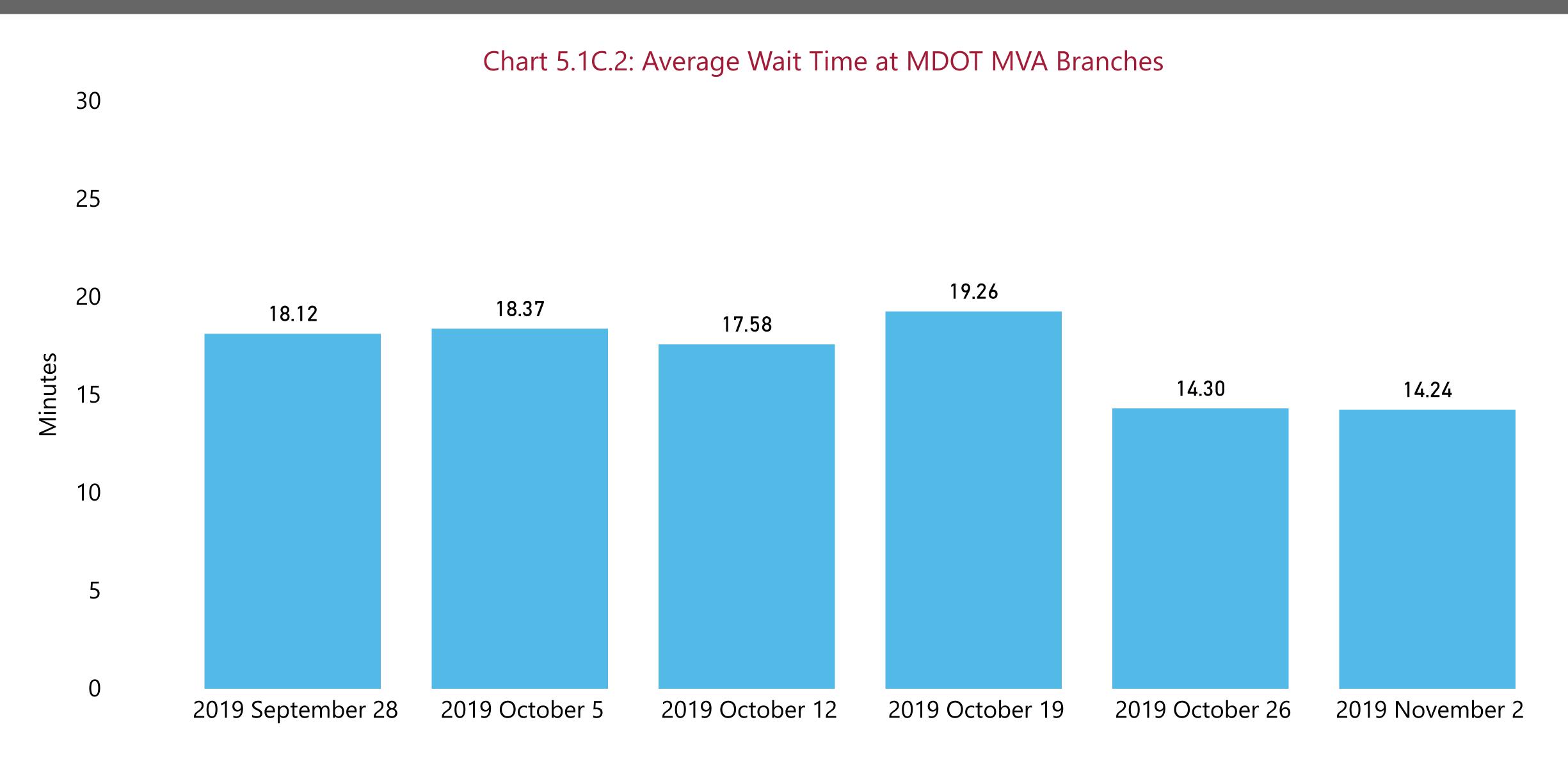


Chart 5.1D.1: On-Time Performance of MDOT MTA Commuter Bus & MDOT MAA Ground Transport

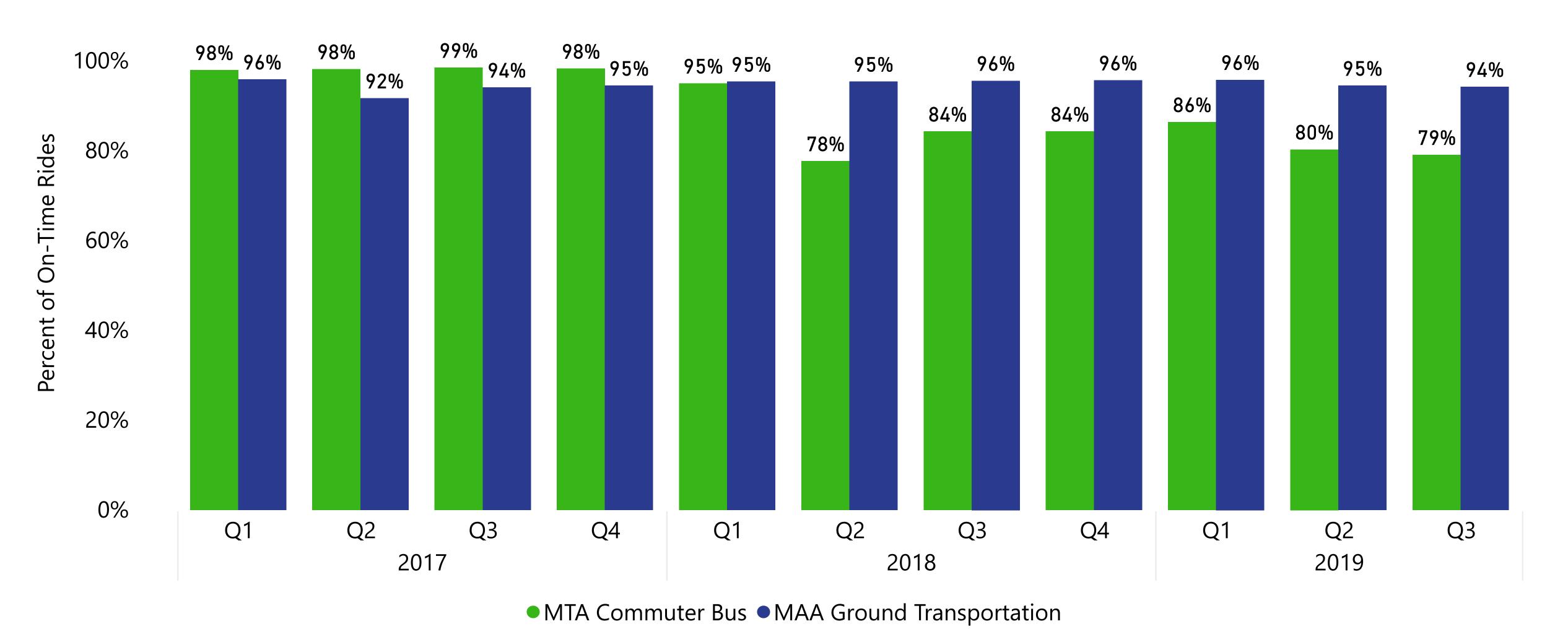
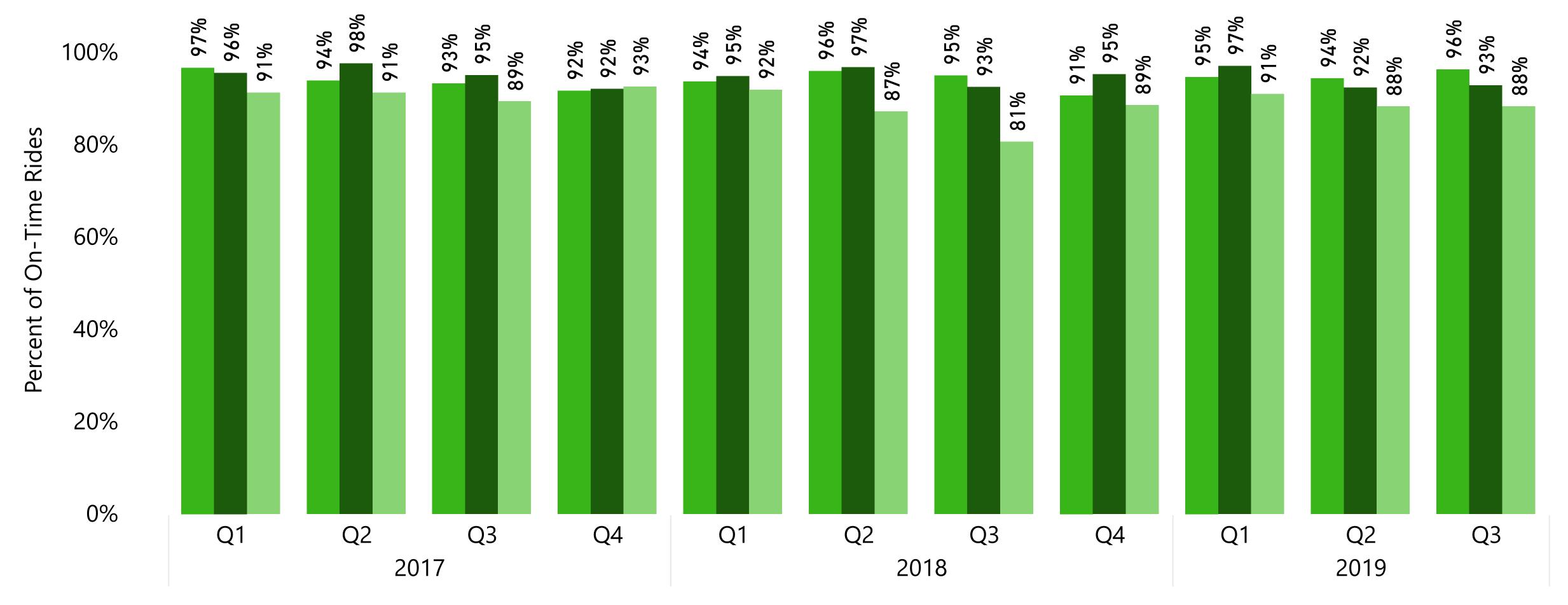


Chart 5.1D.2: On-Time Performance of MDOT MTA SubwayLink, Light RailLink, & MARC



MetroLight RailMARC Total

Chart 5.1D.3: On-Time Performance of MDOT MTA Paratransit

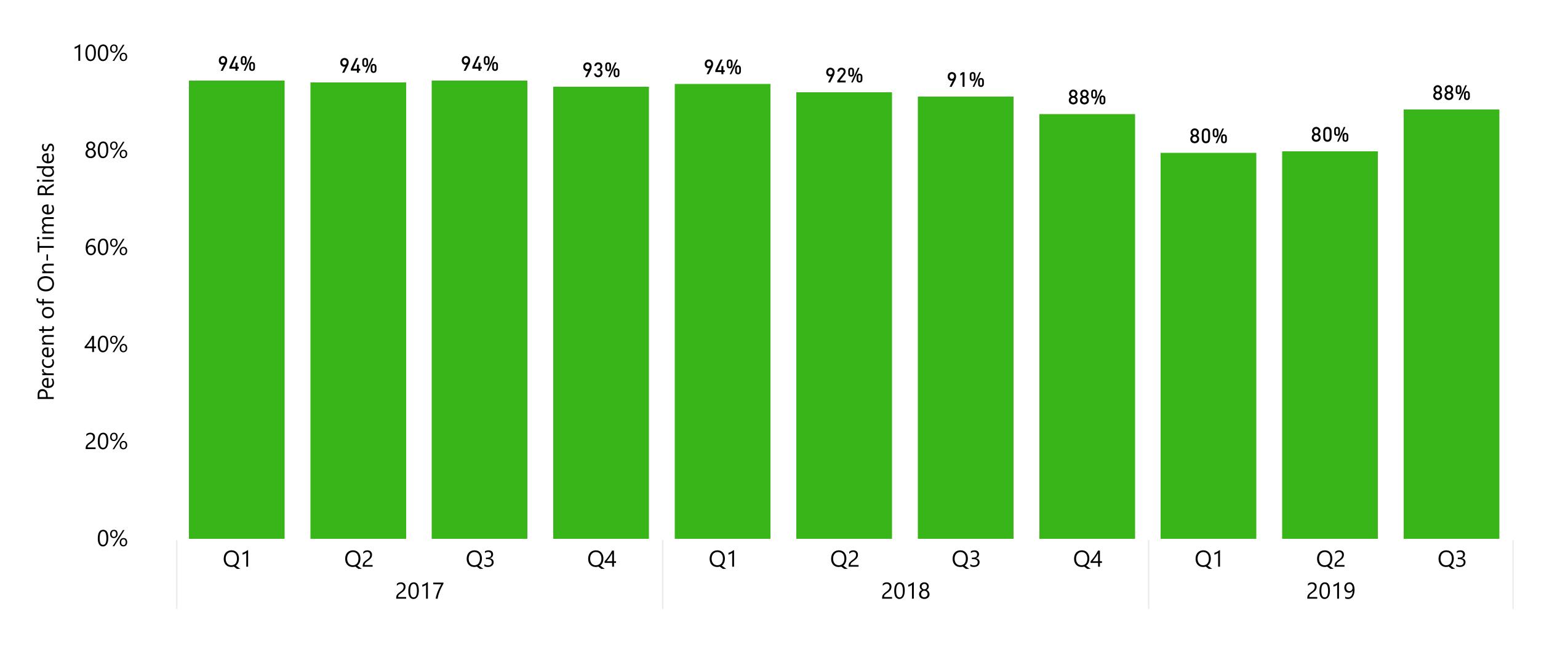
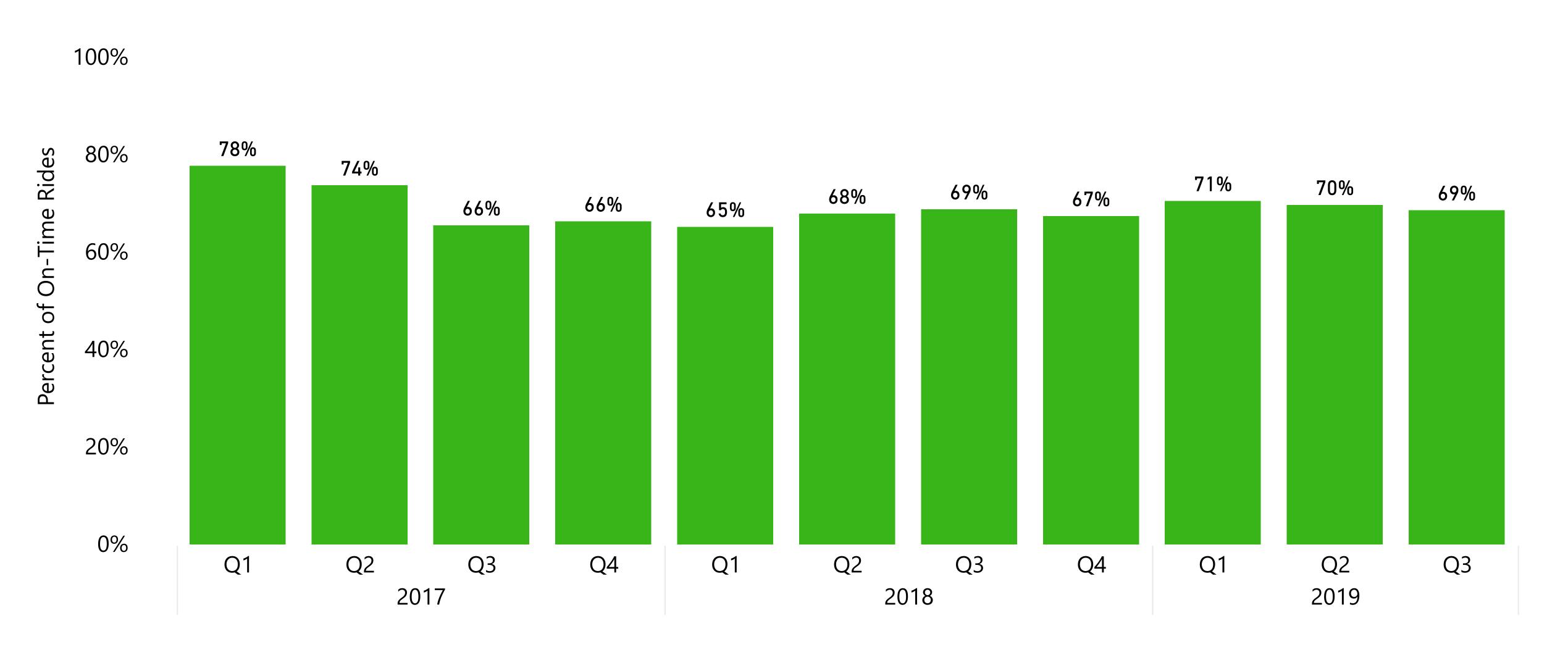
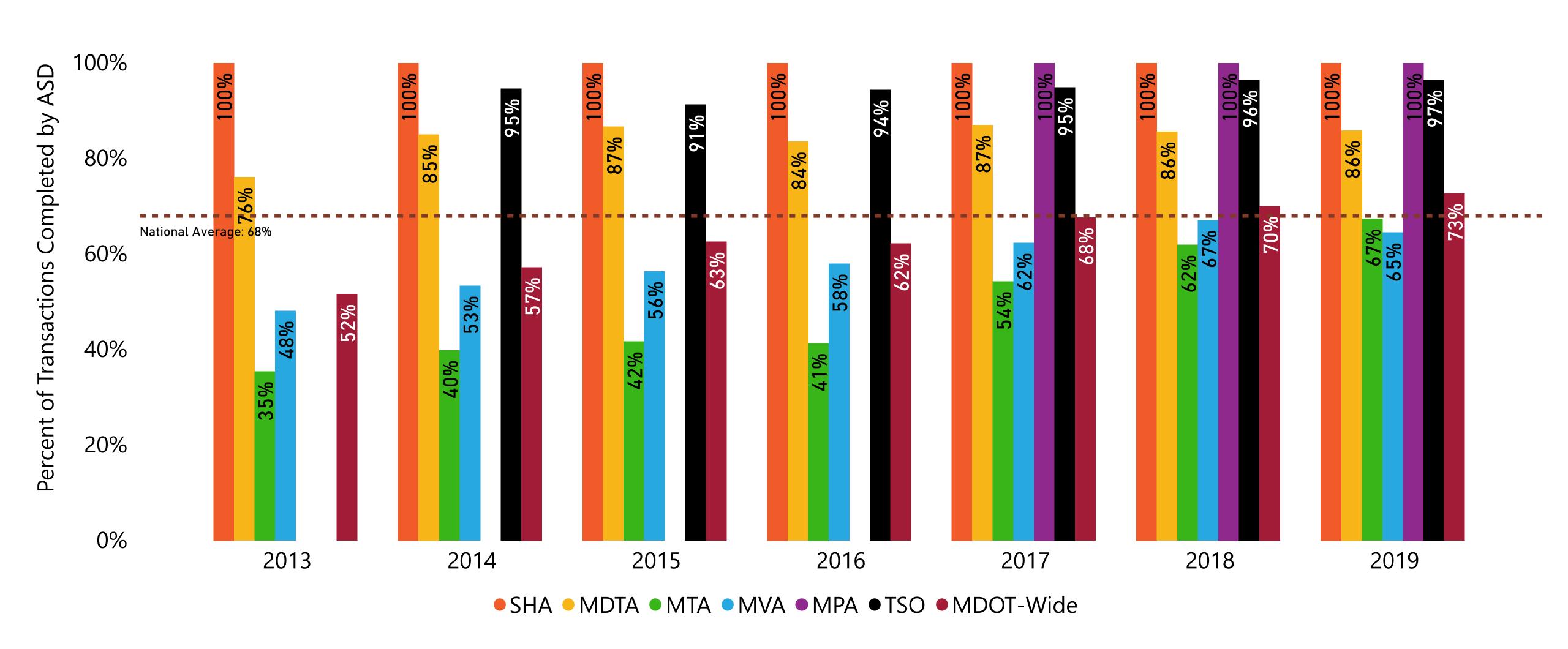


Chart 5.1D.4: MTA Core Bus On-Time Performance



PM#5.3: Percent of Transportation Services and Products Provided Through Alternative Service Delivery (ASD)

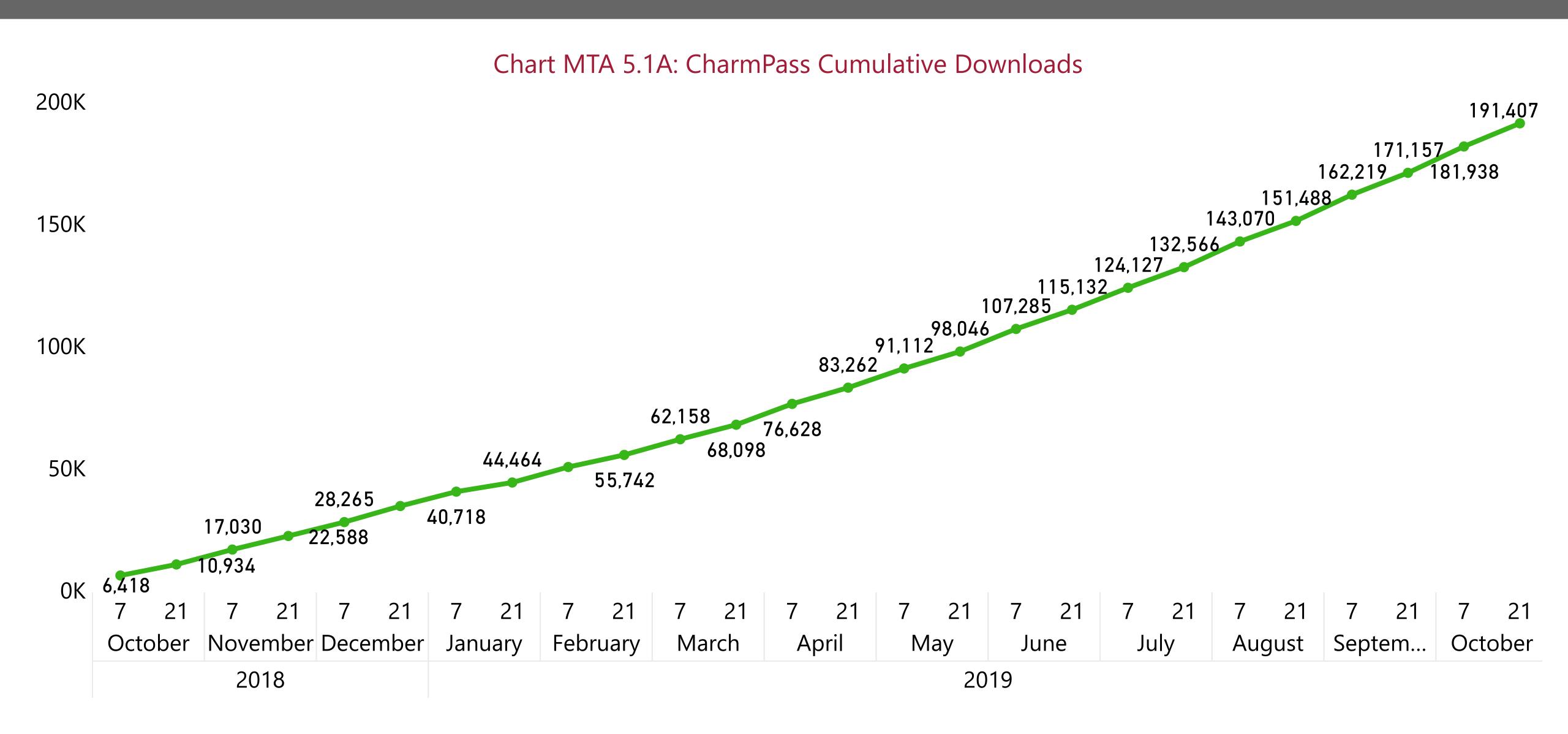
Chart 5.3.1: Alternative Service Delivery by TBU



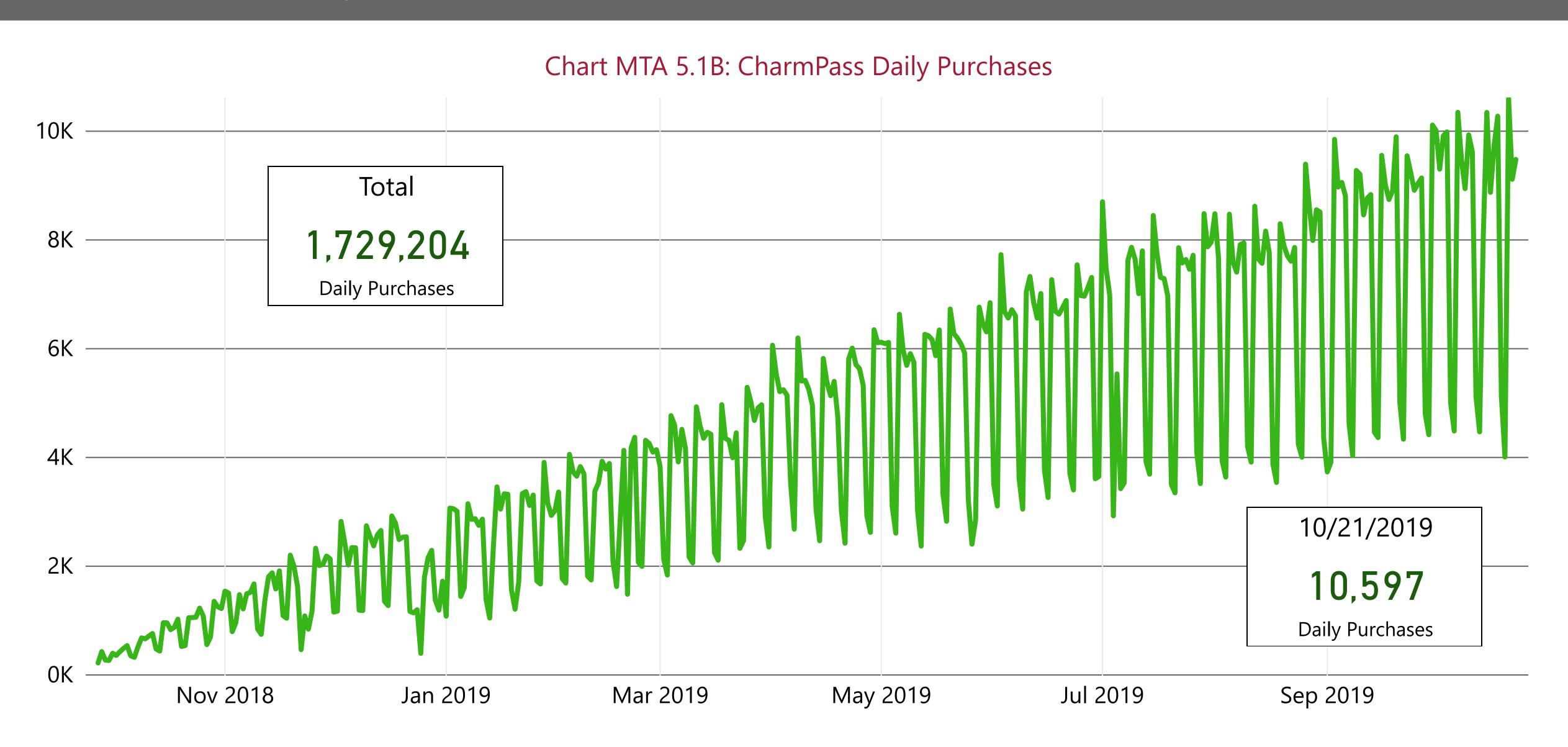


PRESENTING: TANGIBLE RESULT #5 TBU SPECIFIC MEASURES

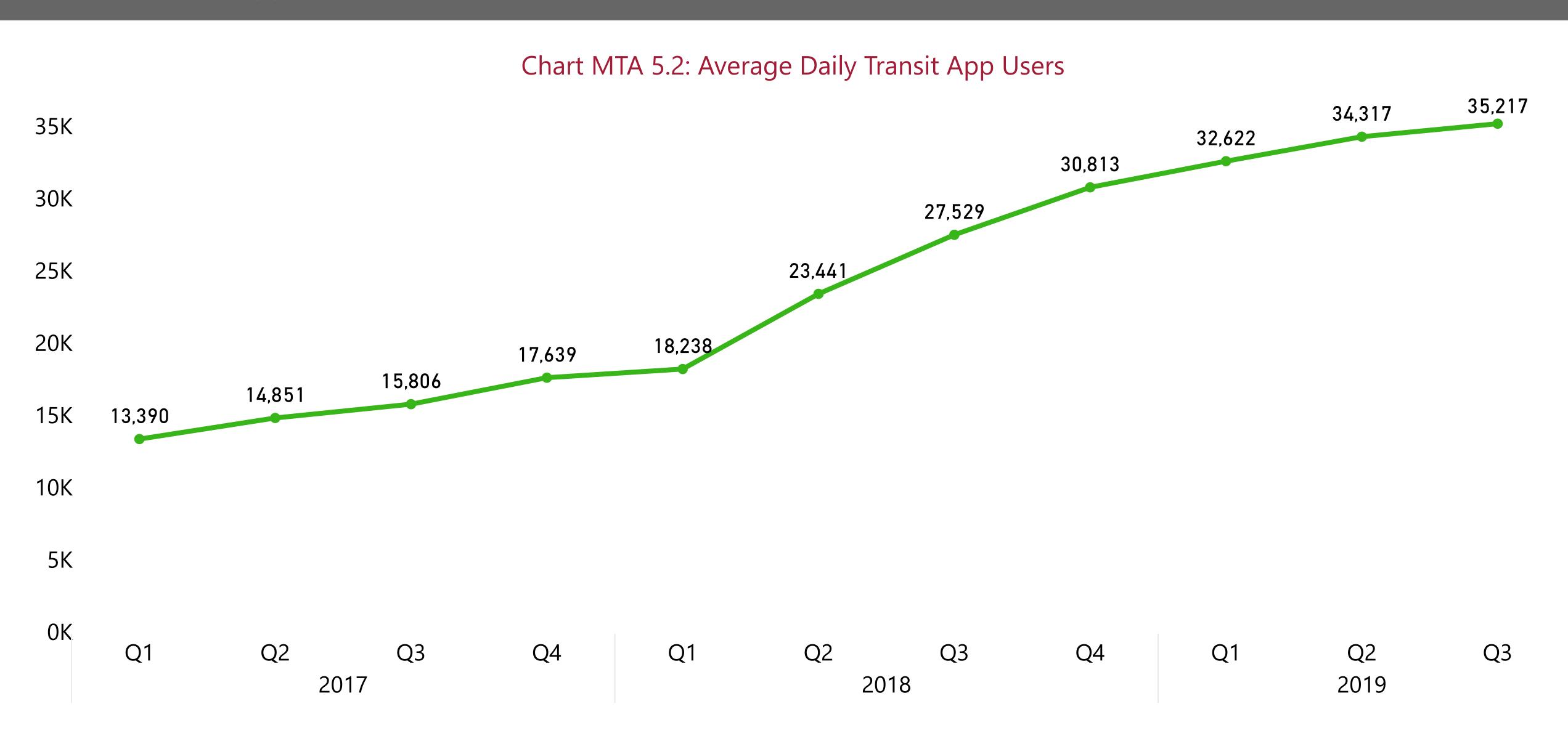
MTA 5.1: CharmPass Cumulative Downloads



MTA 5.1: CharmPass Daily Purchases



MTA 5.2: Transit App Users





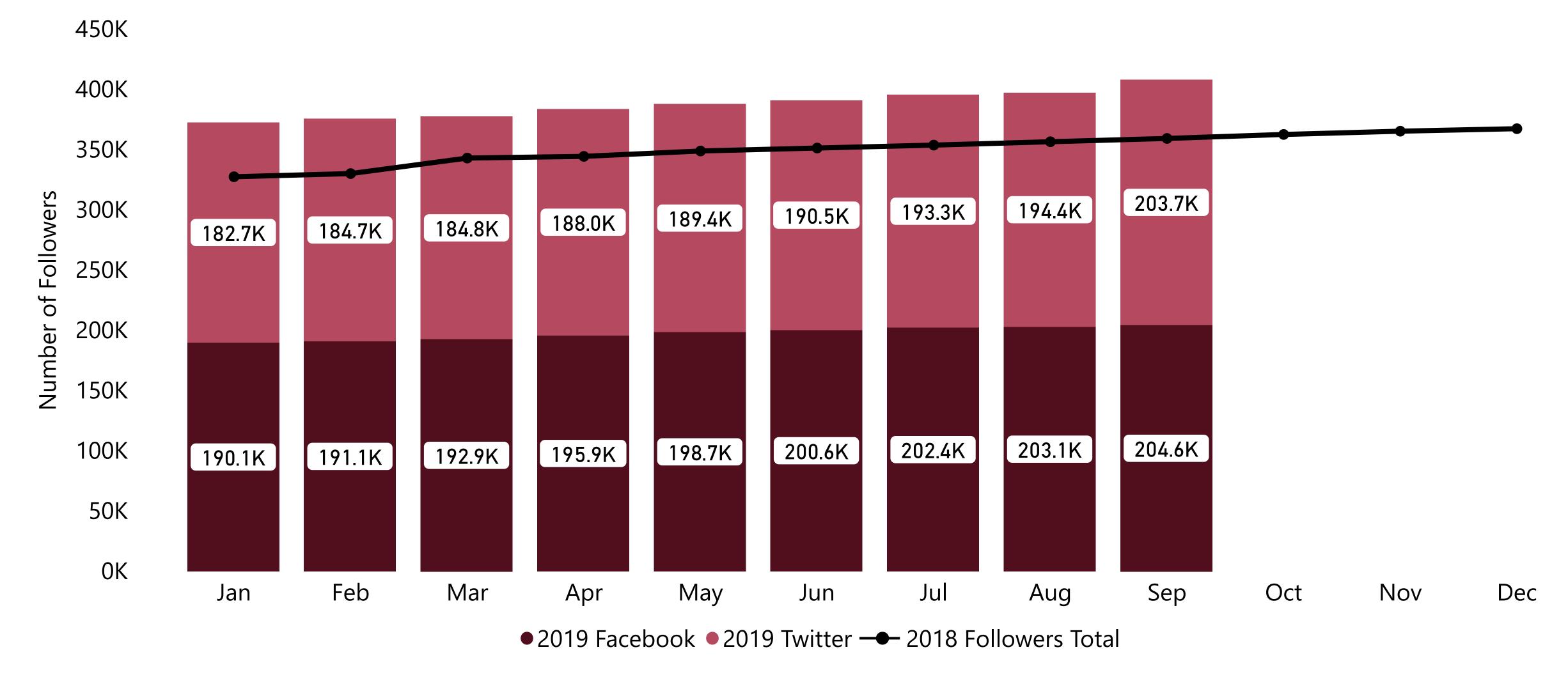
PRESENTING:

COMMUNICATE EFFECTIVELY WITH OUR CUSTOMERS

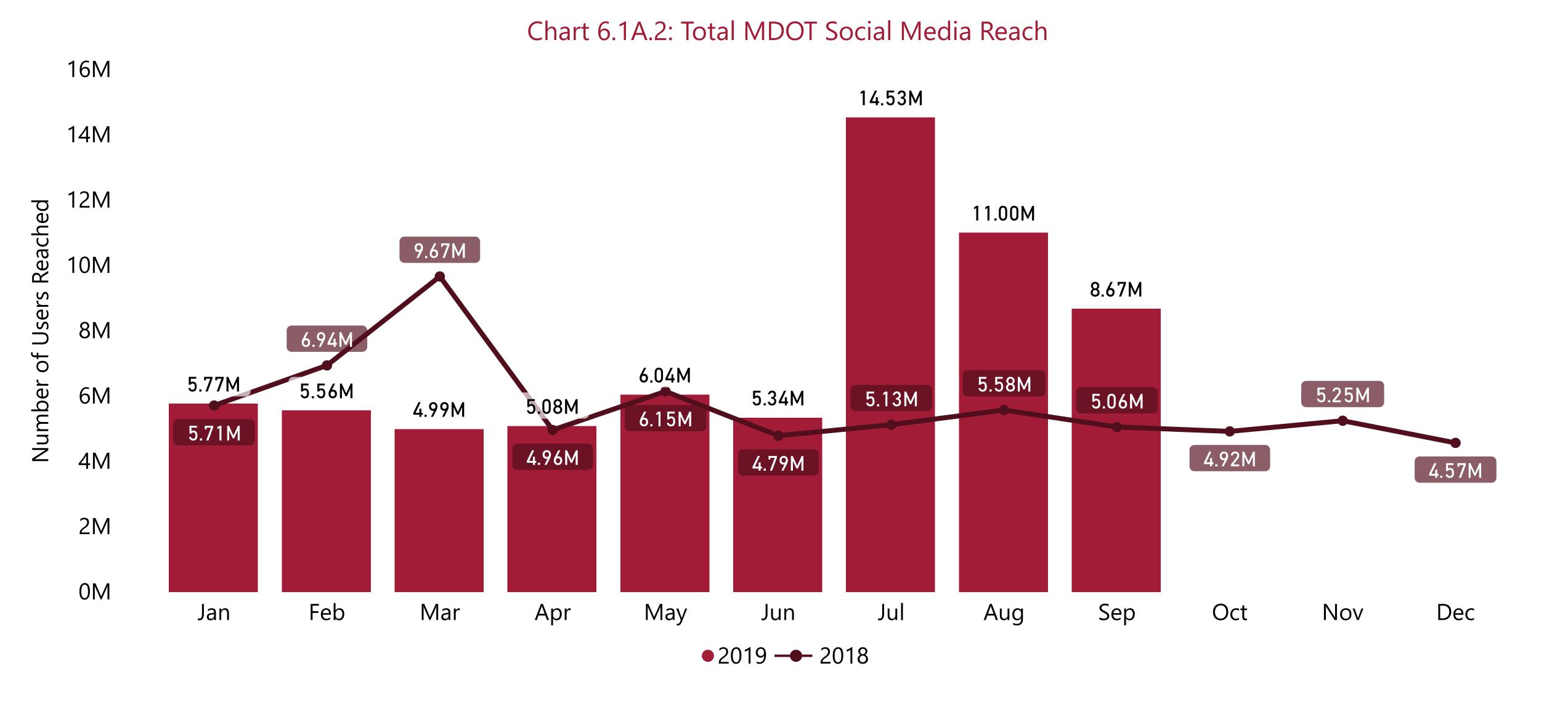
TANGIBLE RESULT #6

PM#6.1: Social Reach



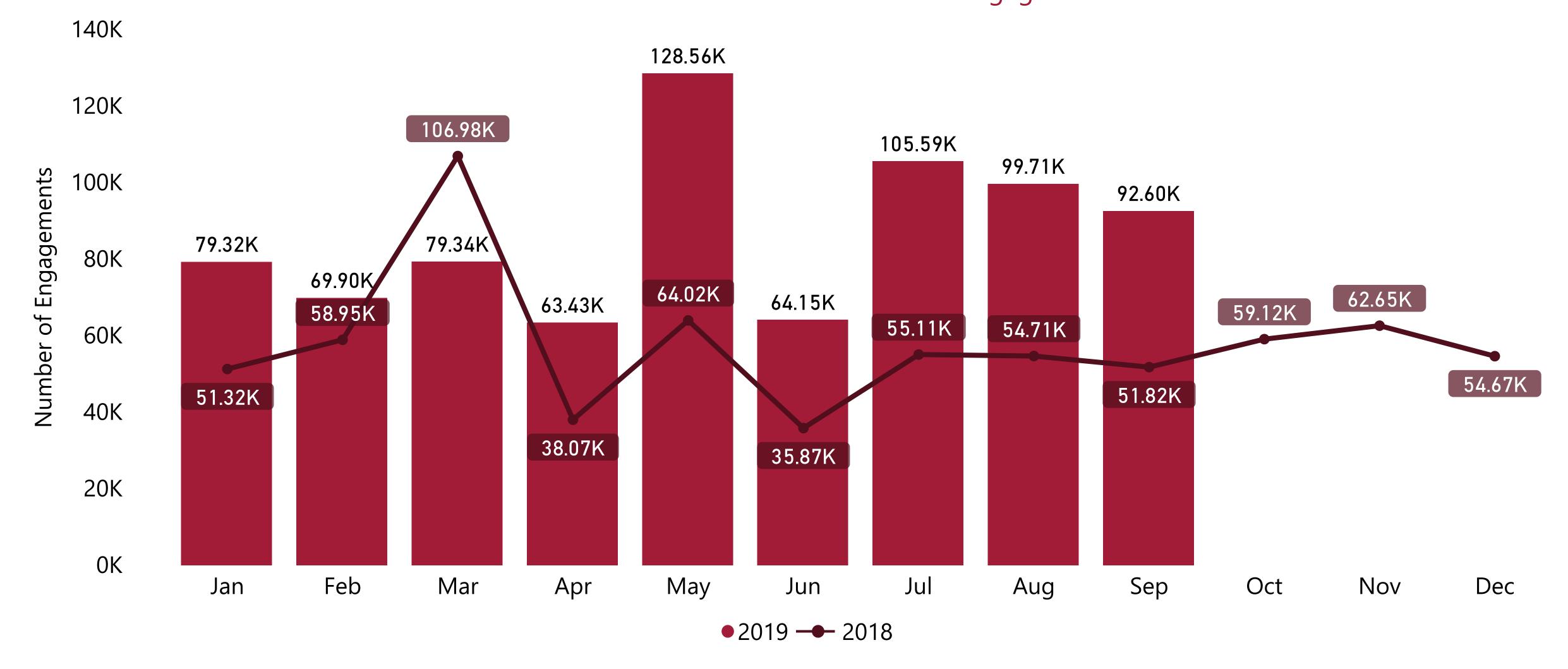


PM#6.1: Social Reach



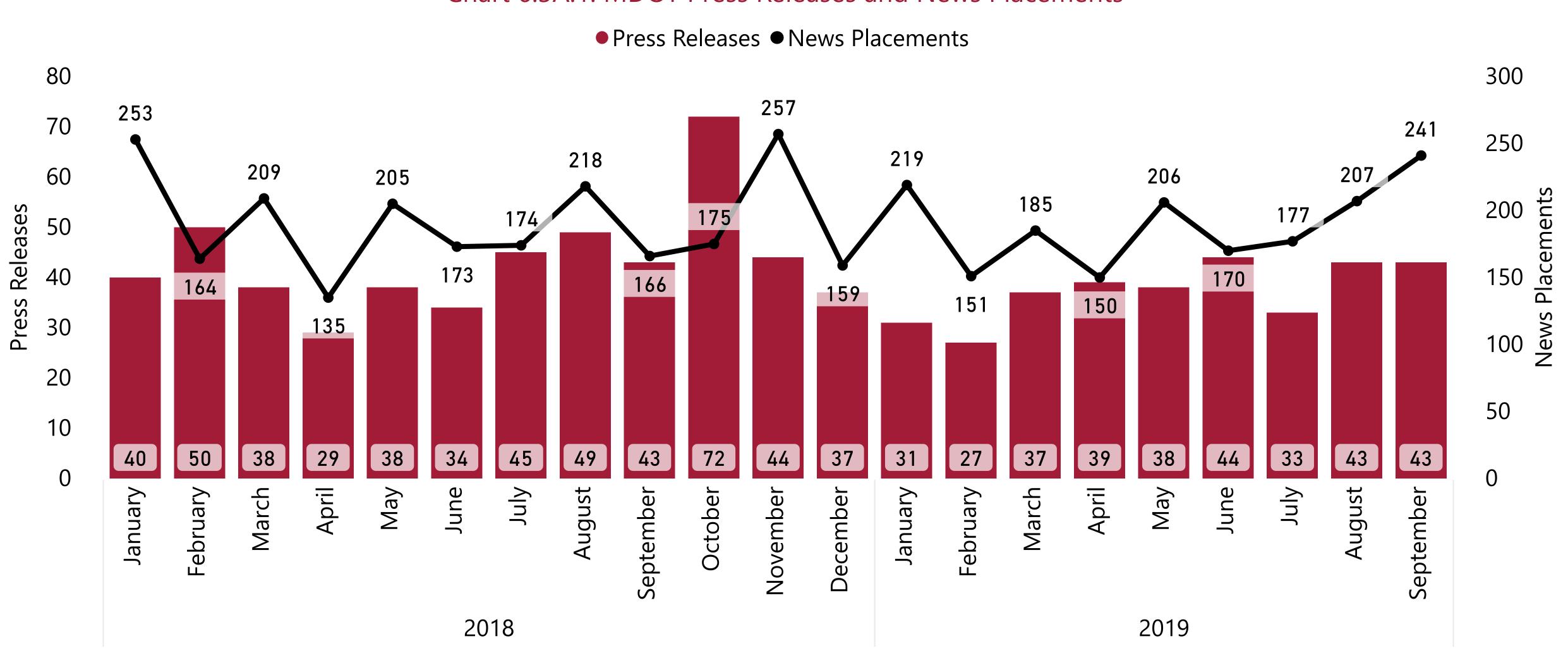
PM#6.1: Social Engagement

Chart 6.1B.1: Total MDOT Social Media Engagements

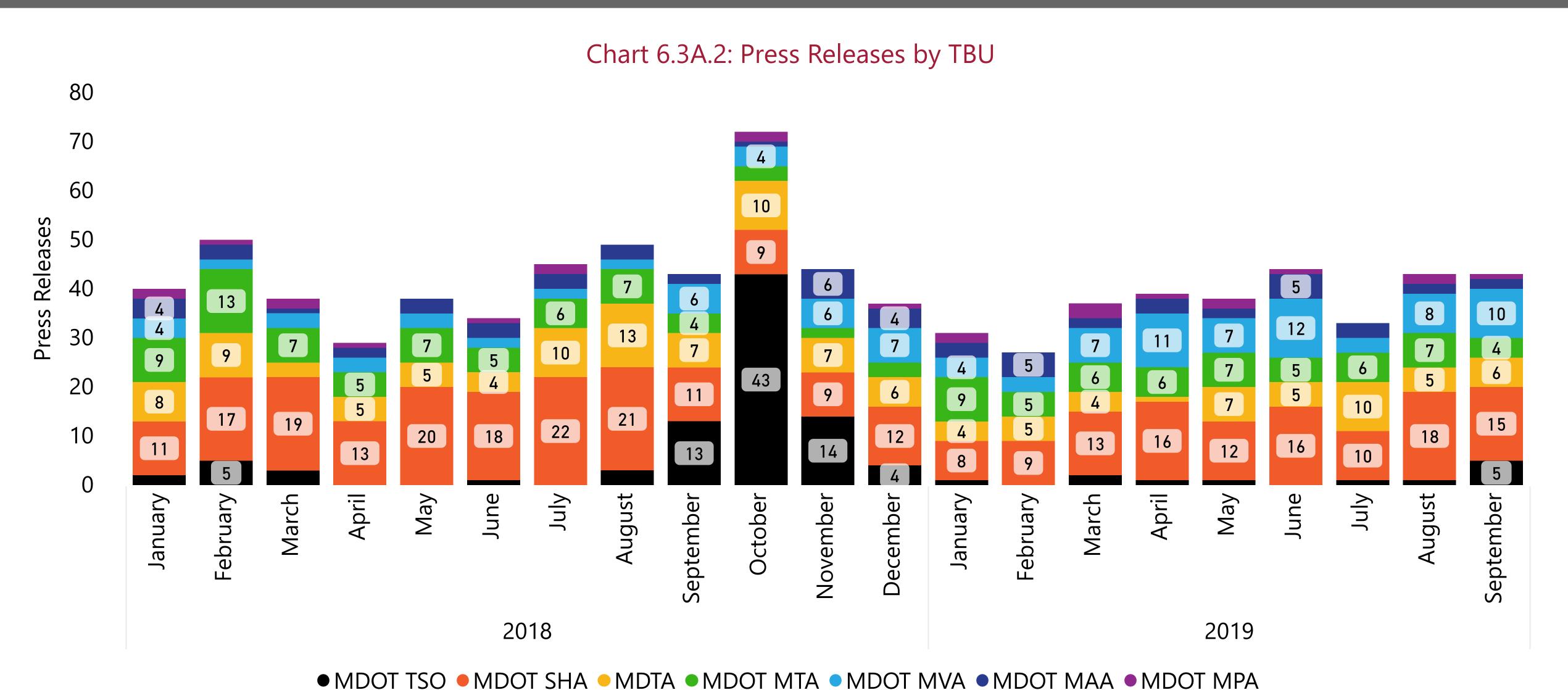


PM#6.3a: Number of News Stories Generated from Major Releases

Chart 6.3A.1: MDOT Press Releases and News Placements

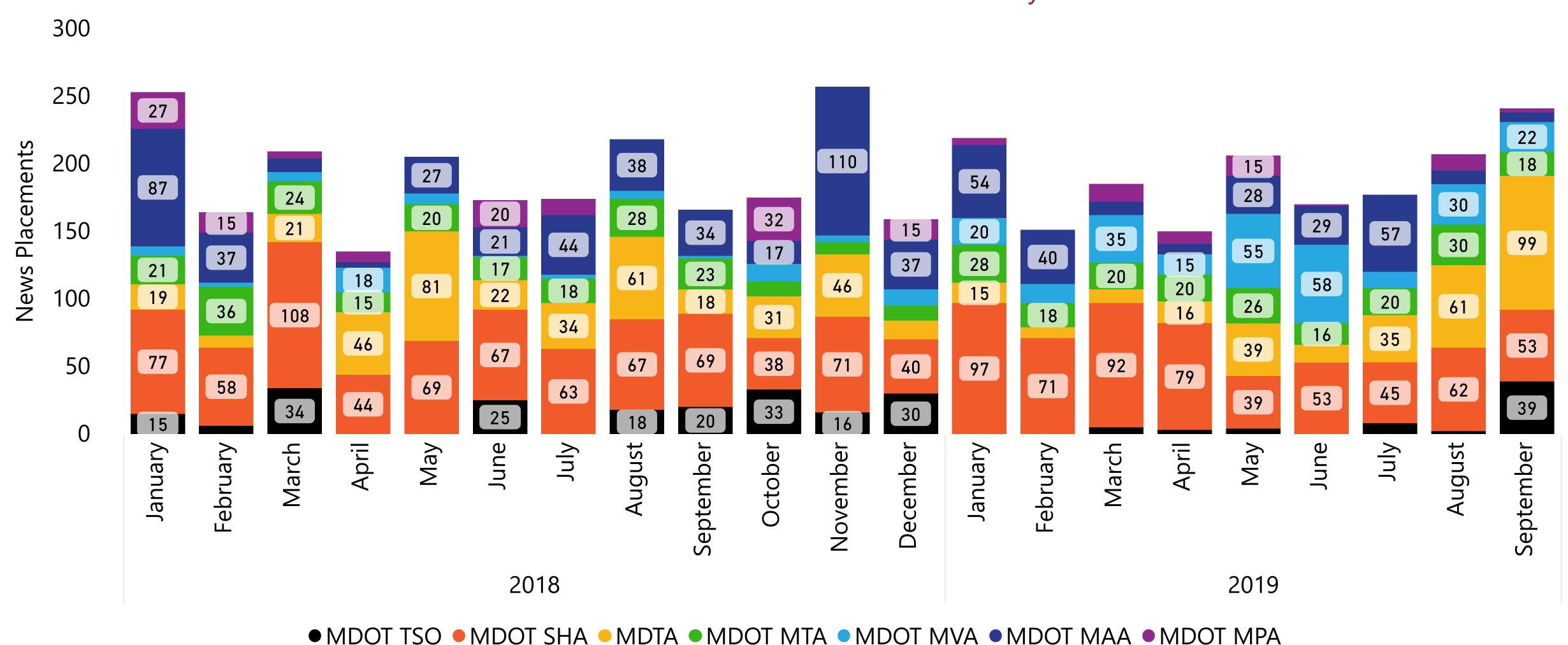


PM#6.3a: Number of News Stories Generated from Major Releases



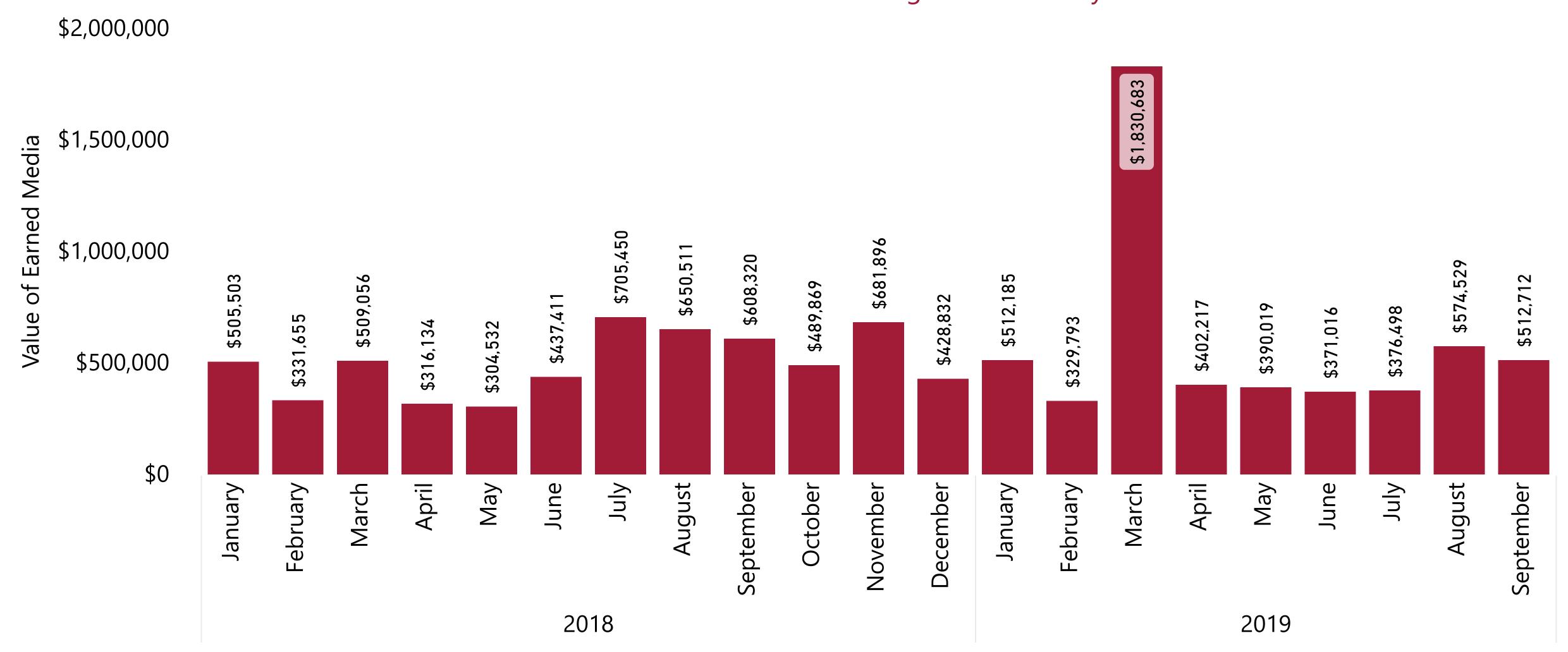
PM#6.3a: Number of News Stories Generated from Major Releases





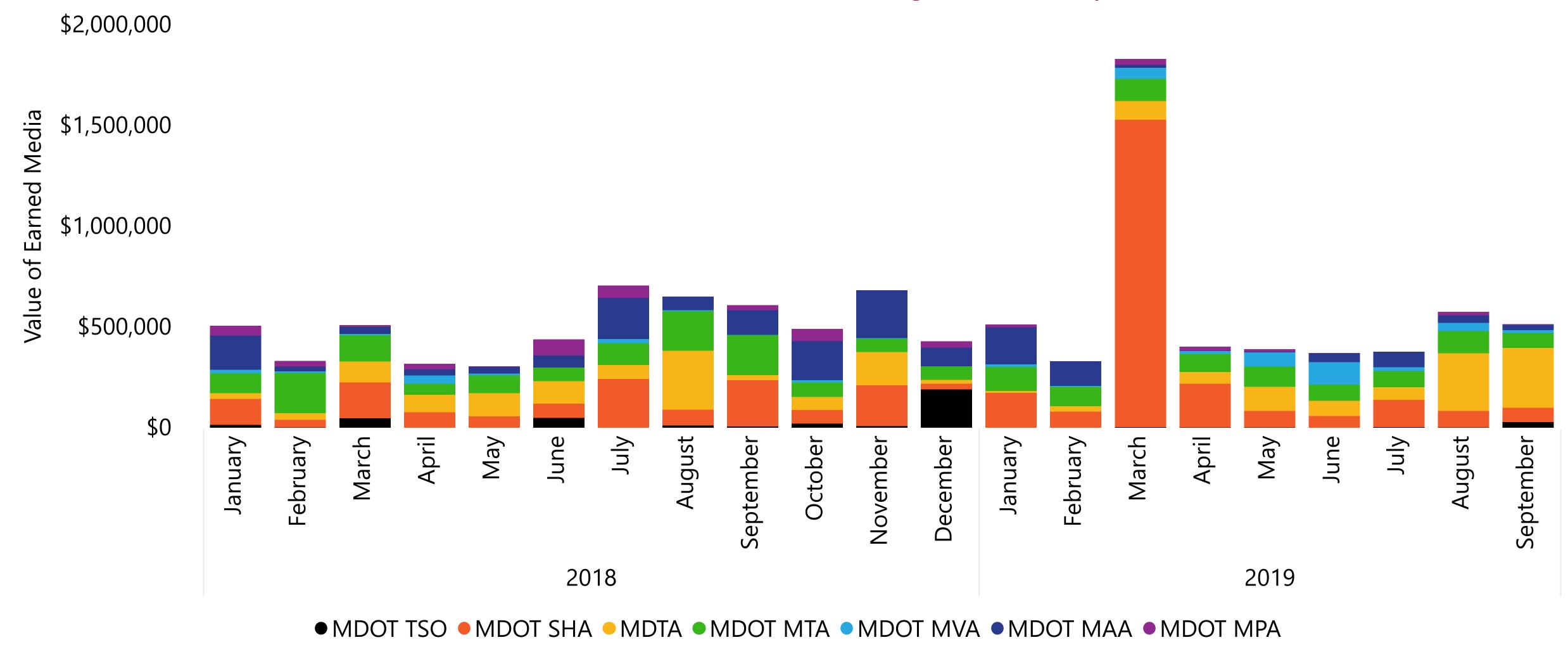
PM#6.3b: Earned Media Value of Print and Broadcast Coverage Generated by News Releases

Chart 6.3B.1: Earned Media Value of Print and Broadcast Coverage Generated by News Releases MDOT-Wide



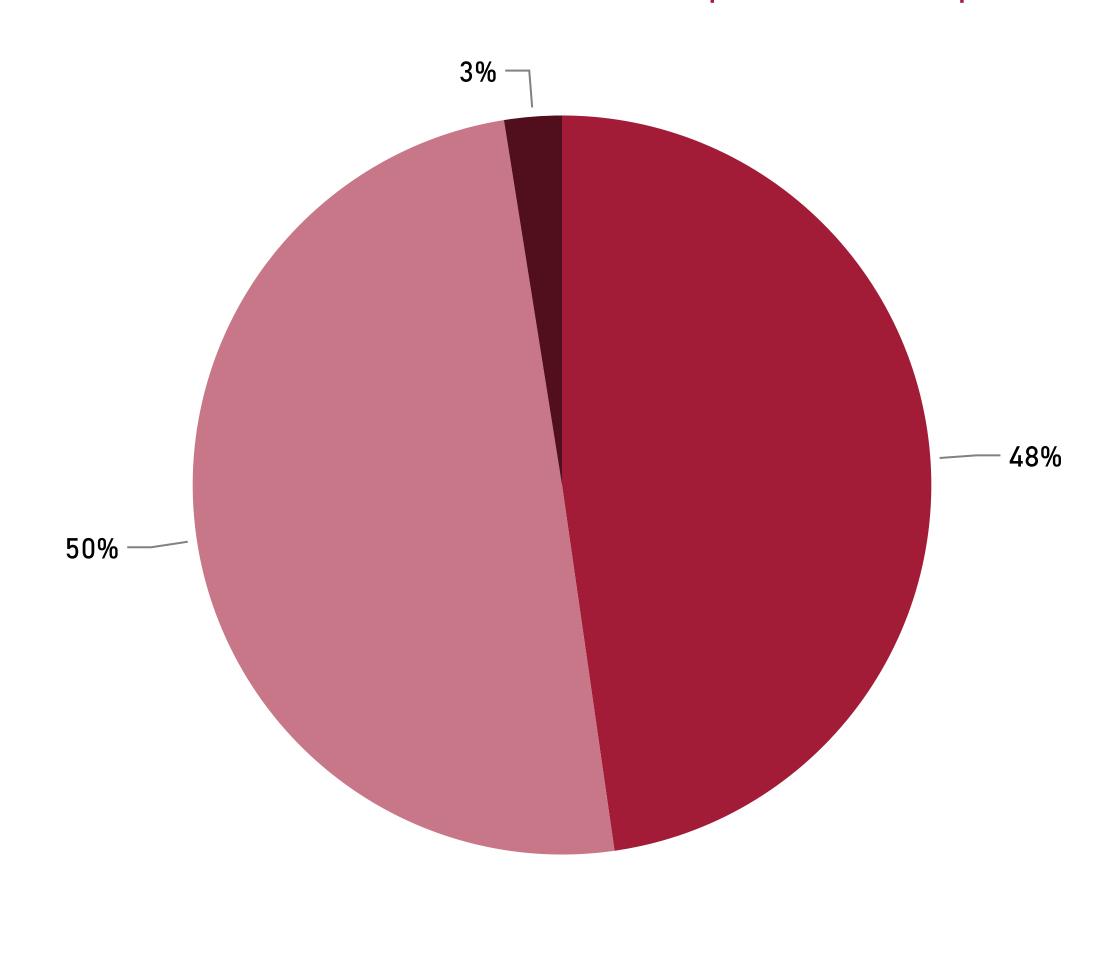
PM#6.3b: Earned Media Value of Print and Broadcast Coverage Generated by News Releases

Chart 6.3B.1: Earned Media Value of Print and Broadcast Coverage Generated by News Releases MDOT-Wide



PM#6.3c: News Tone of Coverage Generated by MDOT News Releases

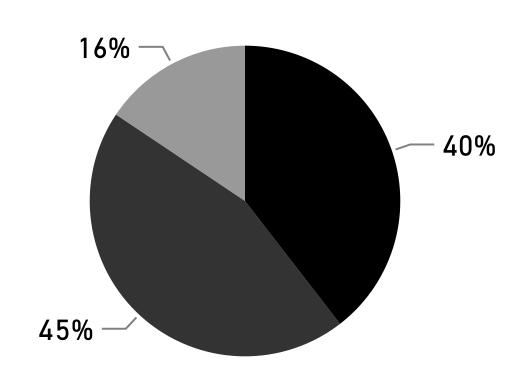
Chart 6.3C.1: News Tone MDOT-Wide for April 2018 - September 2019



PositiveNeutralNegative

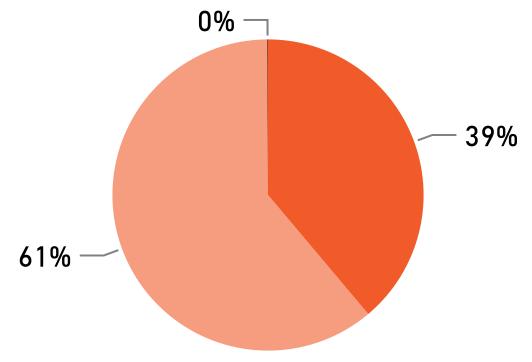
PM#6.3c: News Tone of Coverage Generated by MDOT News Releases

Chart 6.3C.1: News Tone for MDOT TSO



PositiveNeutralNegative

Chart 6.3C.1: News Tone for MDOT SHA



PositiveNeutralNegative

Chart 6.3C.1: News Tone for MDTA

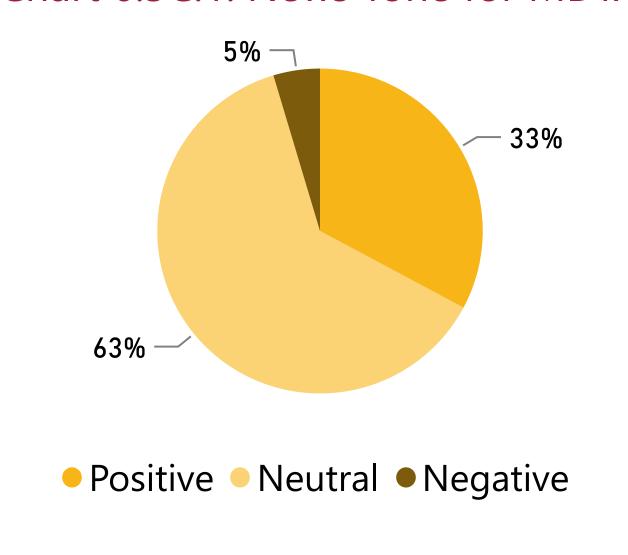
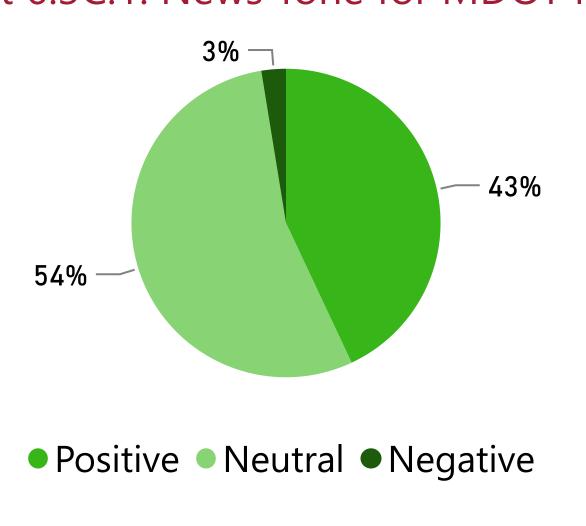


Chart 6.3C.1: News Tone for MDOT MTA



PM#6.3c: News Tone of Coverage Generated by MDOT News Releases

Chart 6.3C.1: News Tone for MDOT MVA

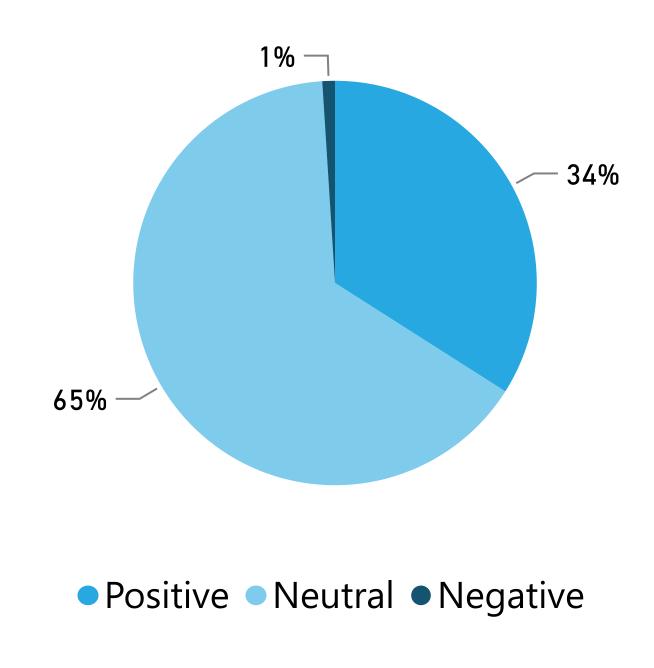


Chart 6.3C.1: News Tone for MDOT MPA

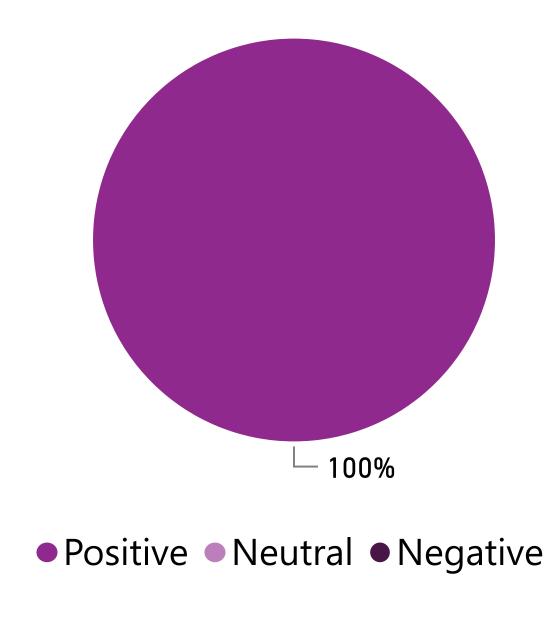


Chart 6.3C.1: News Tone for MDOT MAA

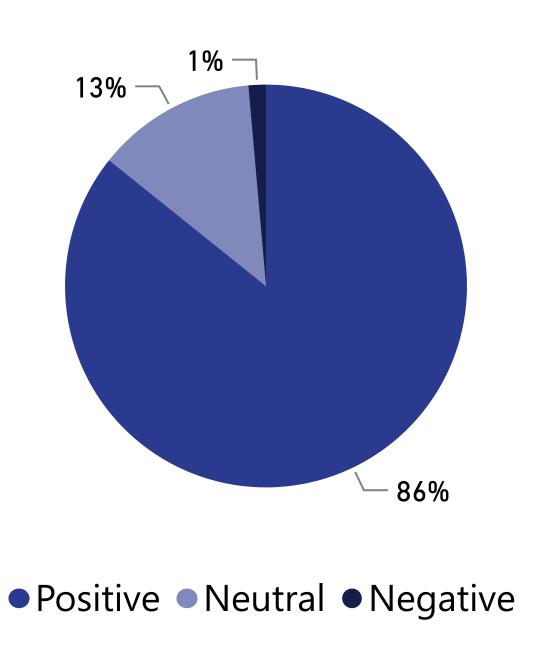


Chart 6.4A.1A: Reach of Proactive Pickups for Q2 2019

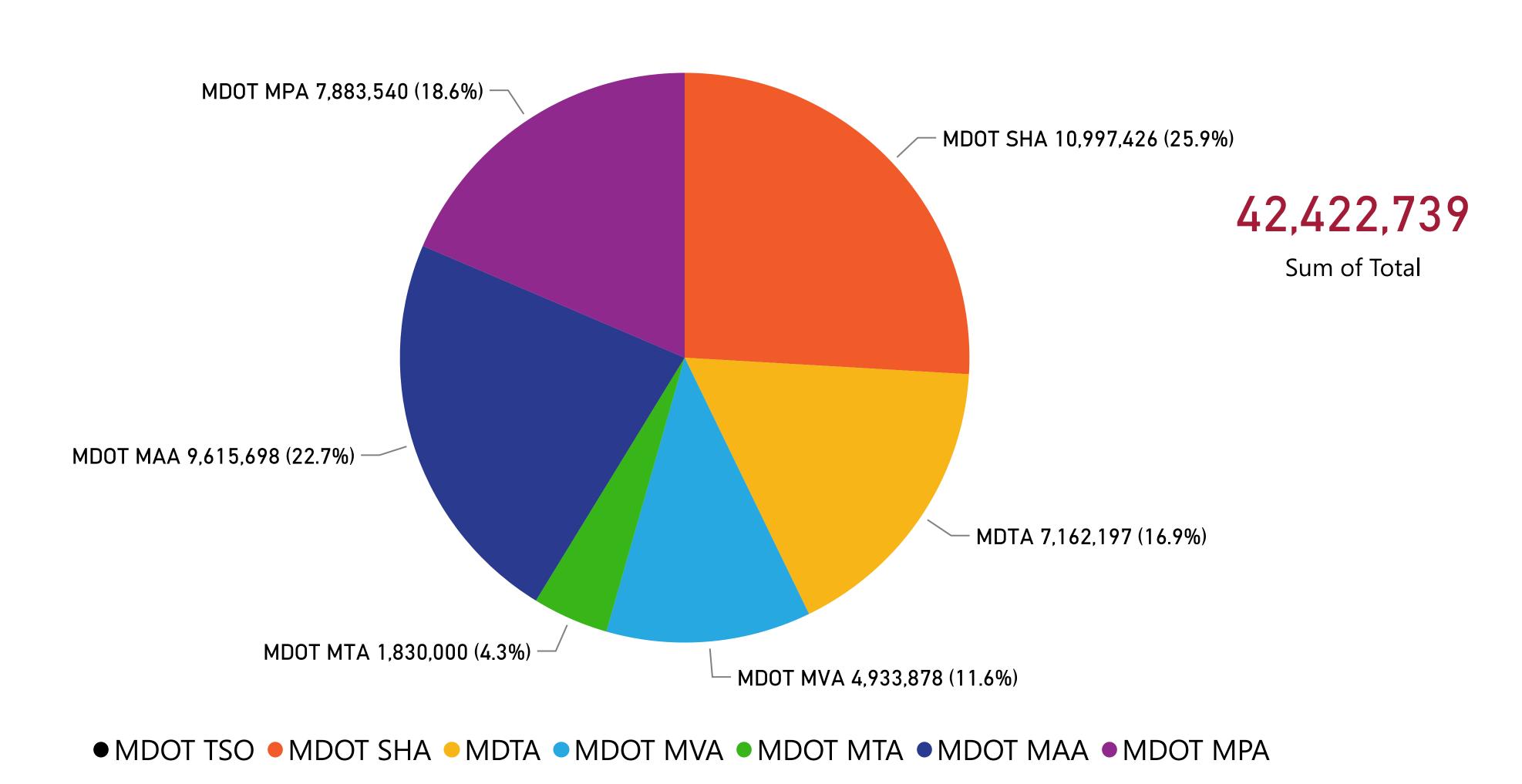
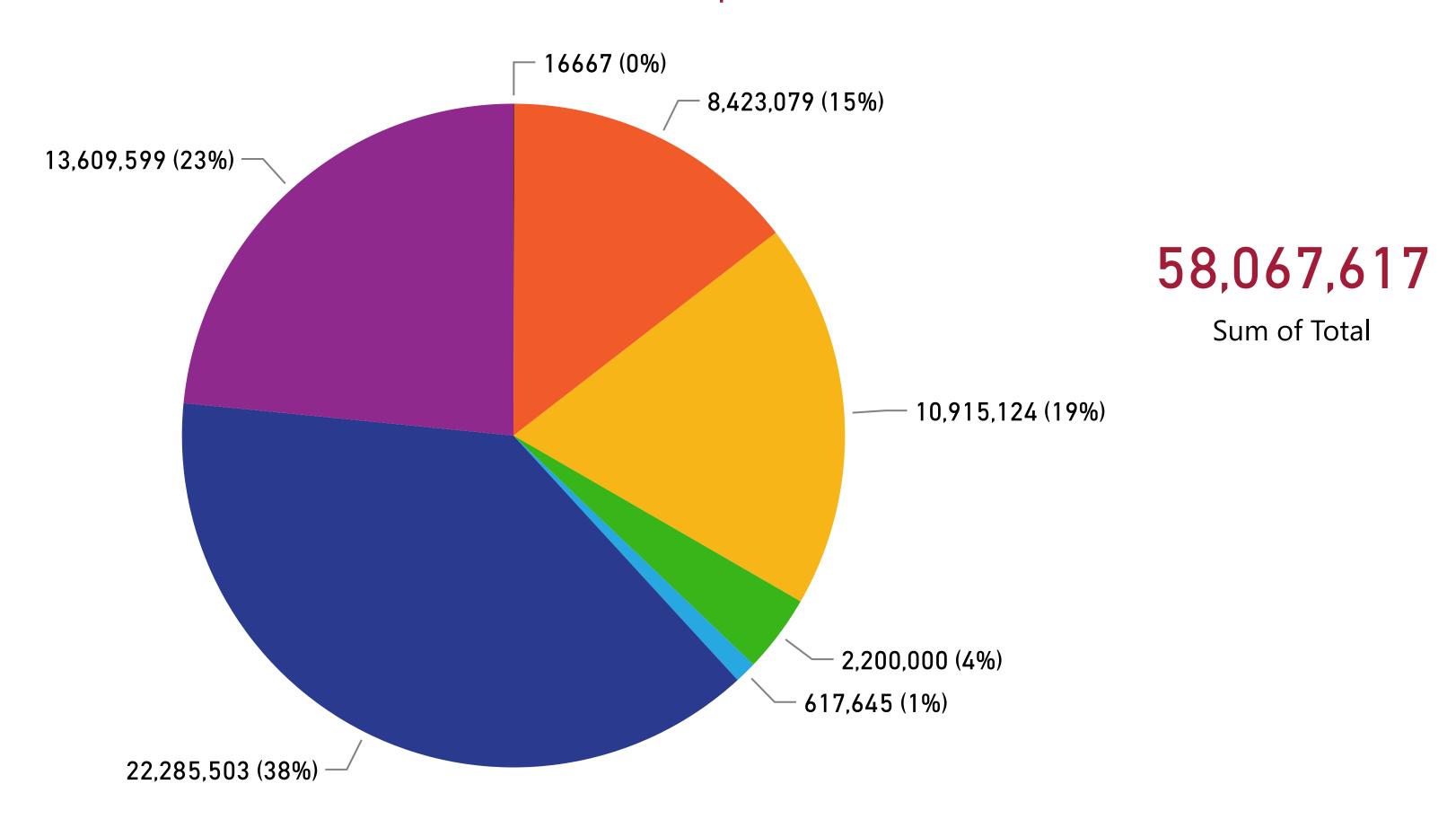


Chart 6.4A.1B: Reach of Proactive Pickups for Q3 2019



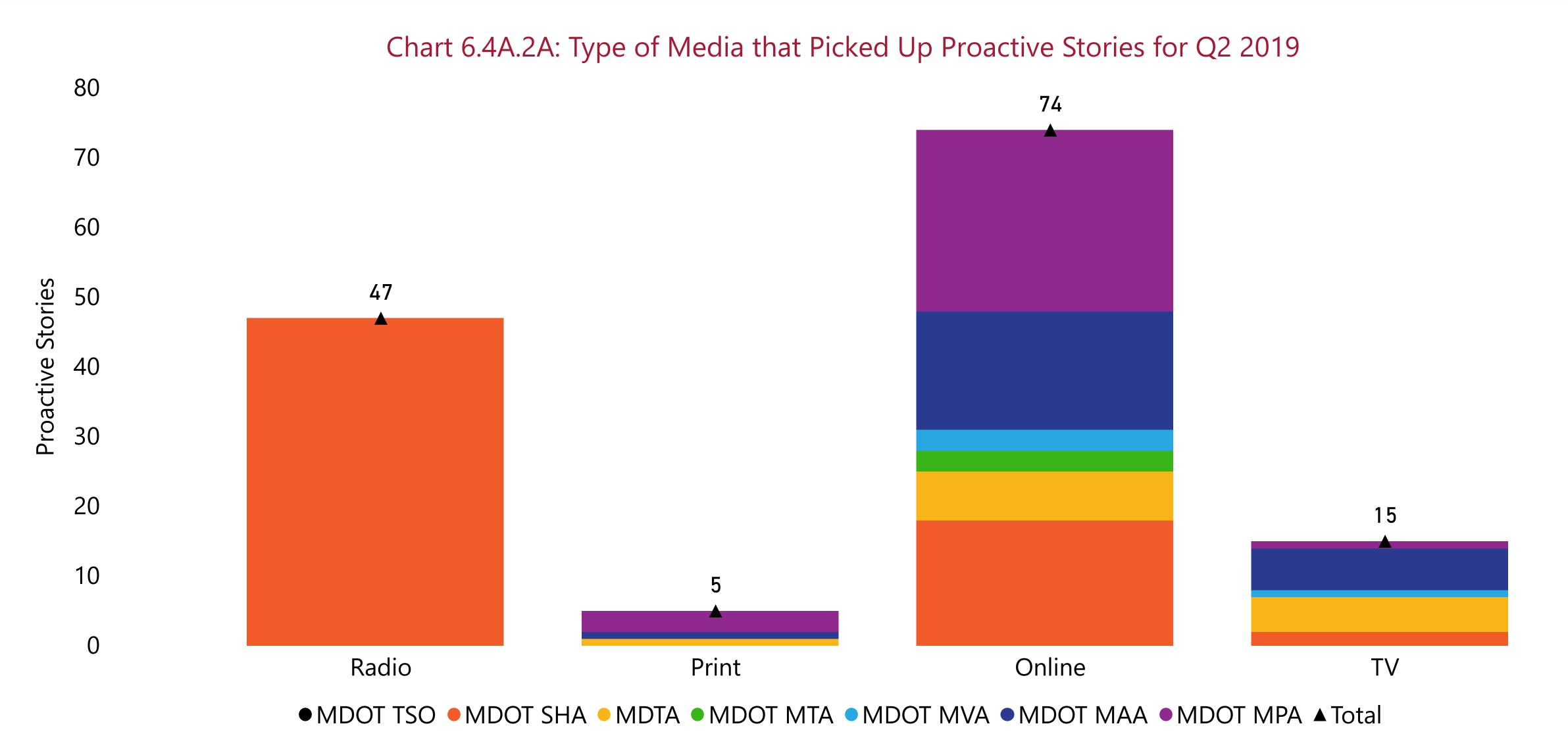


Chart 6.4A.2B: Type of Media that Picked Up Proactive Stories for Q3 2019

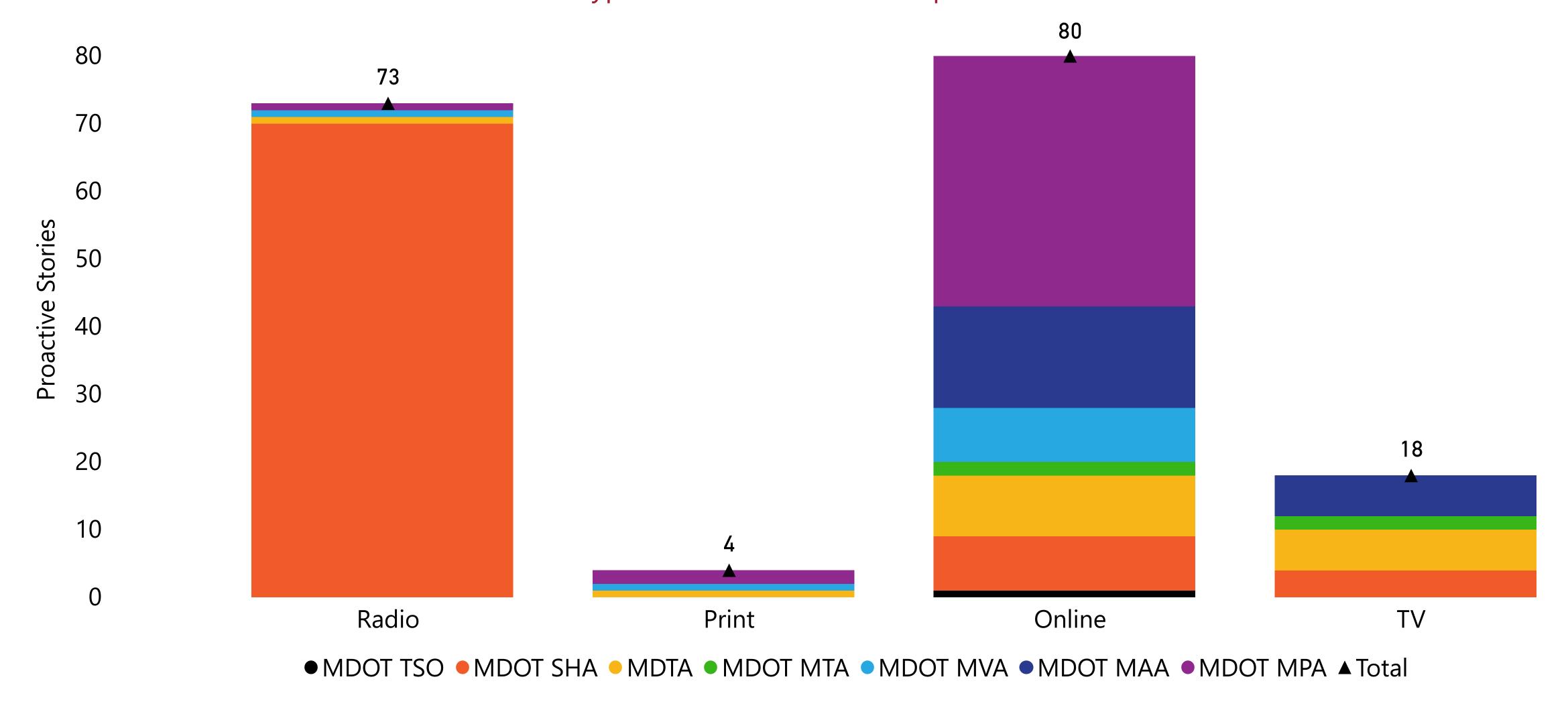
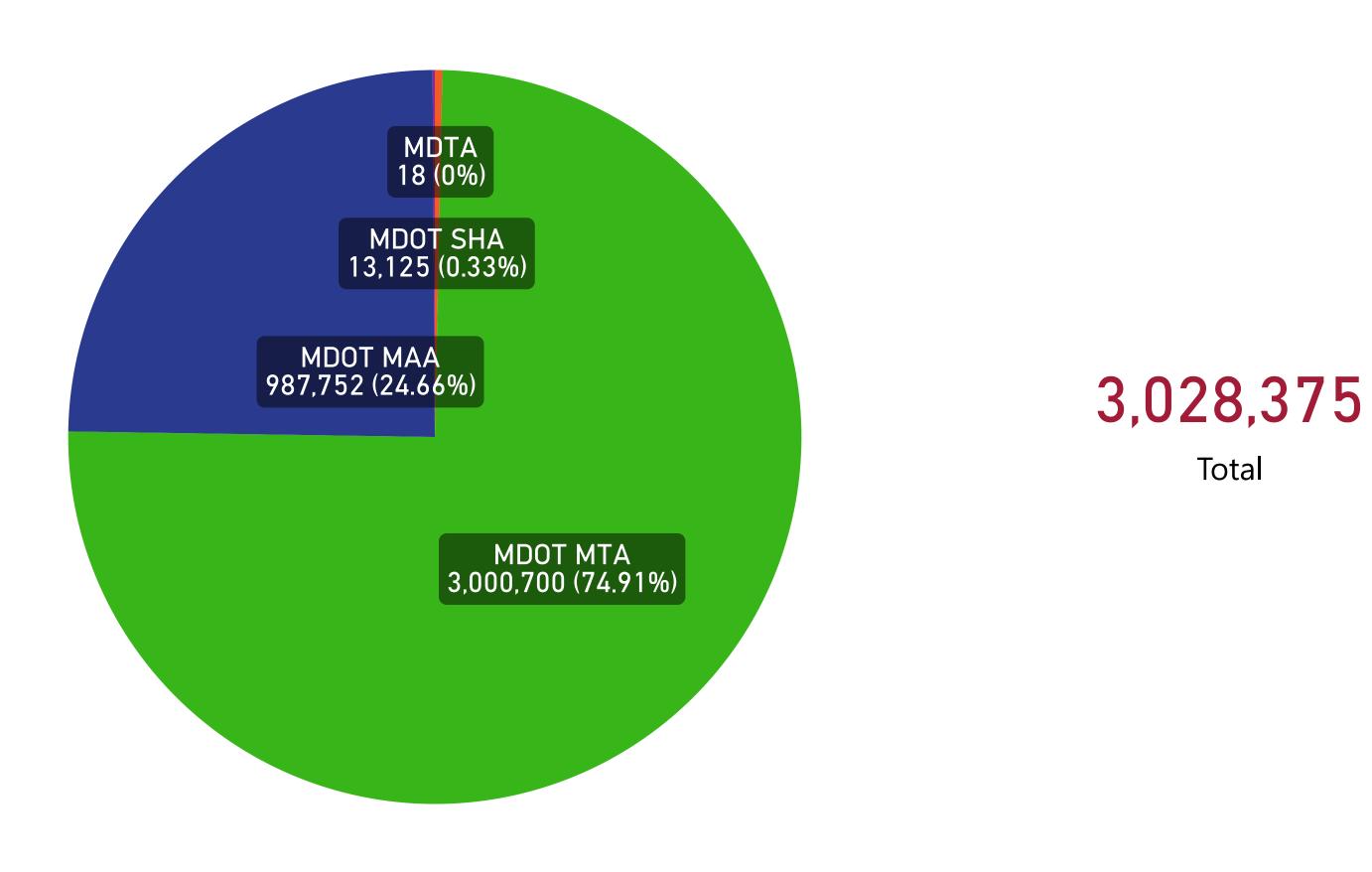
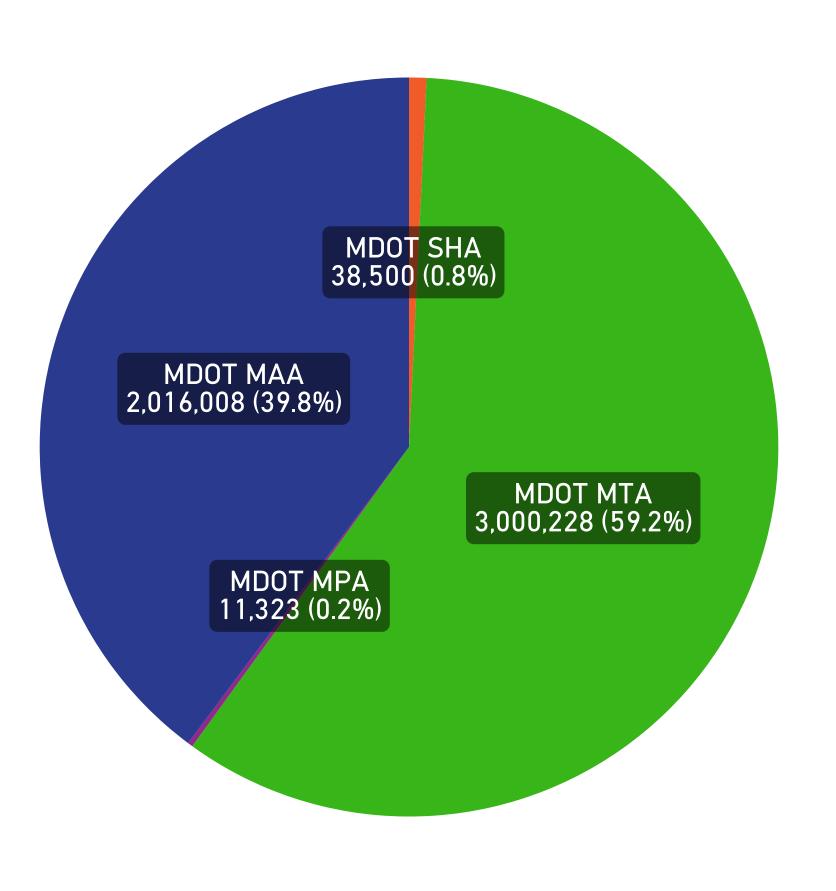


Chart 6.4B.1A: Reach for MDOT Produced Proactive Content for Q2 2019

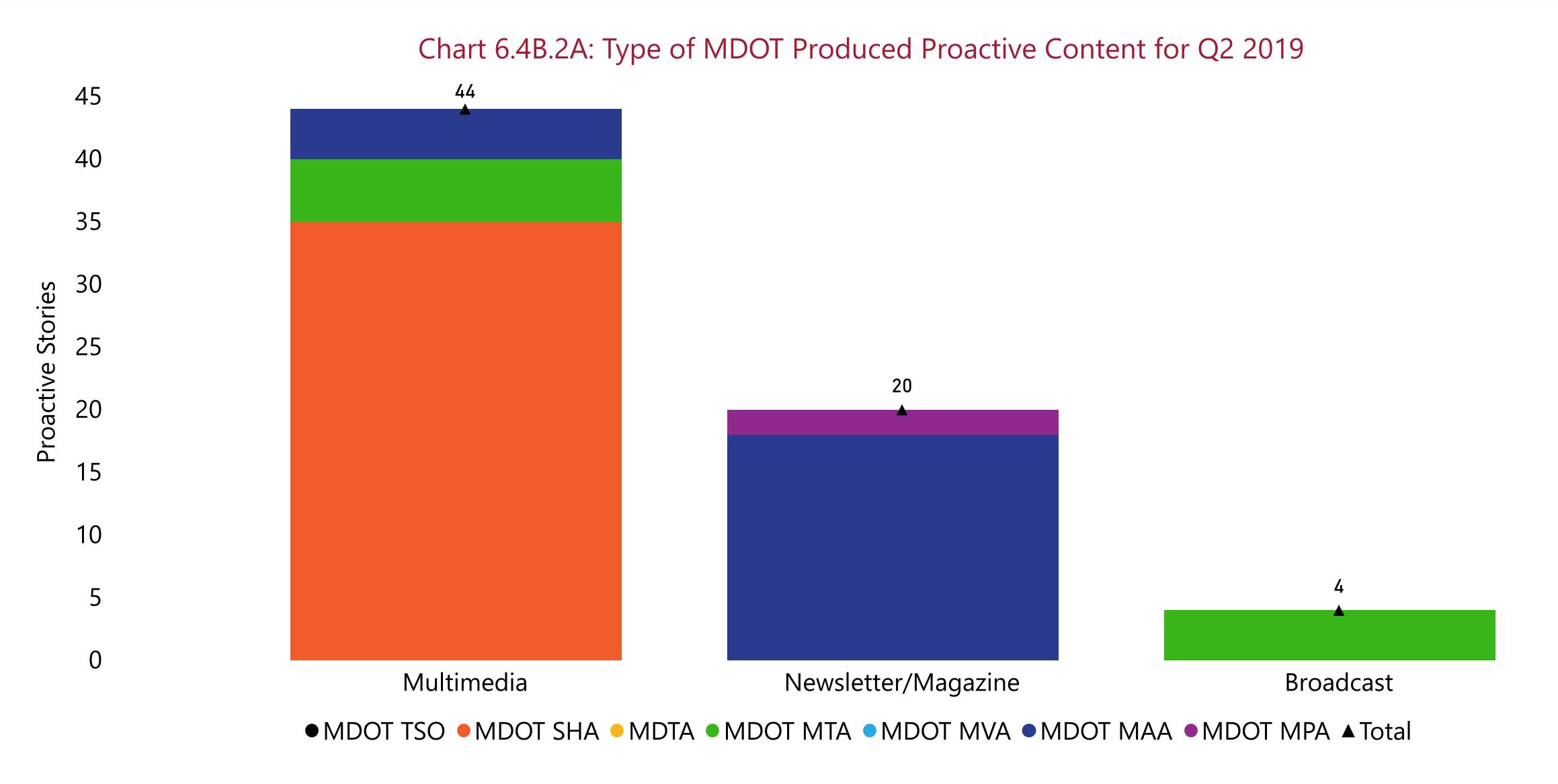


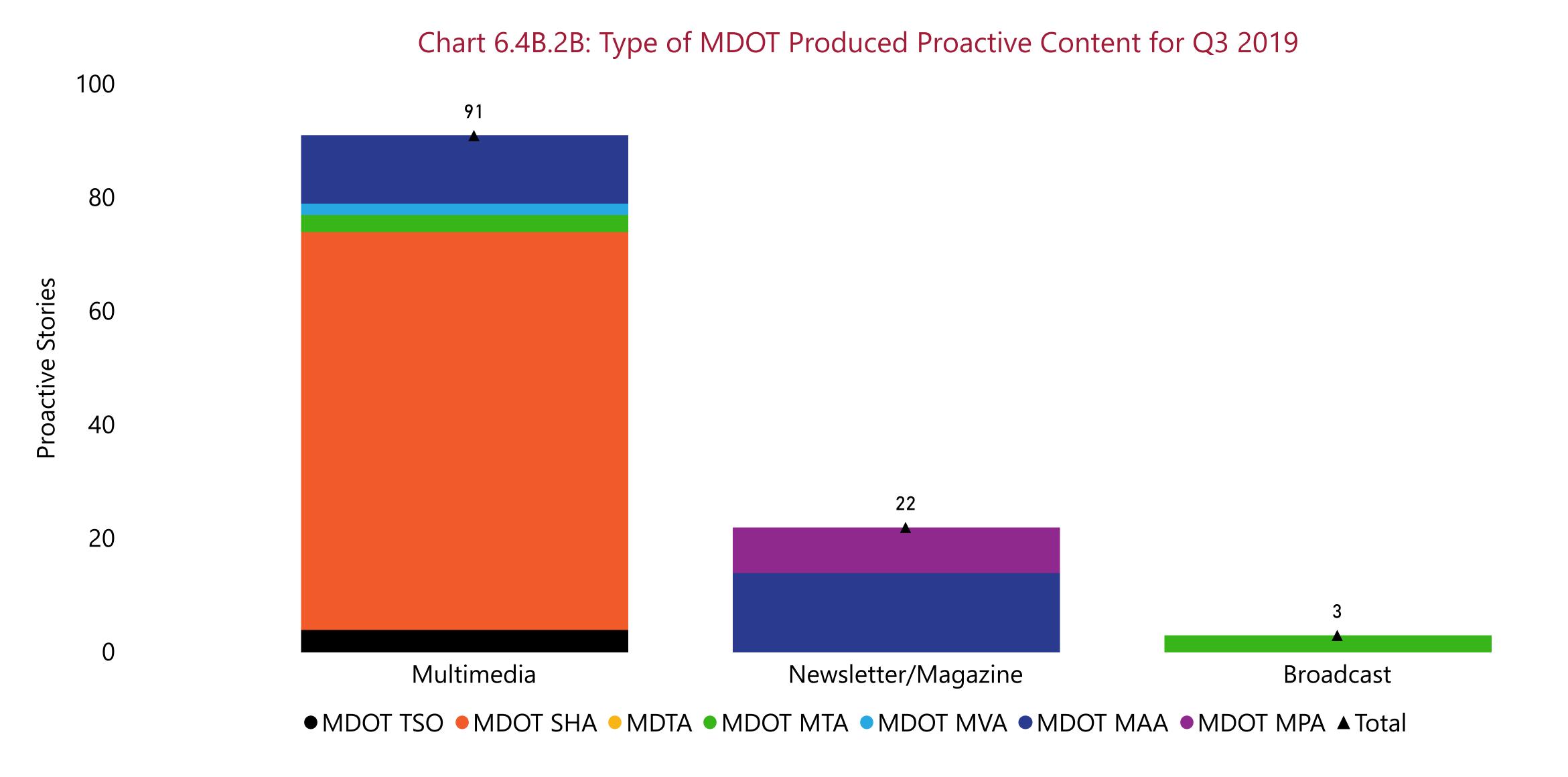
Total

Chart 6.4B.1B: Reach for MDOT Produced Proactive Content for Q3 2019

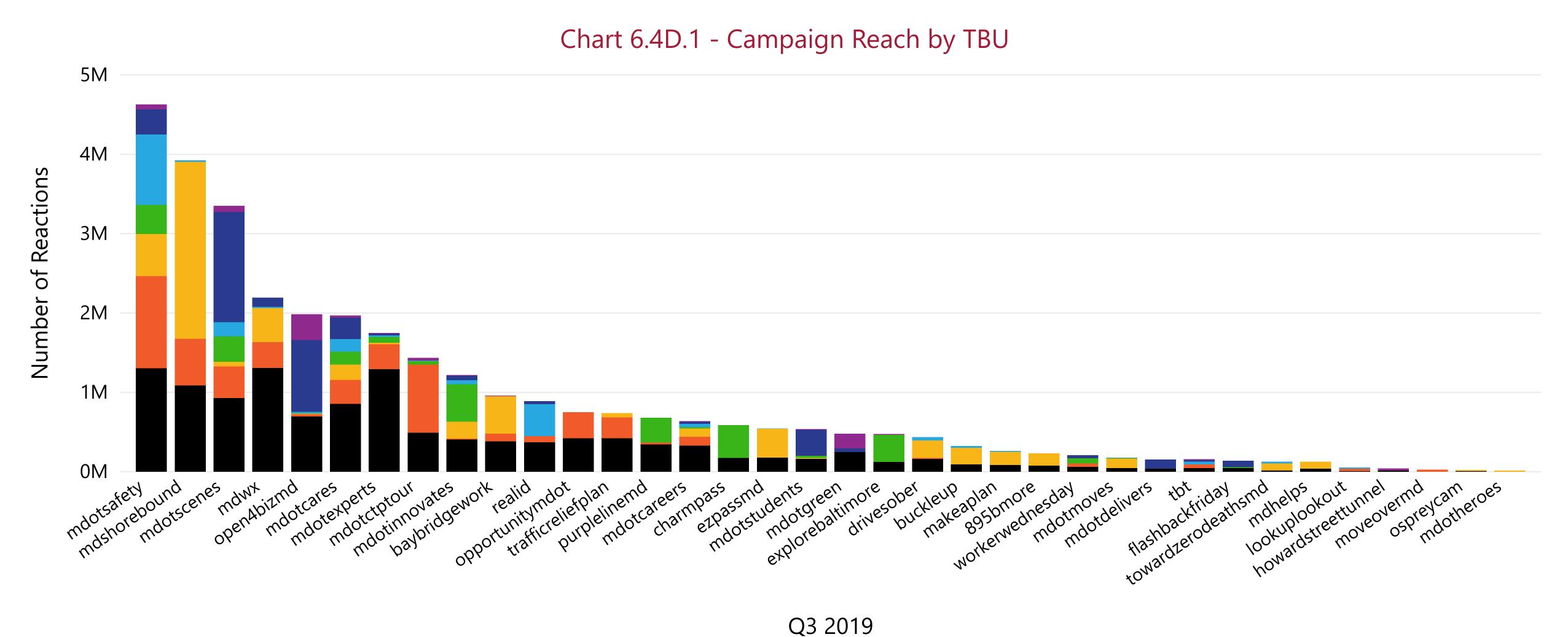


5,066,882Total Reach





PM#6.4: Proactive Media



PM#6.4: Proactive Media

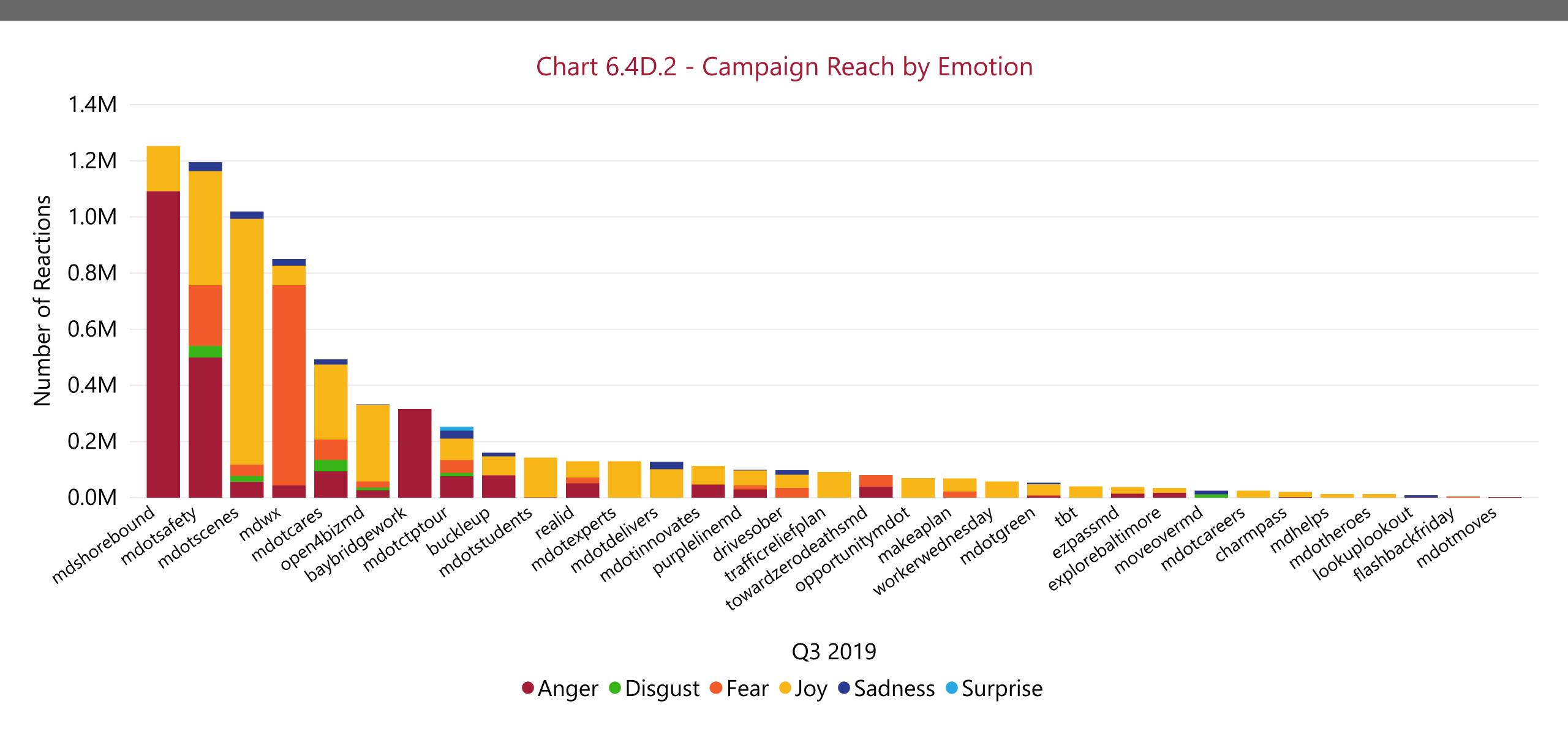


Chart 6.4D.3 - Campaigns by Emojis





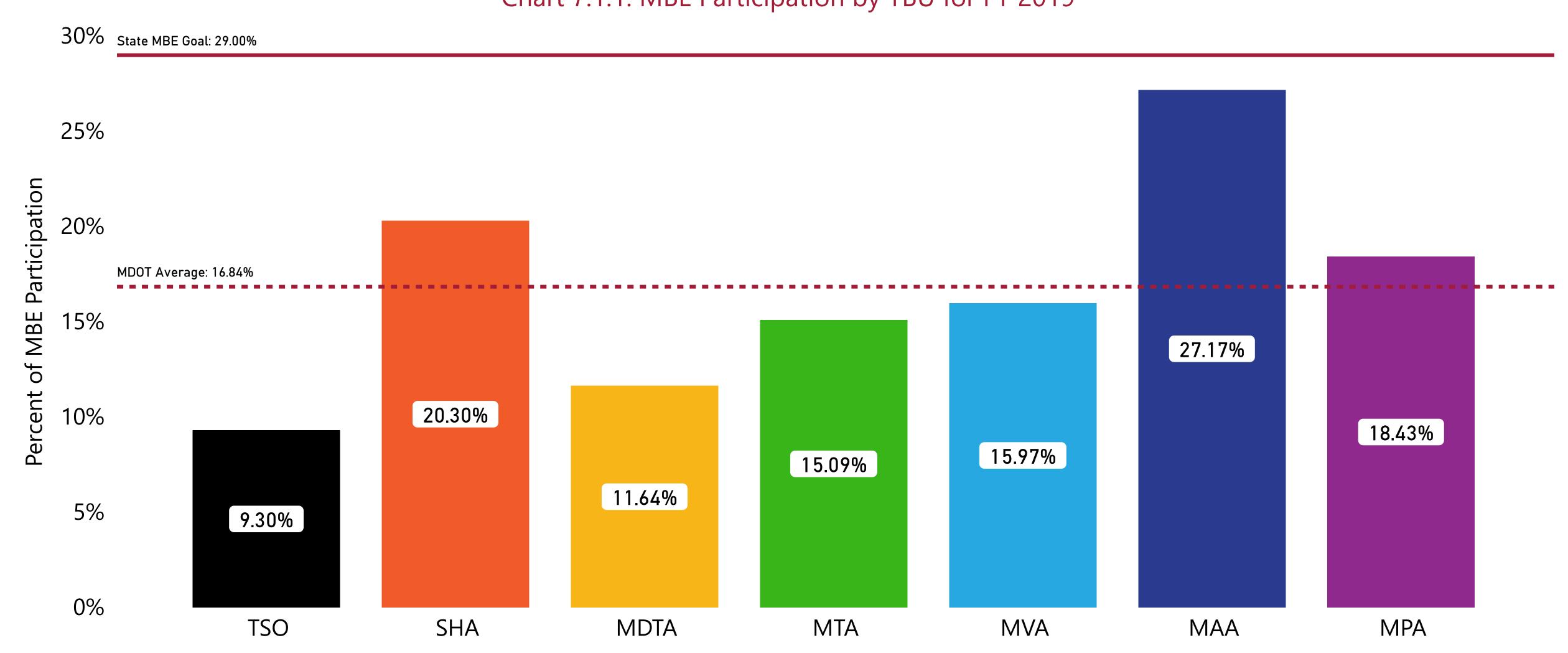
PRESENTING:

BE FAIR AND REASONABLE TO OUR PARTNERS

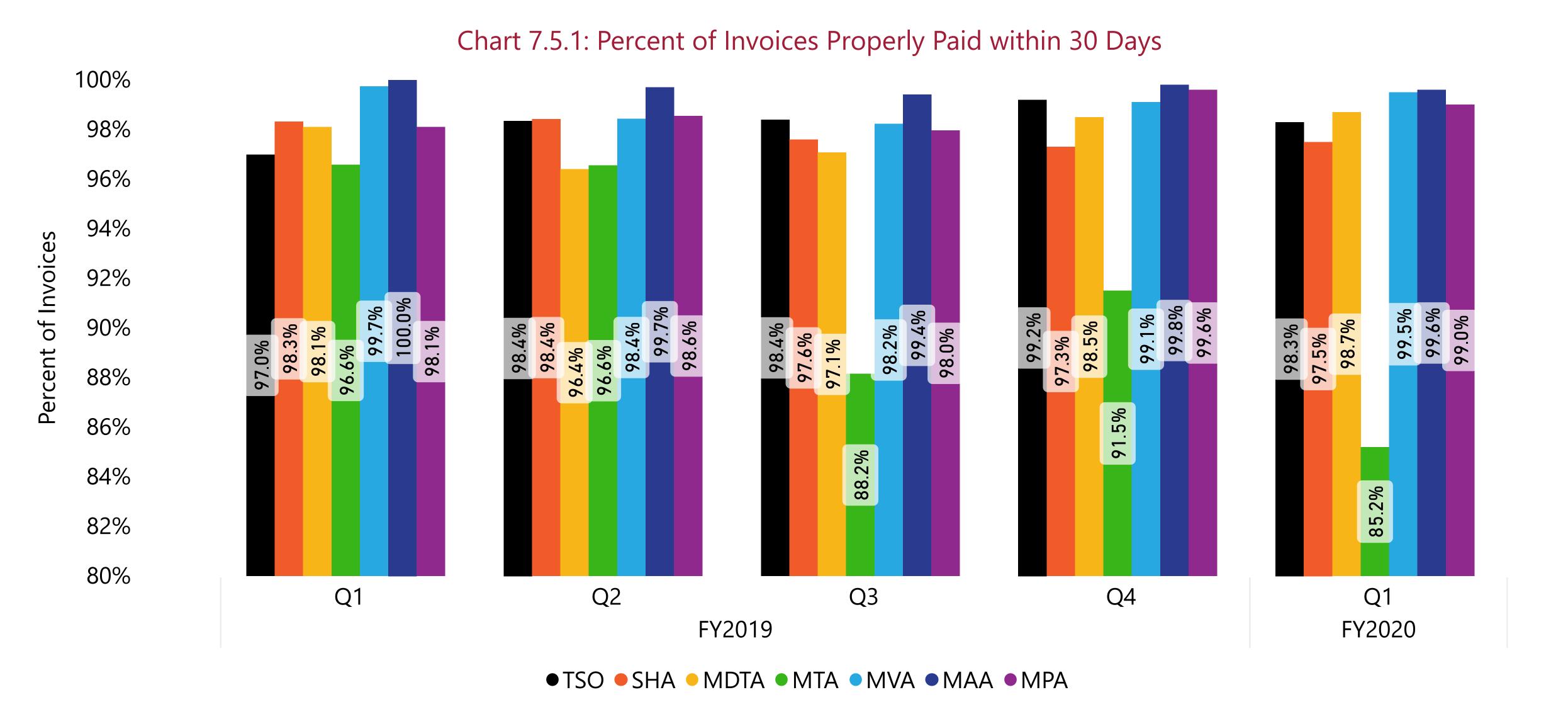
TANGIBLE RESULT #7

PM#7.1: Percent of MBE Participation Achieved by TBU

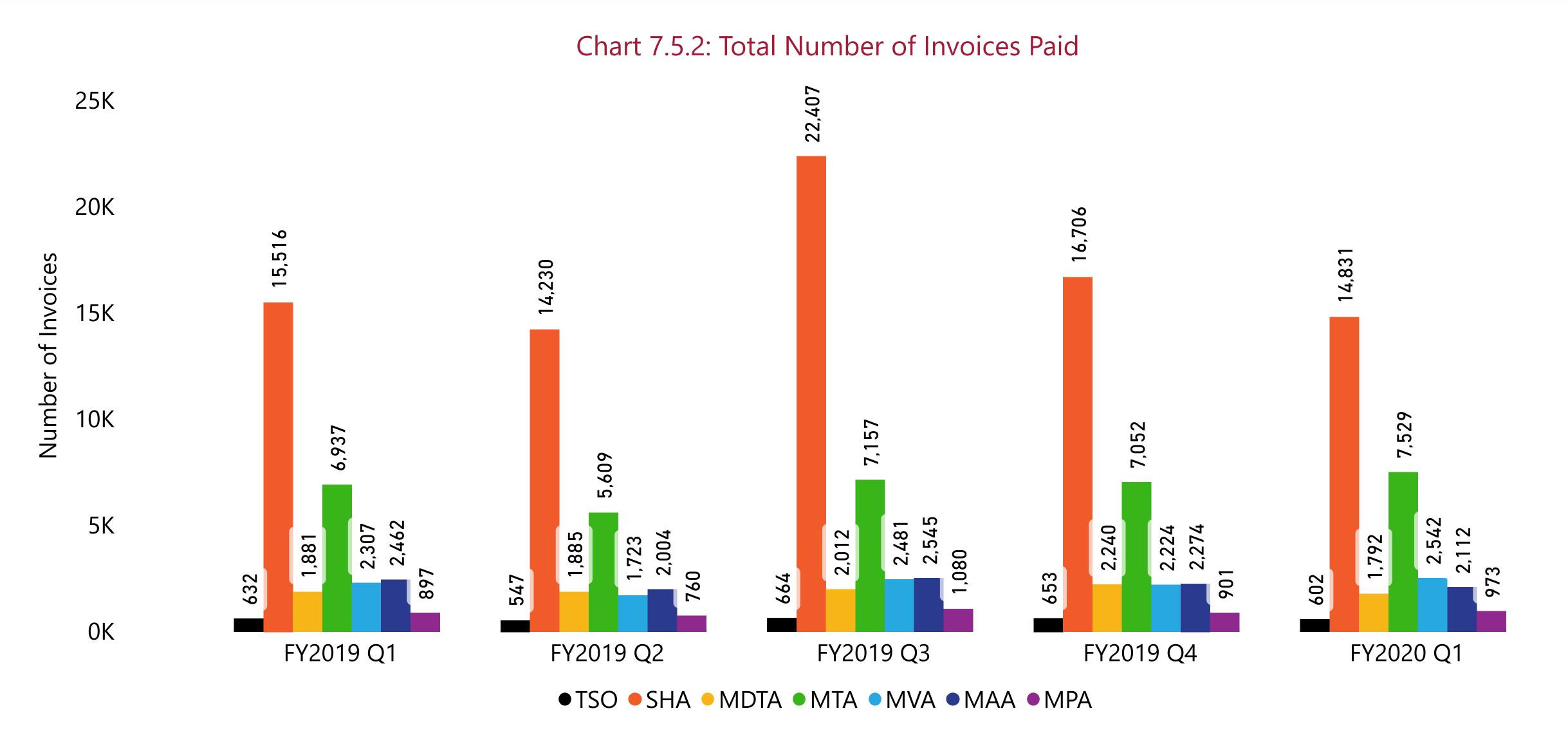
Chart 7.1.1: MBE Participation by TBU for FY 2019



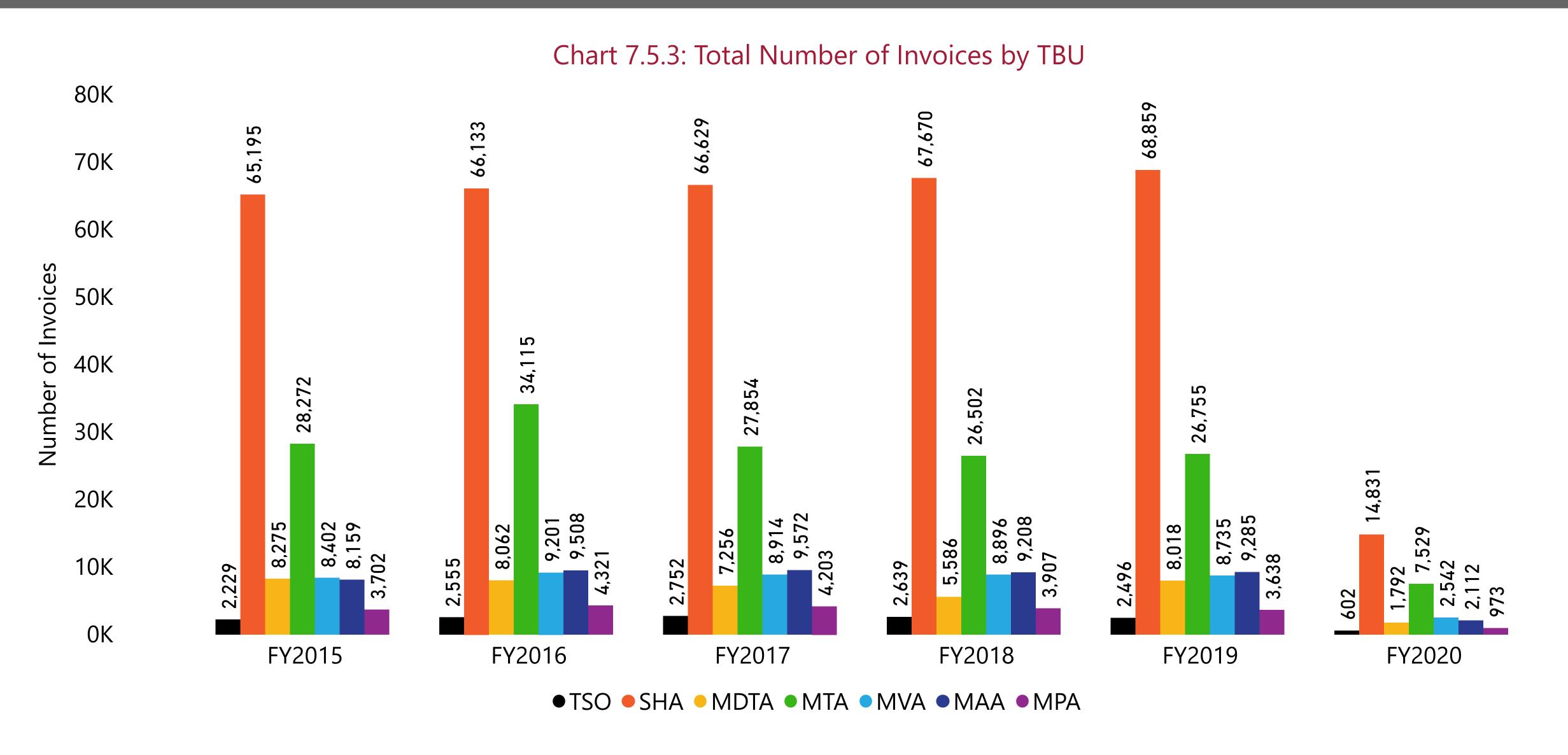
PM#7.5: Invoices Properly Paid to Our Partners in Compliance with State Requirements



PM#7.5: Invoices Properly Paid to Our Partners in Compliance with State Requirements

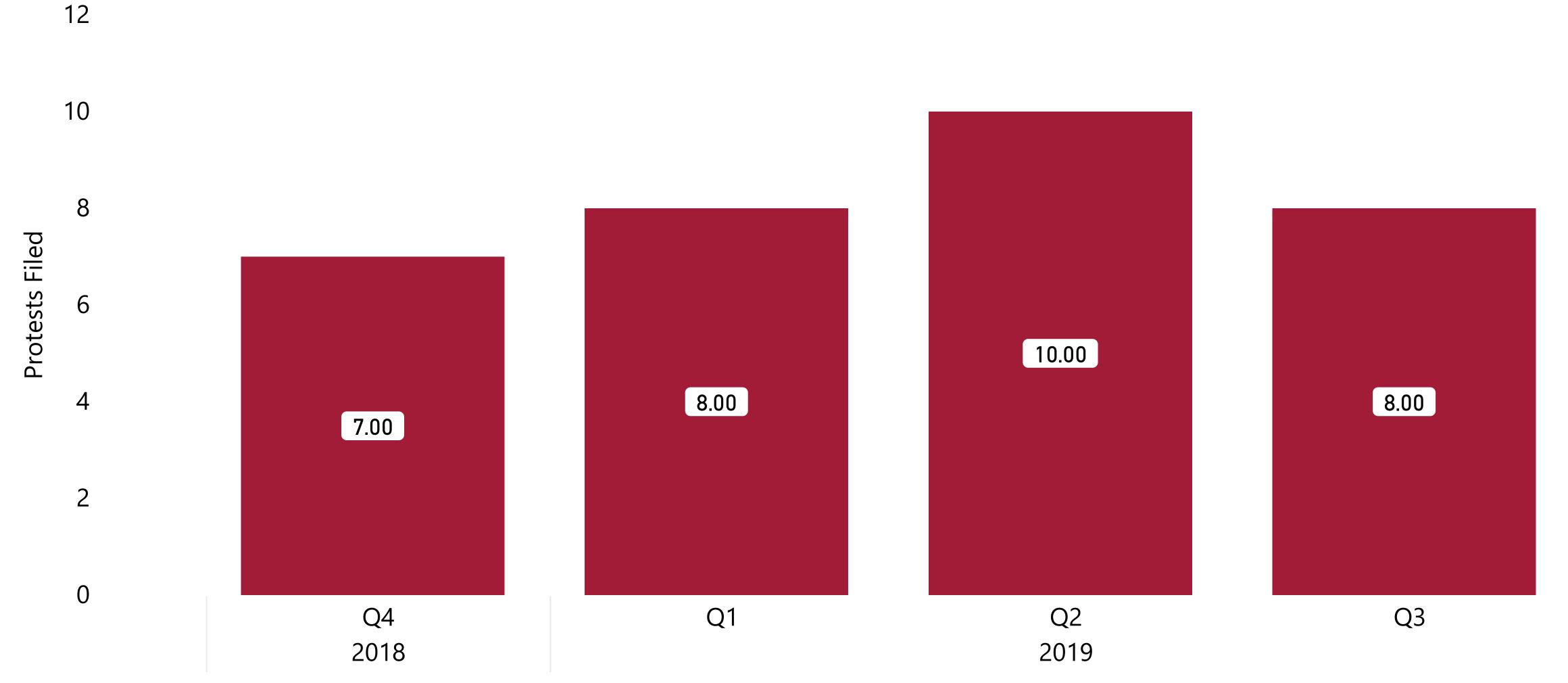


PM#7.5: Invoices Properly Paid to Our Partners in Compliance with State Requirements



PM#7.6: MDOT Procurement Protests Filed and Upheld by the Board of Contract Appeals

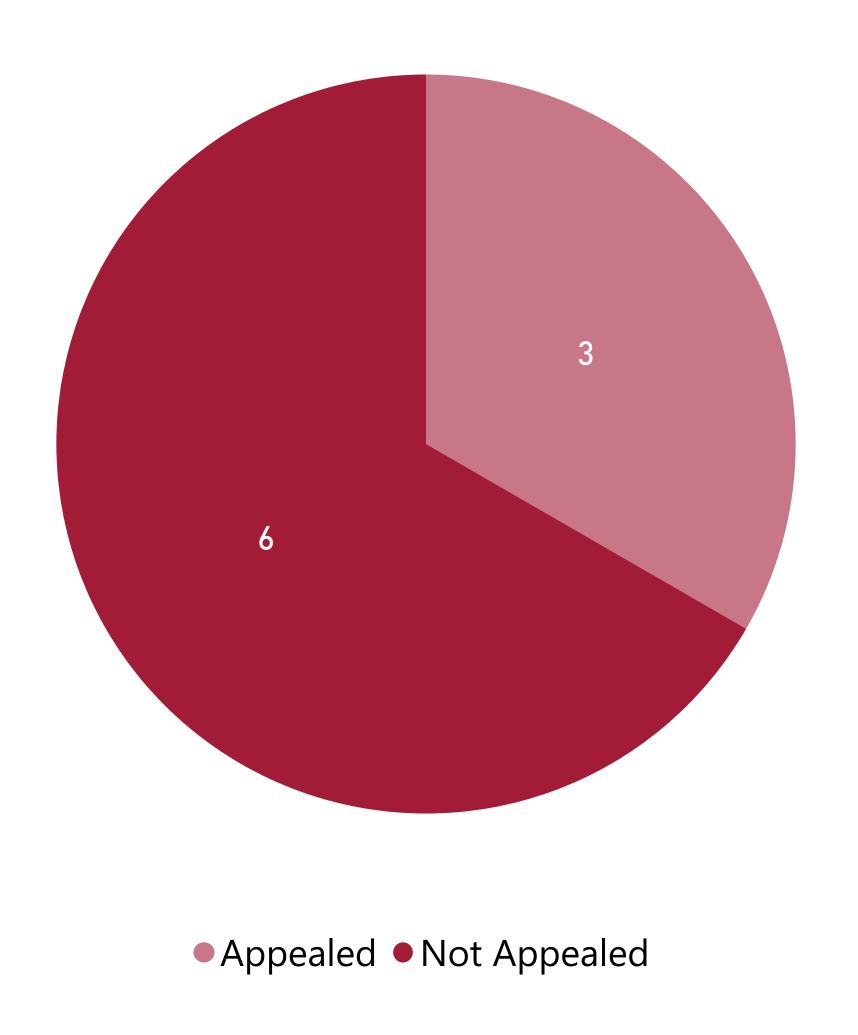
Chart 7.6.1: Running Twelve Month Procurement Protests by Quarter



TR#7: BE FAIR AND REASONABLE TO OUR PARTNERS

PM#7.6: MDOT Procurement Protests Filed and Upheld by the Board of Contract Appeals

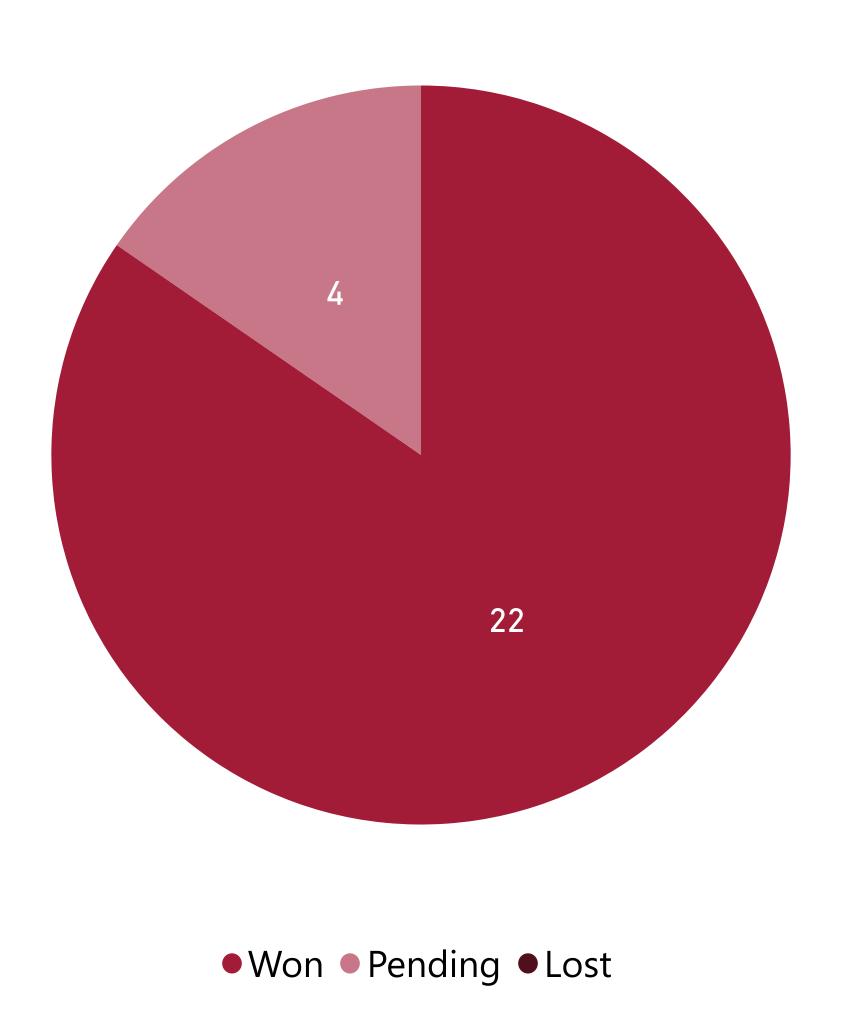
Chart 7.6.2: Protests Appealed/Not Appealed for Q3 2019



TR#7: BE FAIR AND REASONABLE TO OUR PARTNERS

PM#7.6: MDOT Procurement Protests Filed and Upheld by the Board of Contract Appeals

Chart 7.6.3: Protests Won/Lost/Pending for 2019 Q1-Q3





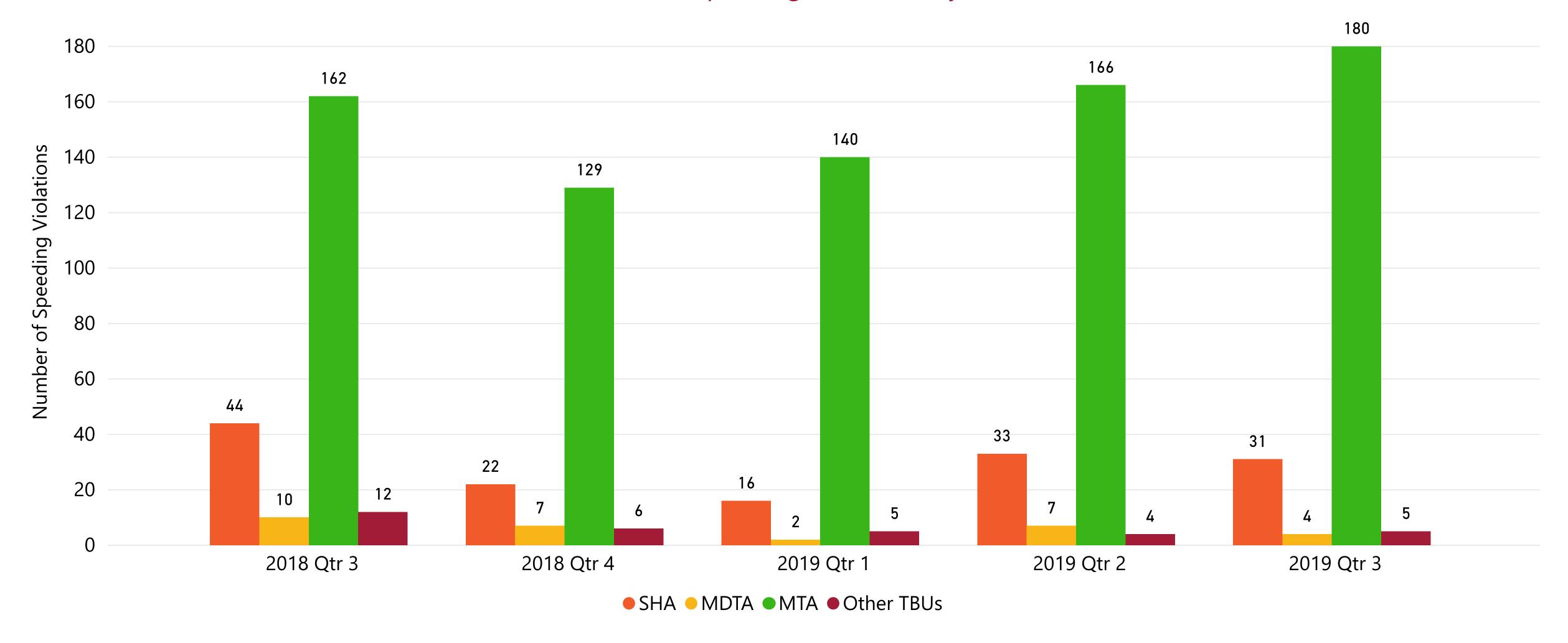
PRESENTING:

BE A GOOD NEIGHBOR

TANGIBLE RESULT #8

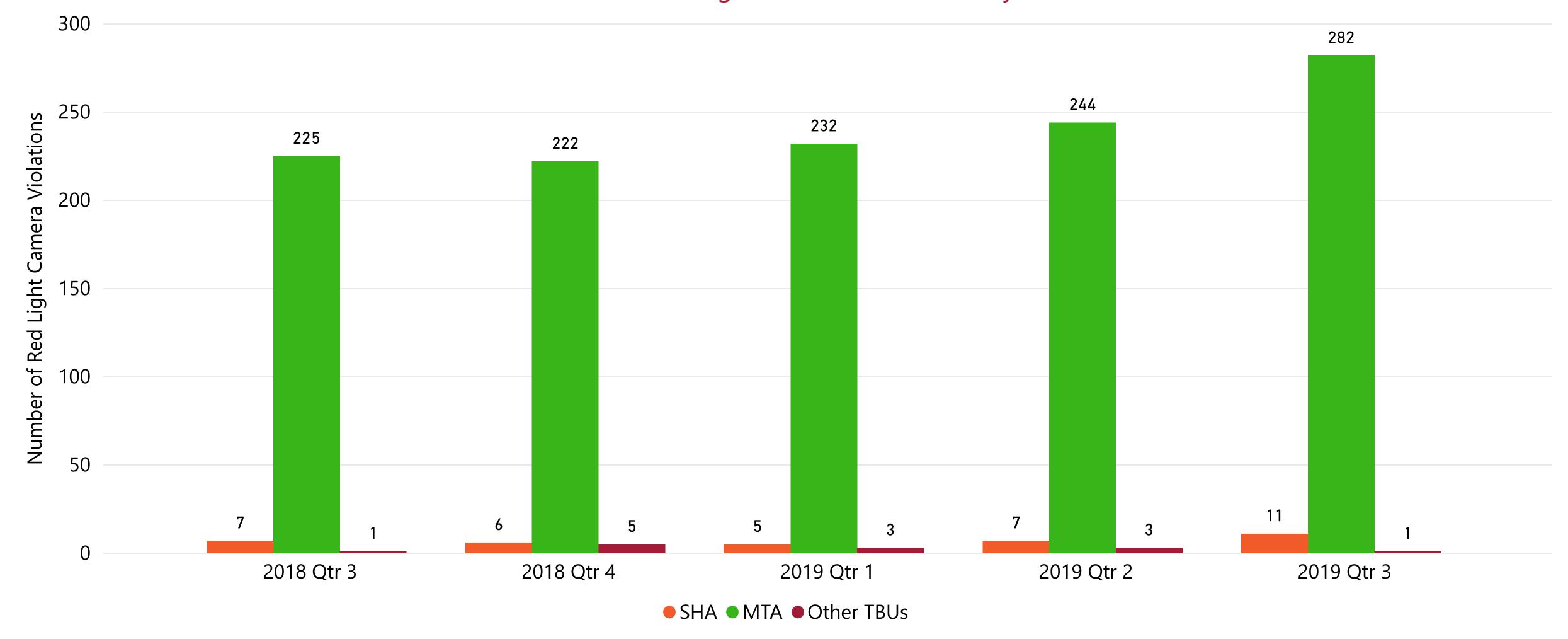
PM#8.3: Number of Traffic Violations While Driving a State Vehicle

Chart 8.3.1: Speeding Violations by TBU



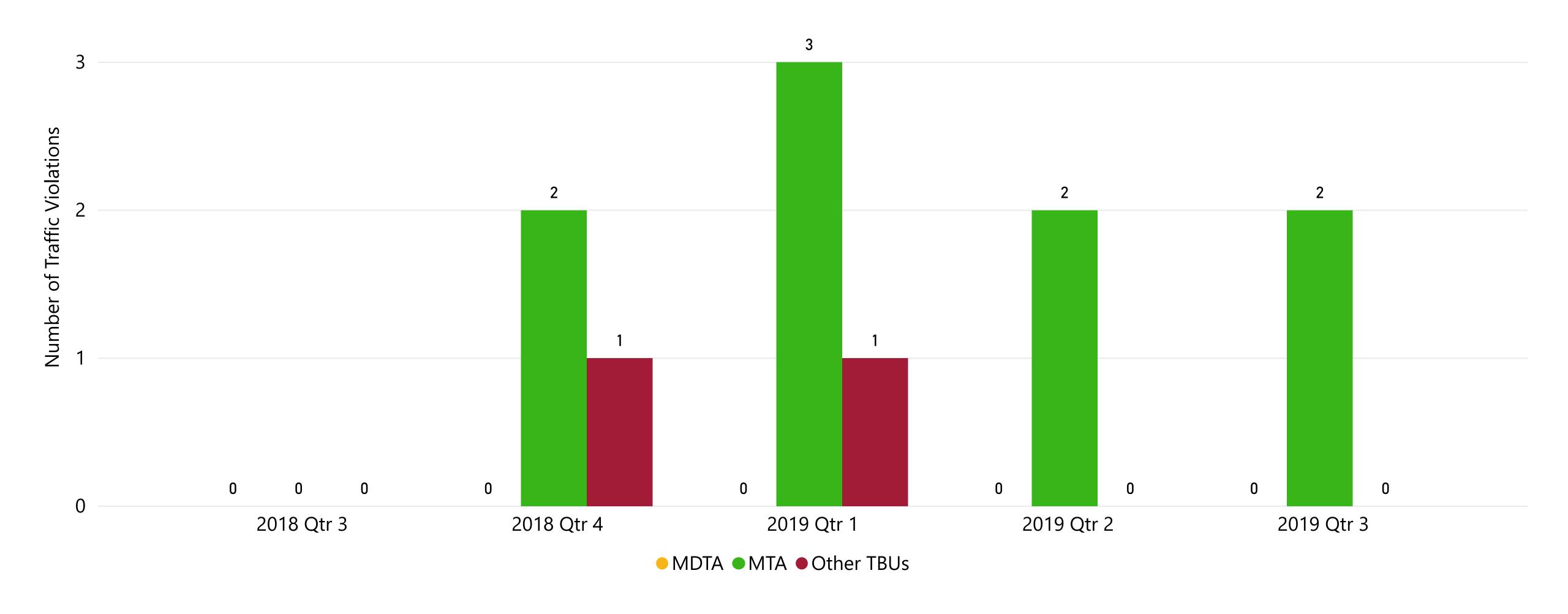
PM#8.3: Number of Traffic Violations While Driving a State Vehicle

Chart 8.3.2: Red Light Camera Violations by TBU



PM#8.3: Number of Traffic Violations While Driving a State Vehicle

Chart 8.3.3: All Other Traffic Violations by TBU



TR#8: BE A GOOD NEIGHBOR

Maryland Charity Campaign



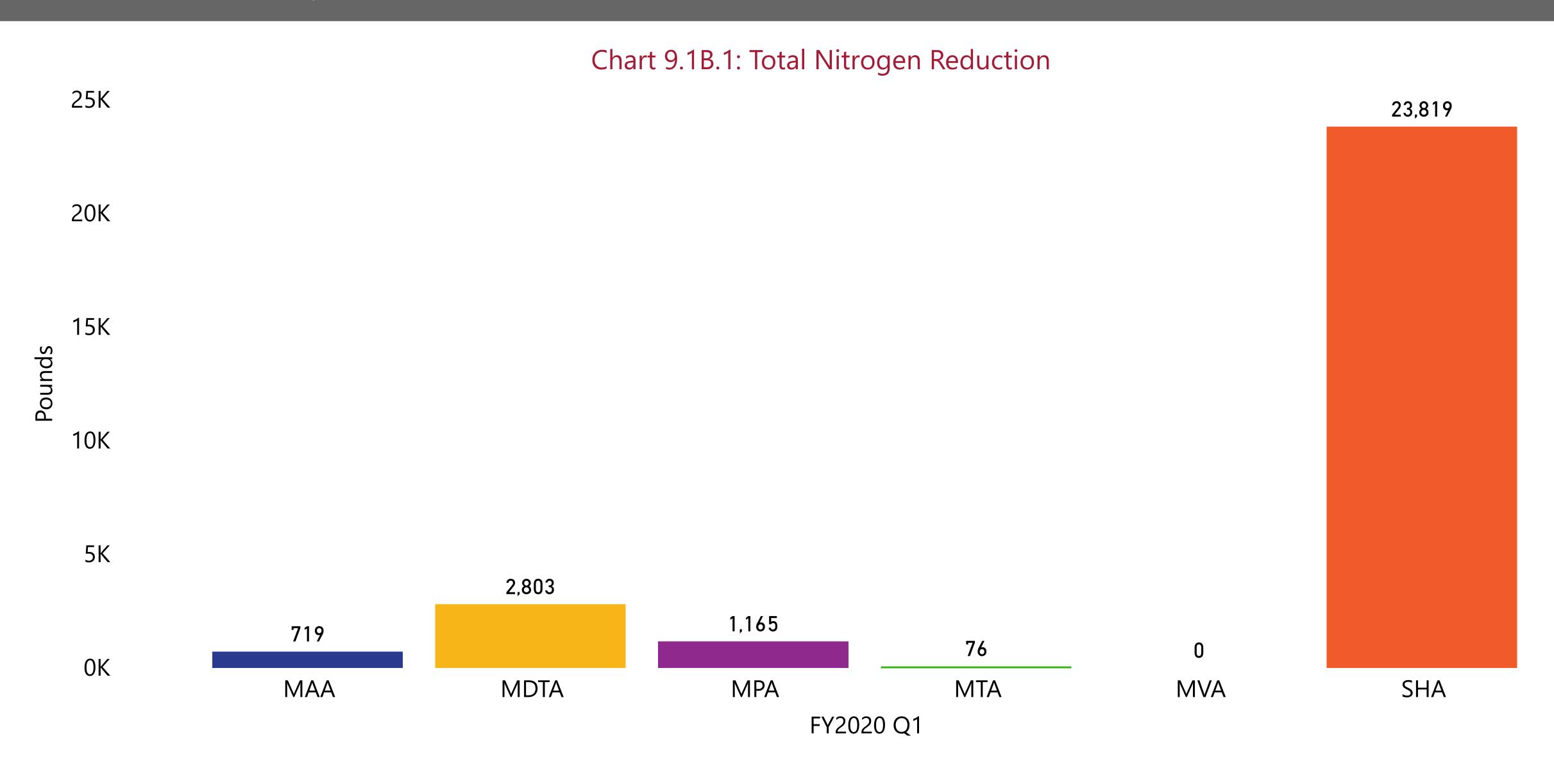


PRESENTING:

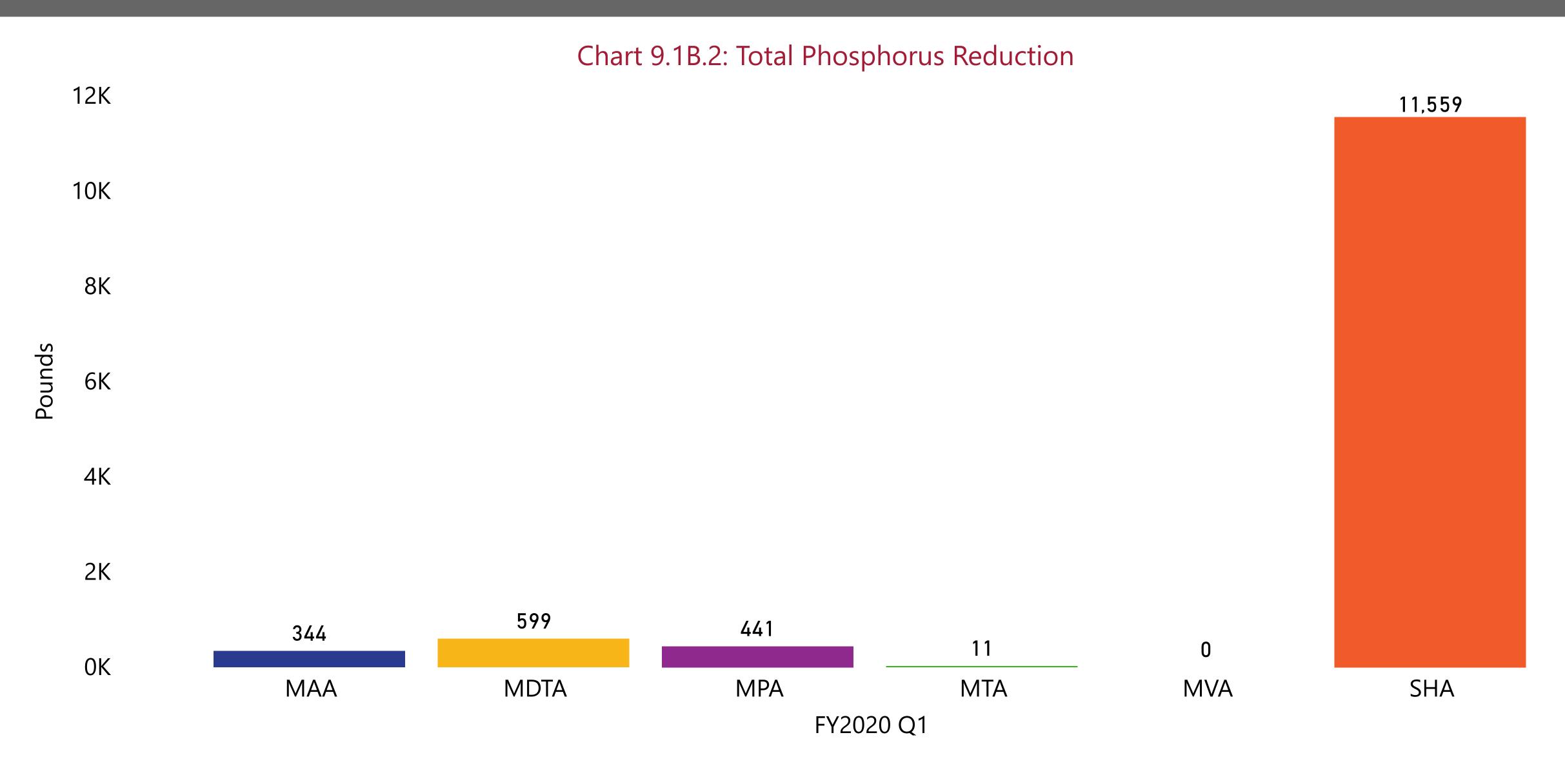
BE A GOOD STEWARD OF OUR ENVIRONMENT

TANGIBLE RESULT #9

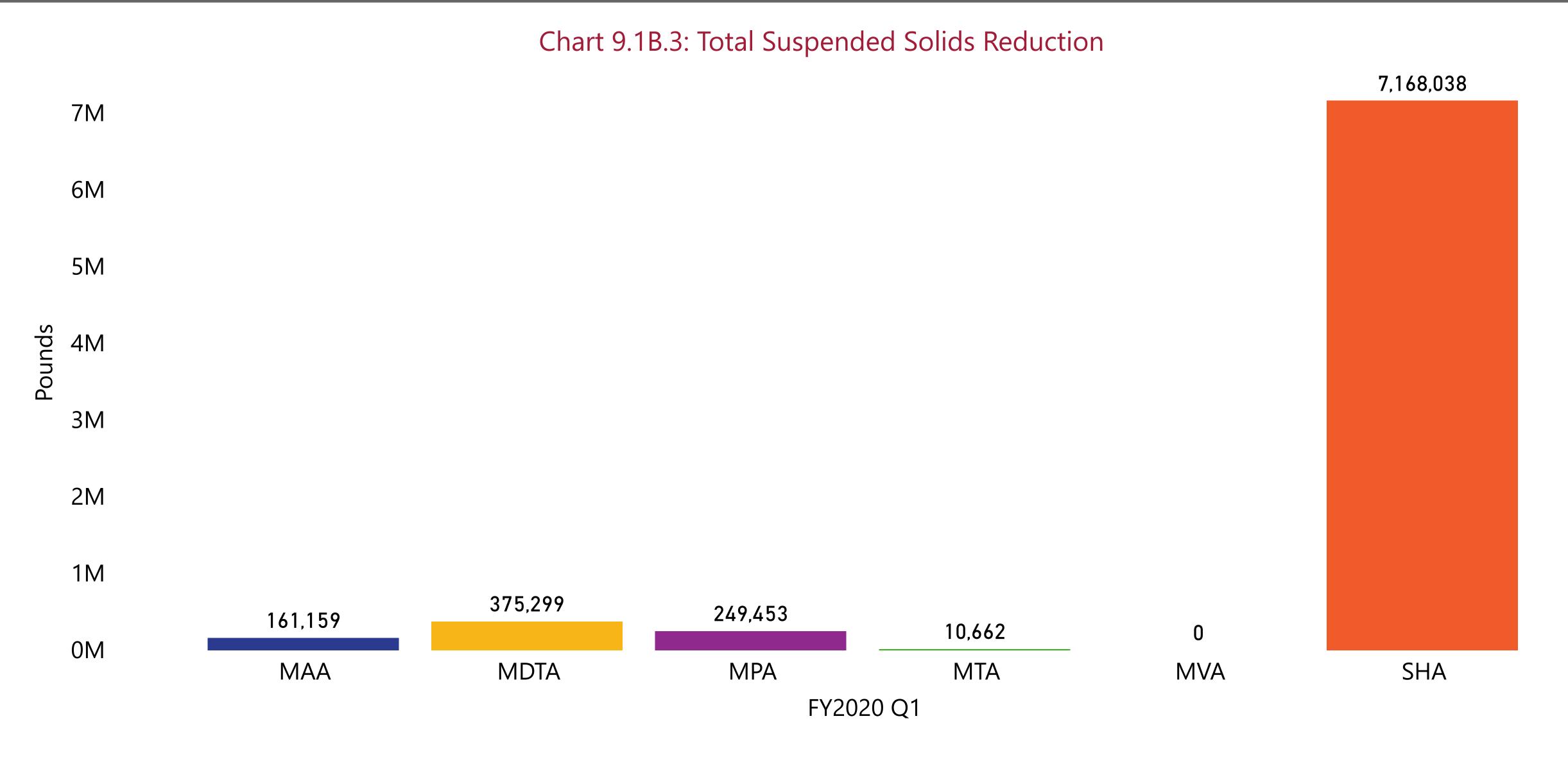
PM#9.1: Water Quality



PM#9.1: Water Quality

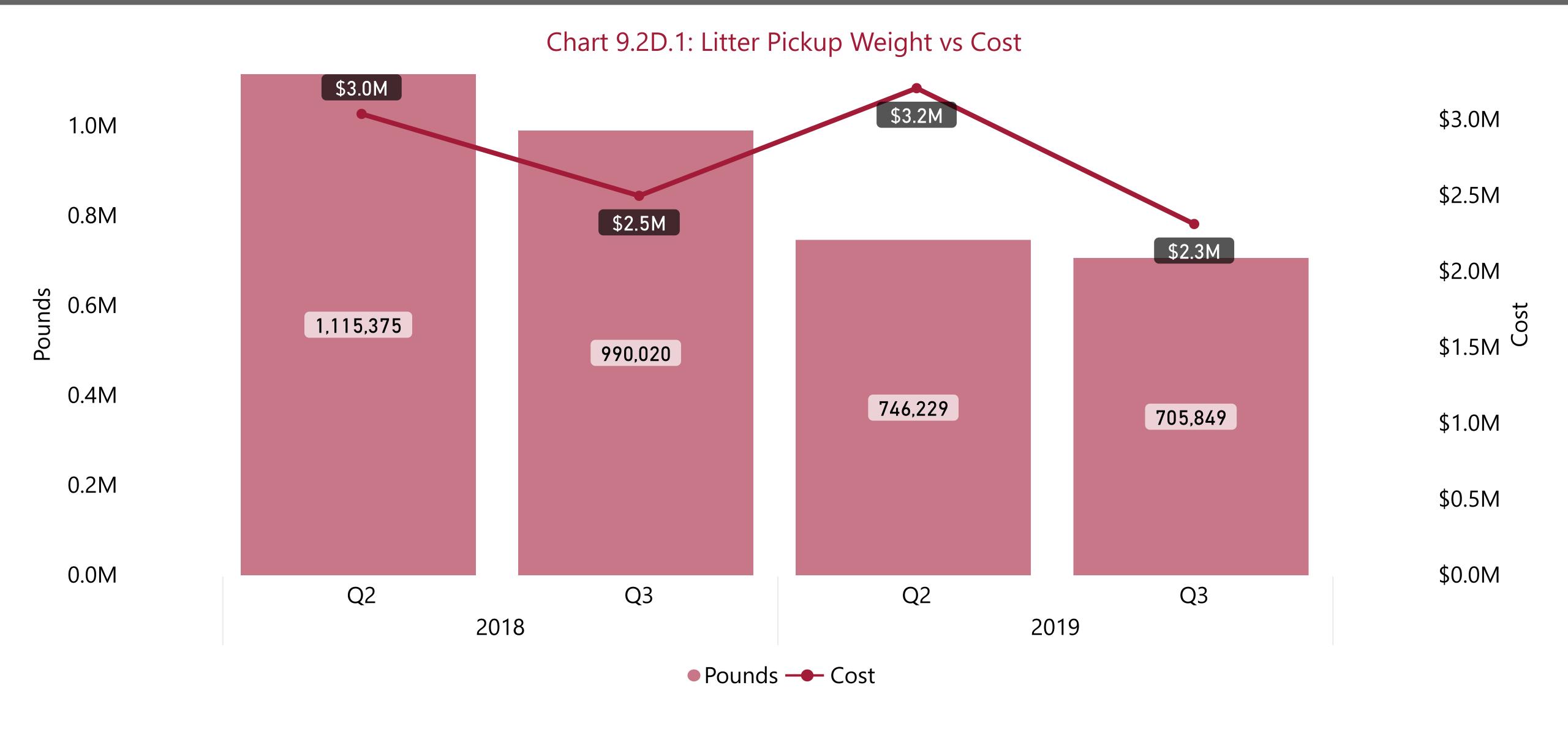


PM#9.1: Water Quality

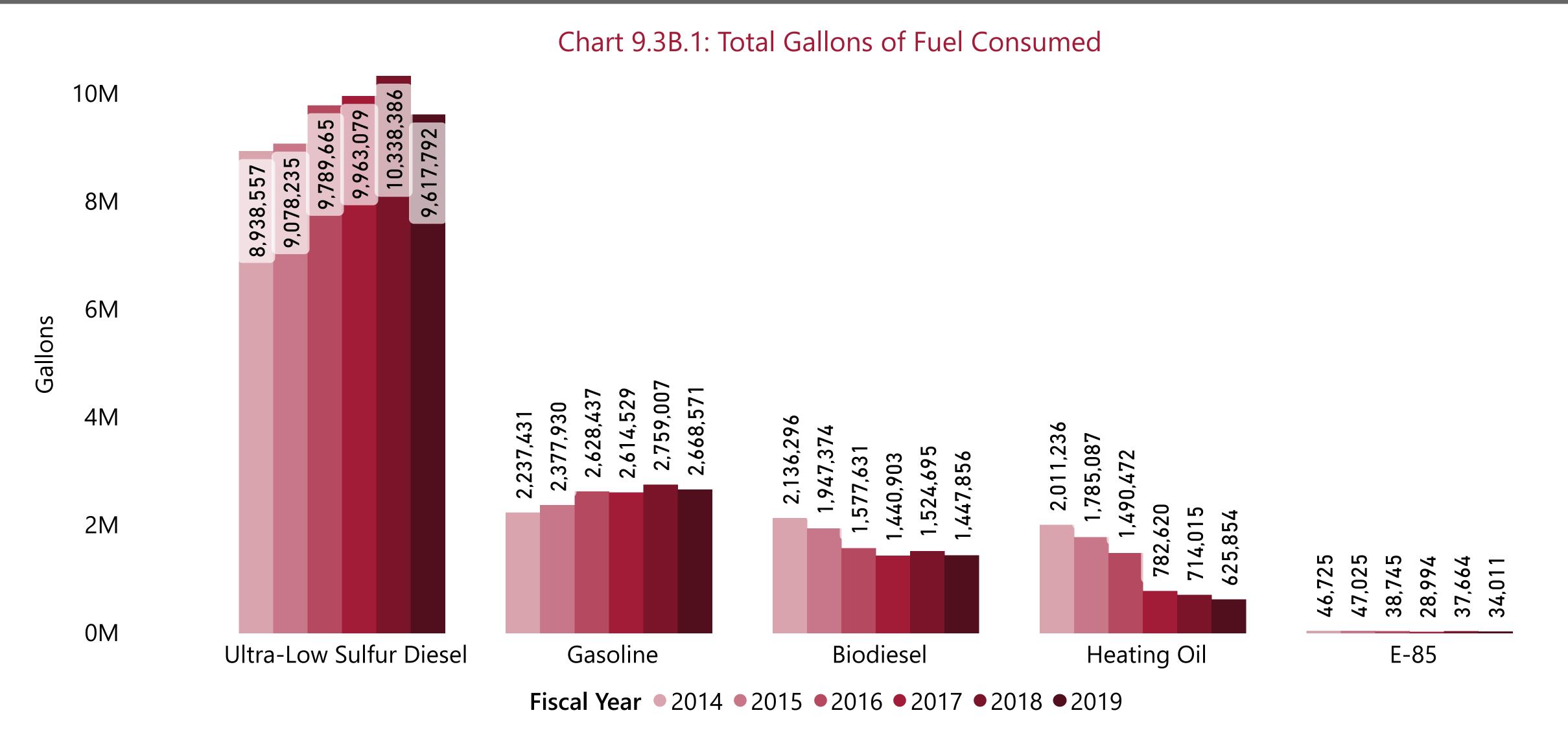


TR#9: BE A GOOD STEWARD OF OUR ENVIRONMENT

PM#9.2: Recycling and Waste Reduction

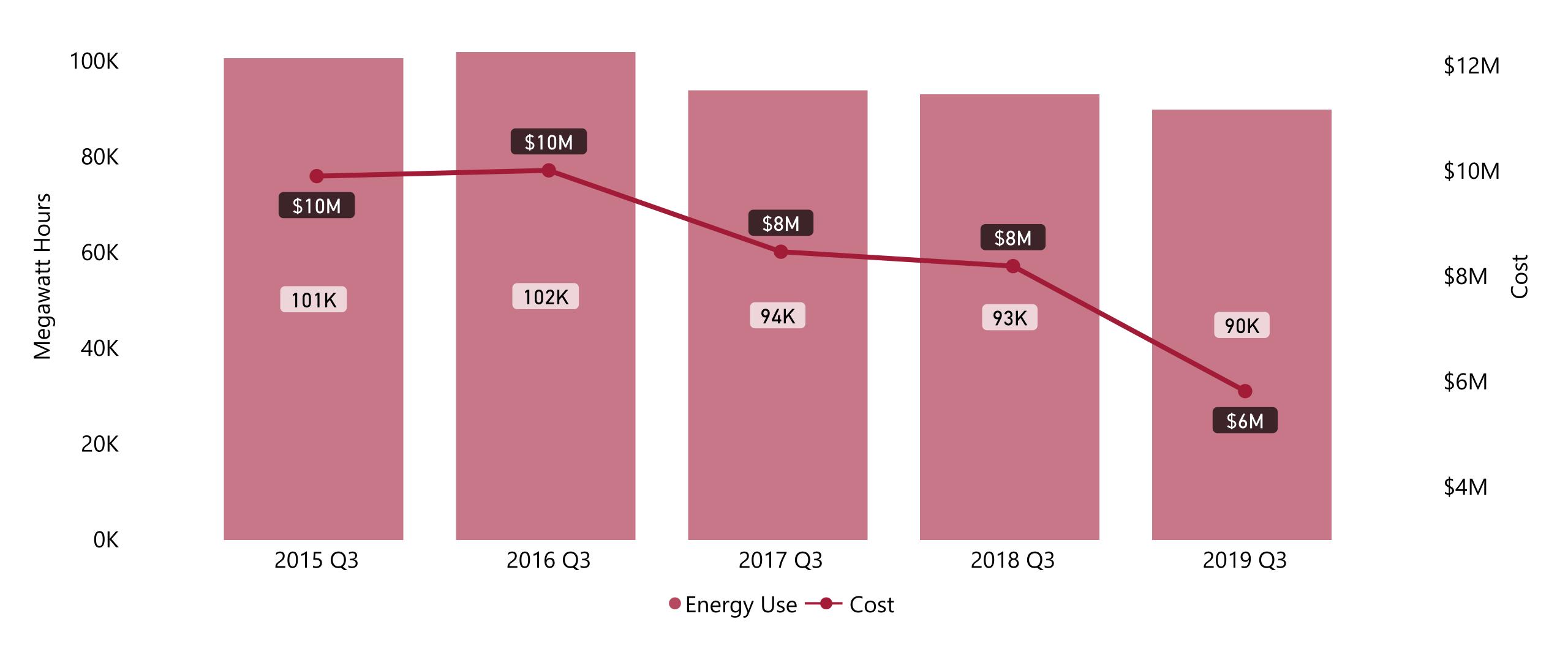


PM#9.3: Energy Management



PM#9.3: Energy Management

Chart 9.3C.1: Total MDOT Utility Generated Electricity Use & Cost



TR#9: BE A GOOD STEWARD OF OUR ENVIRONMENT

PM#9.3: Energy Management - Eddie Lukemire

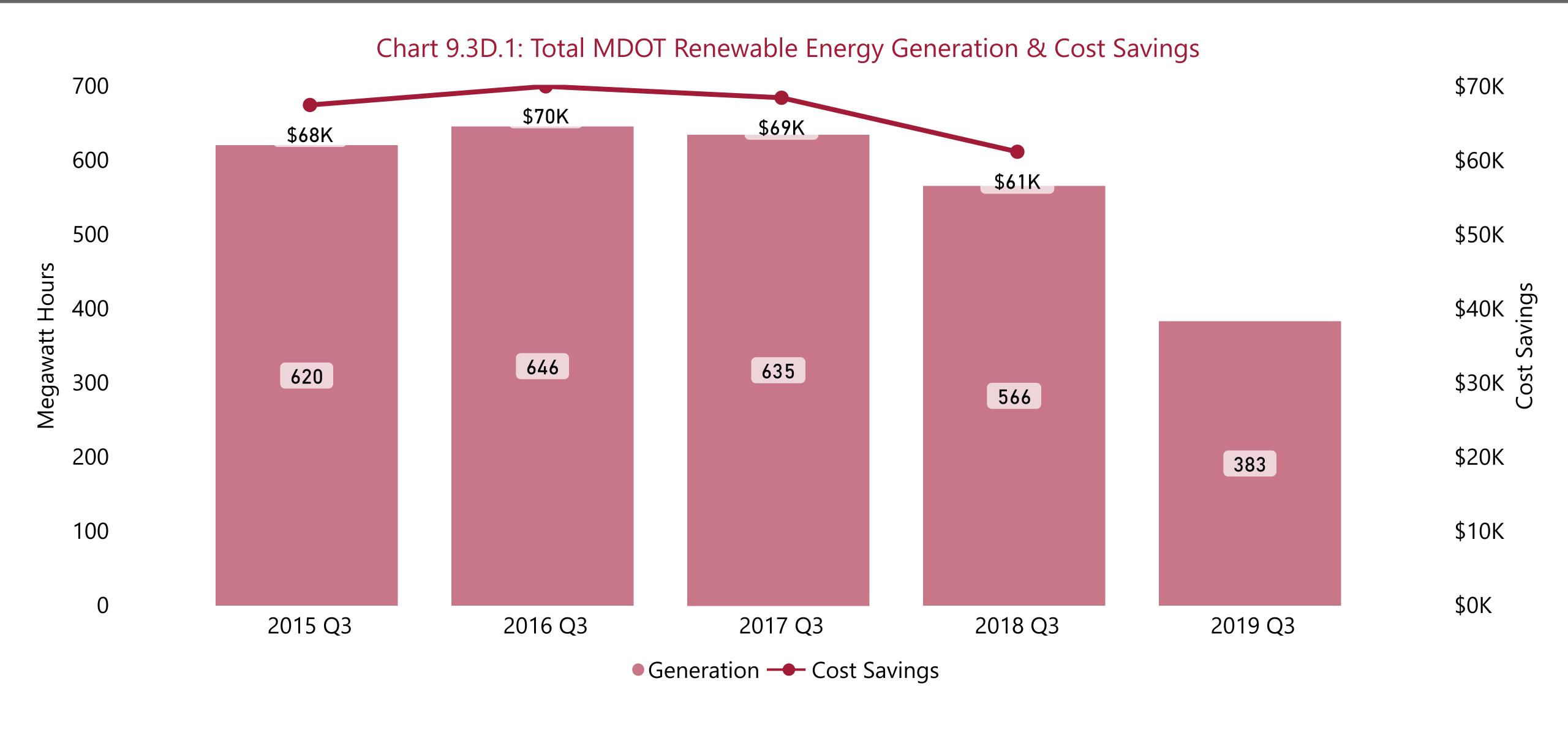


Chart 9.4A.1: Electric Vehicles Registered in Maryland

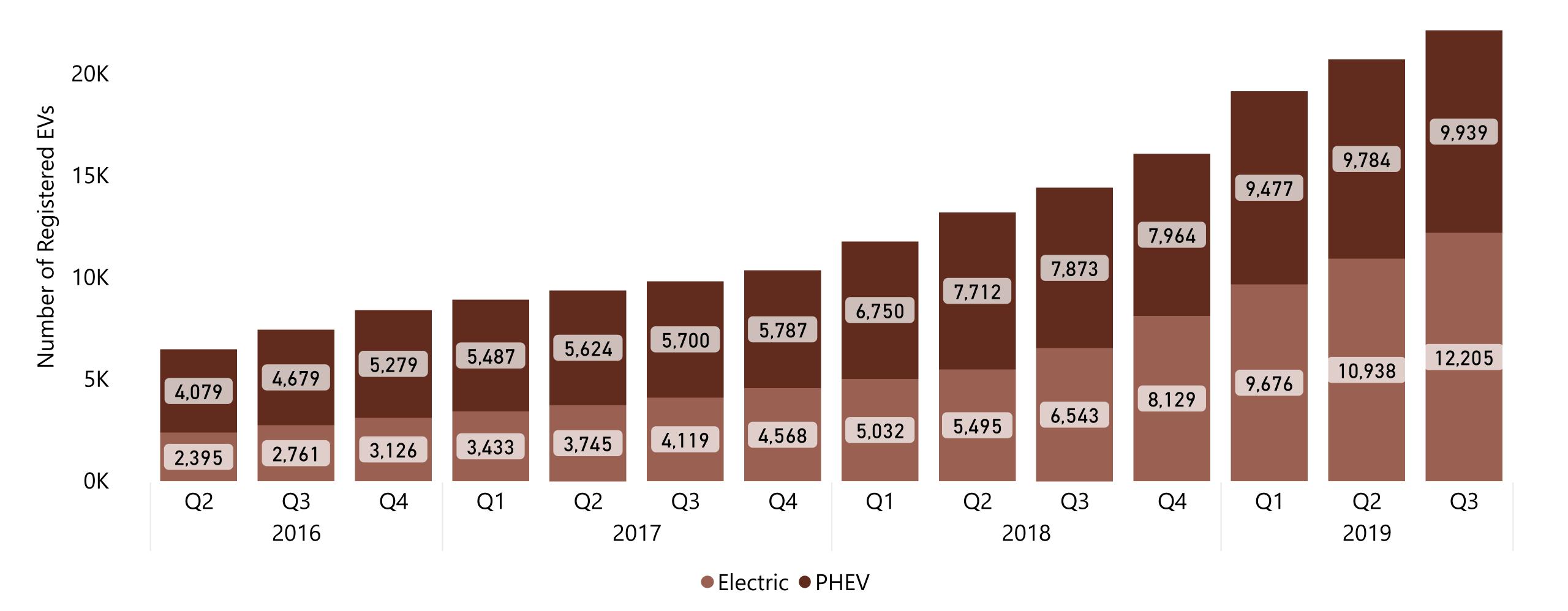
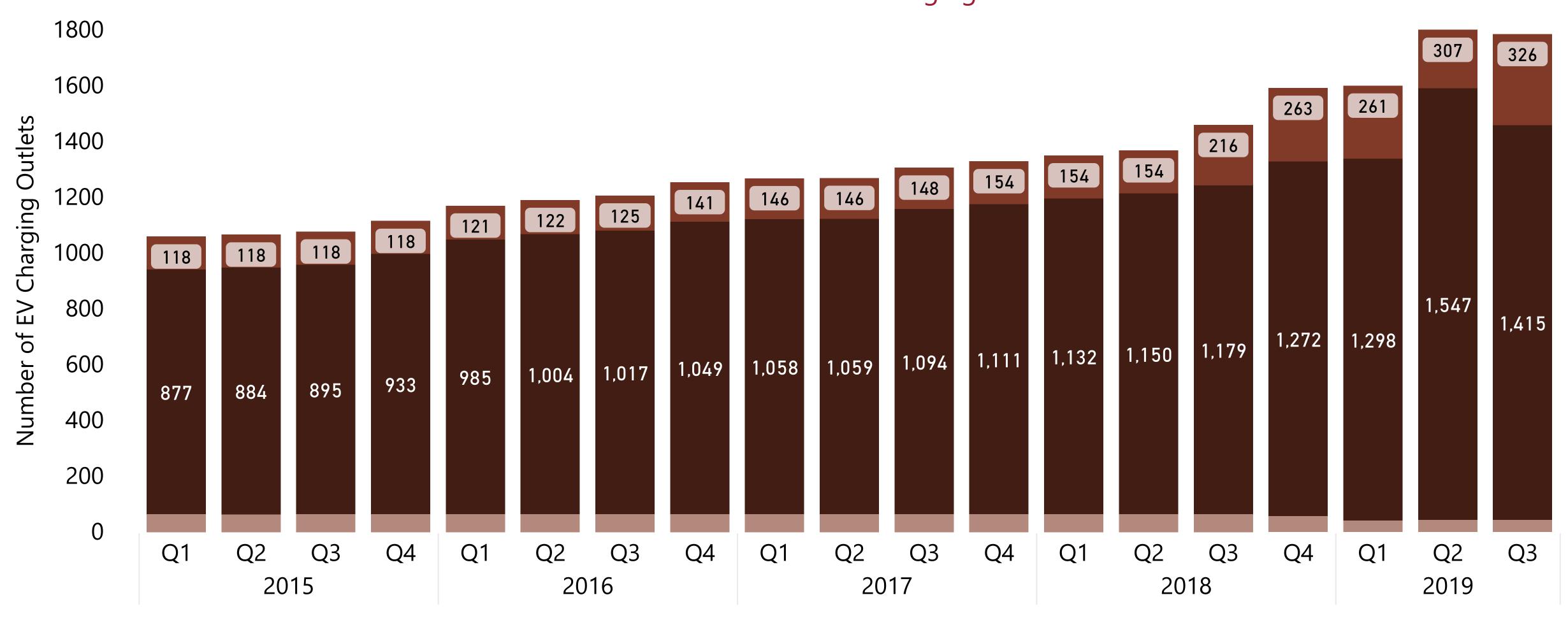
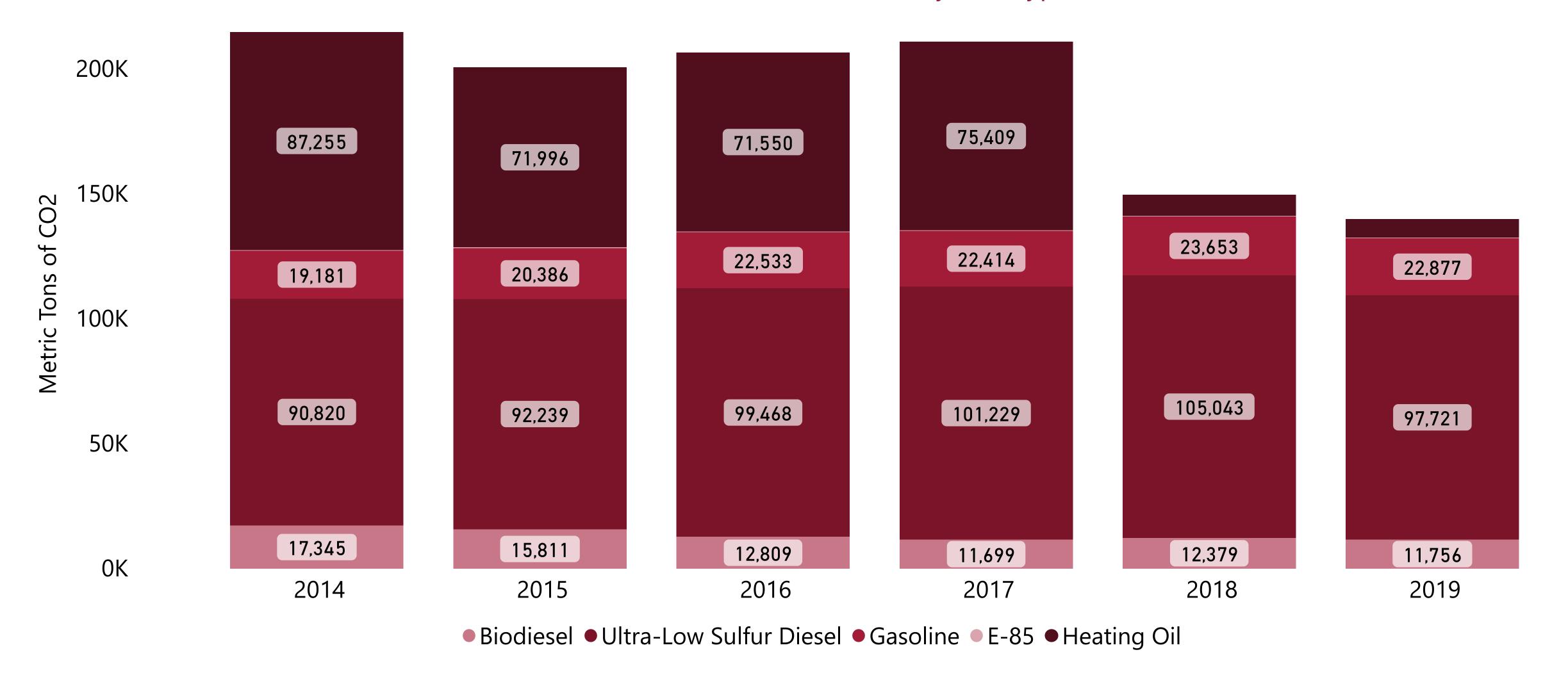


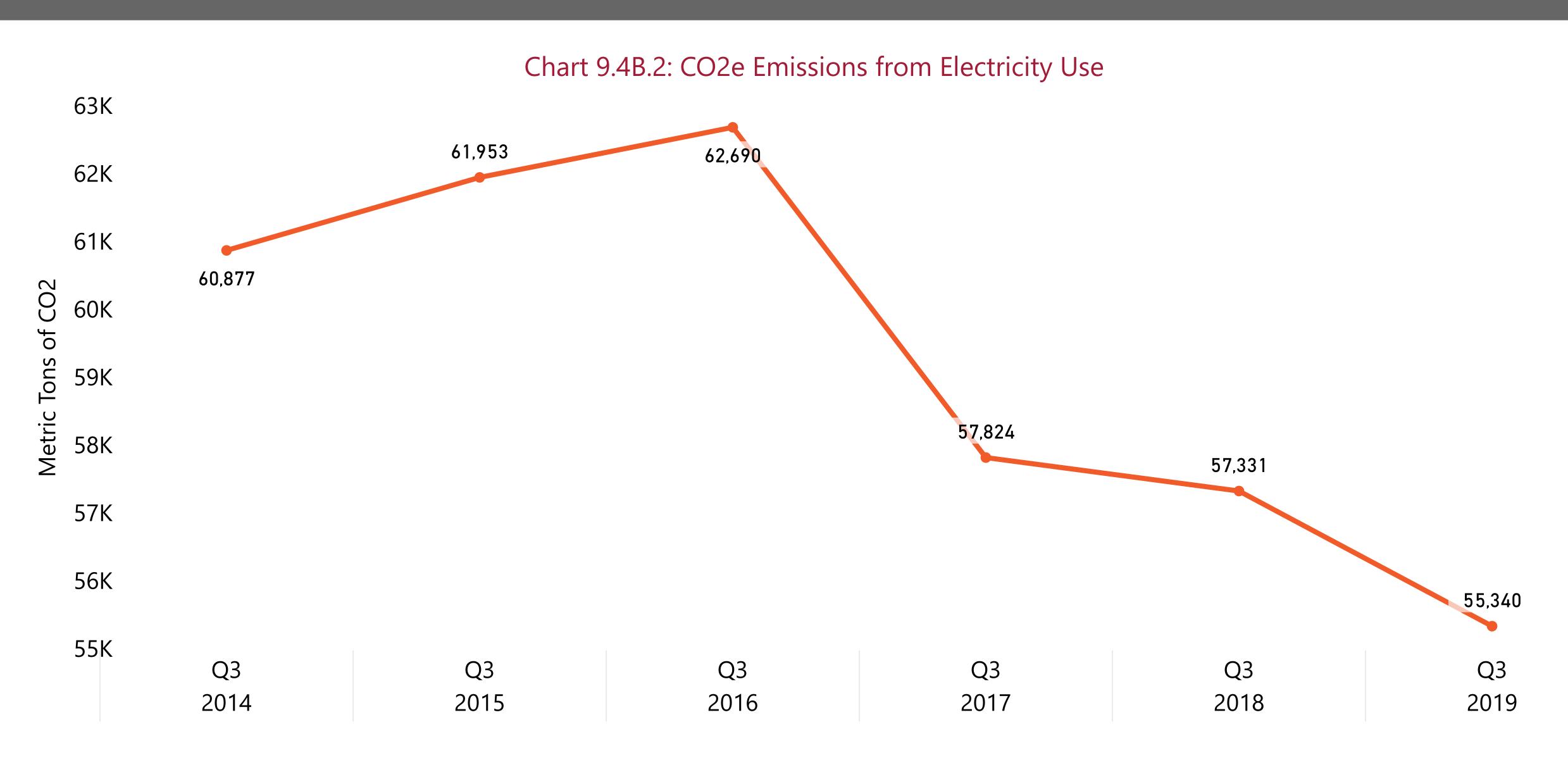
Chart 9.4A.2: Electric Vehicle Charging Outlets



■ EV Level 1 Outlets ■ EV Level 2 Outlets ■ DC Fast Outlets

Chart 9.4B.1: CO2 Emissions by Fuel Type







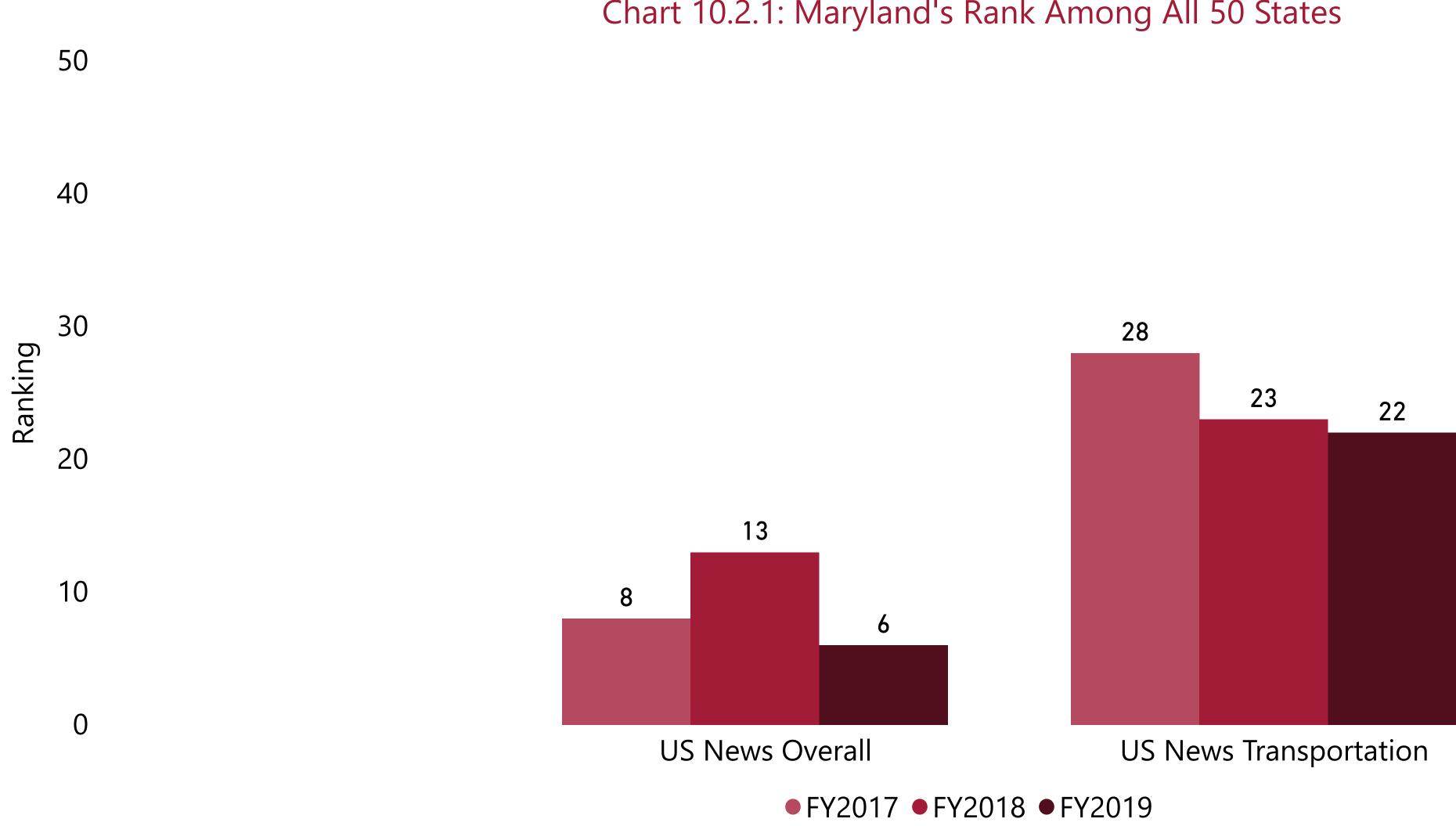
PRESENTING:

FACILITATE ECONOMIC OPPORTUNITY IN MARYLAND

TANGIBLE RESULT #10

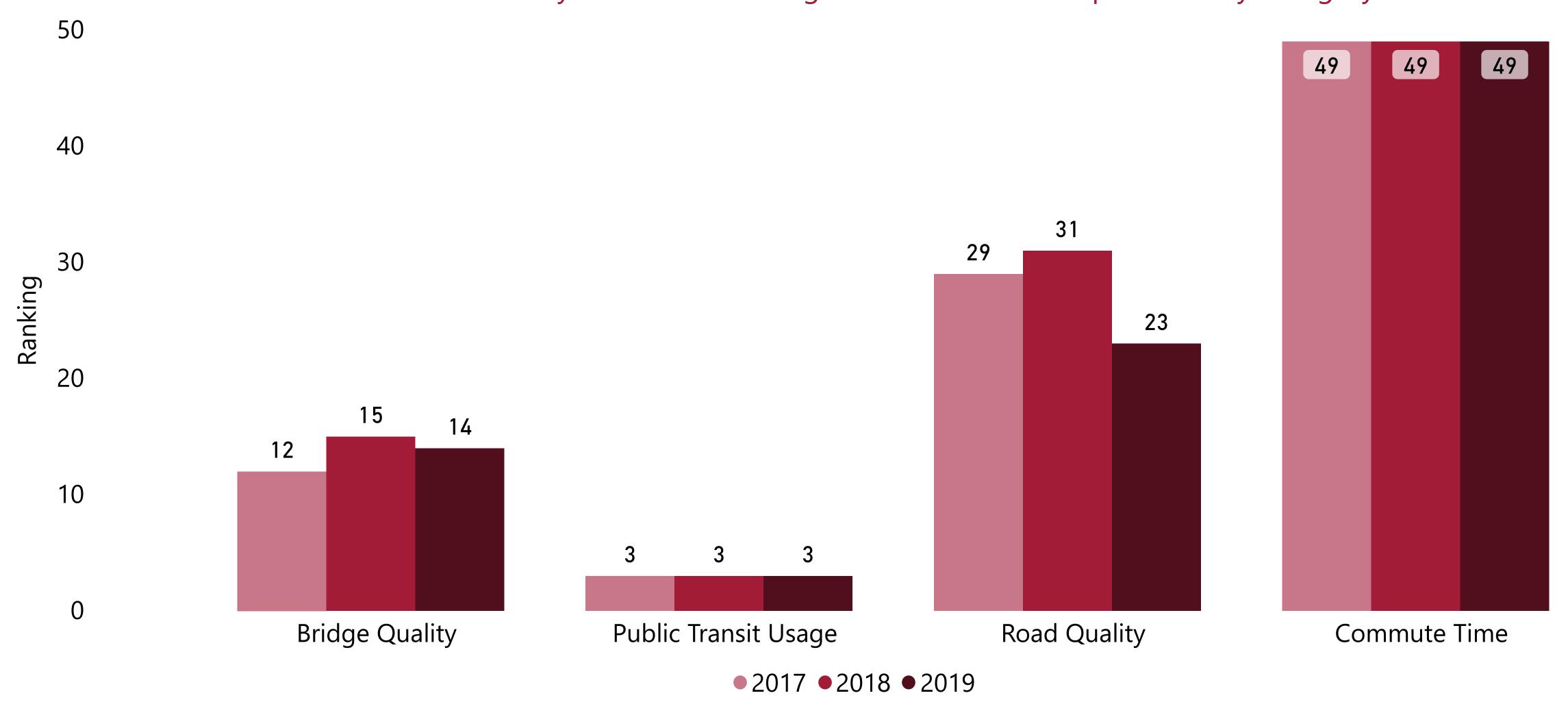
PM#10.2: Ranking in National Transportation Infrastructure Assessment



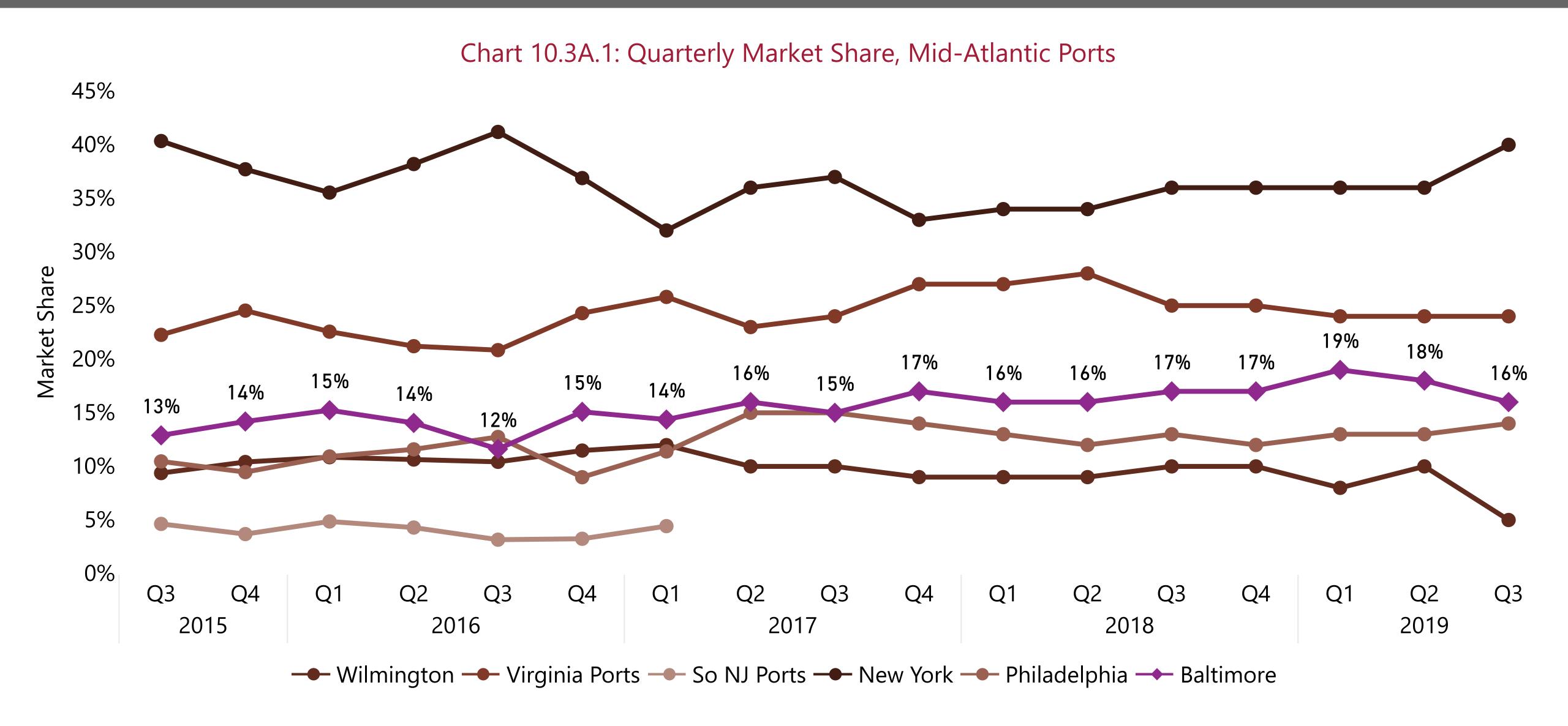


PM#10.2: Ranking in National Transportation Infrastructure Assessment

Chart 10.2.2: Maryland's Rank Among All 50 States in Transportation by Category

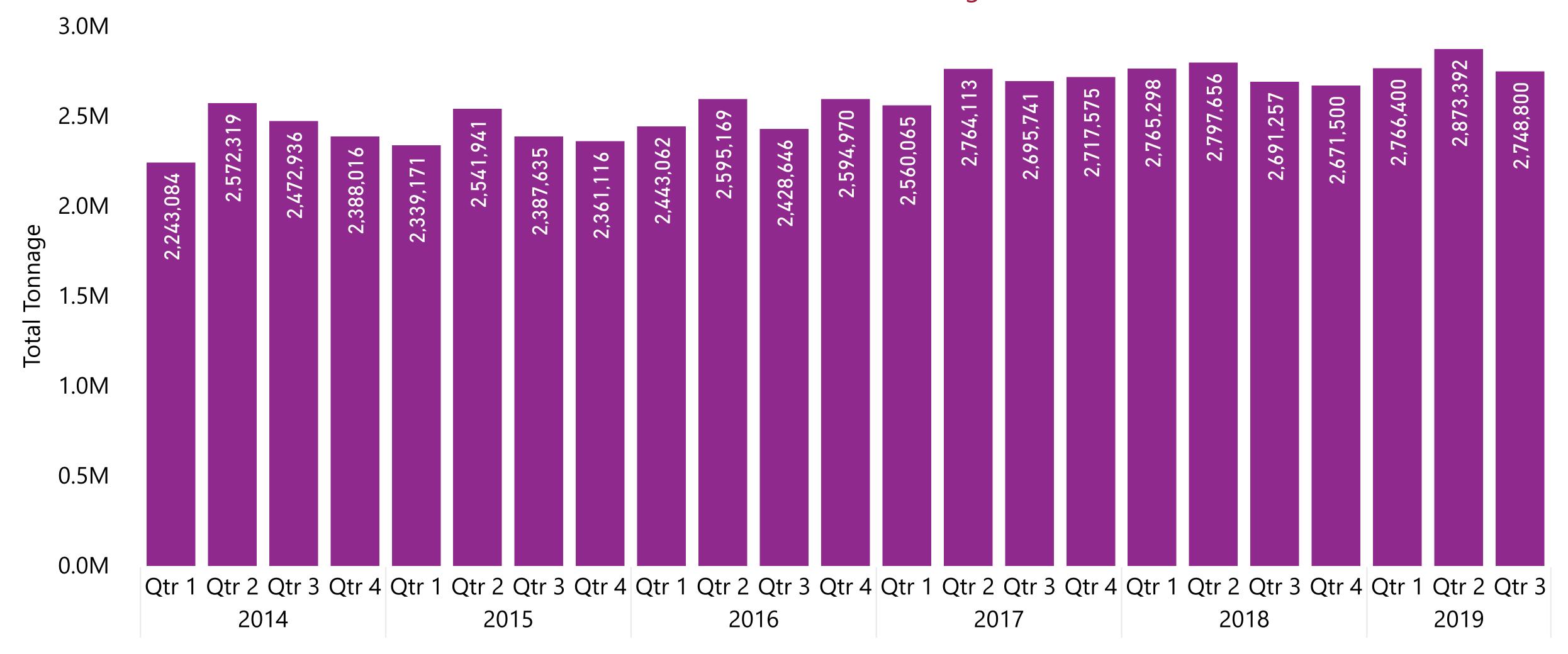


PM#10.3: Freight Mobility



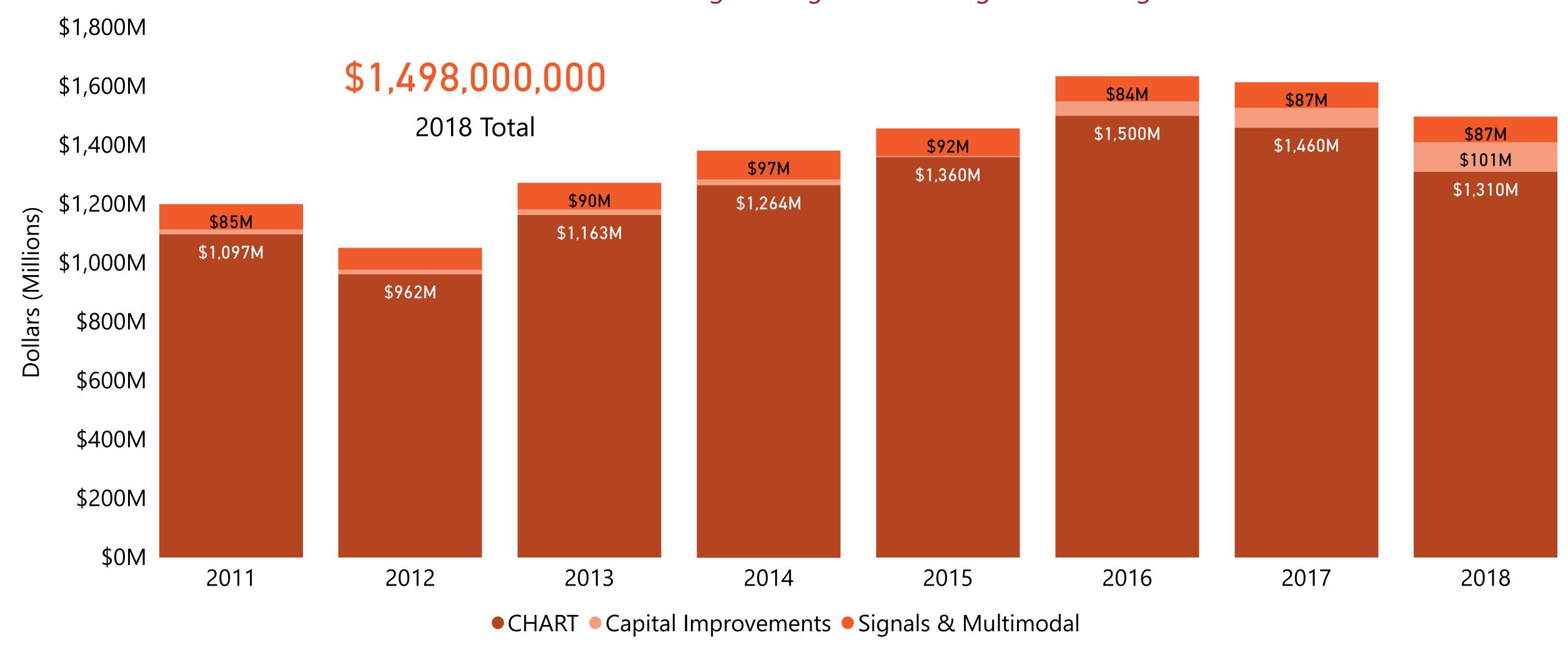
PM#10.3: Freight Mobility



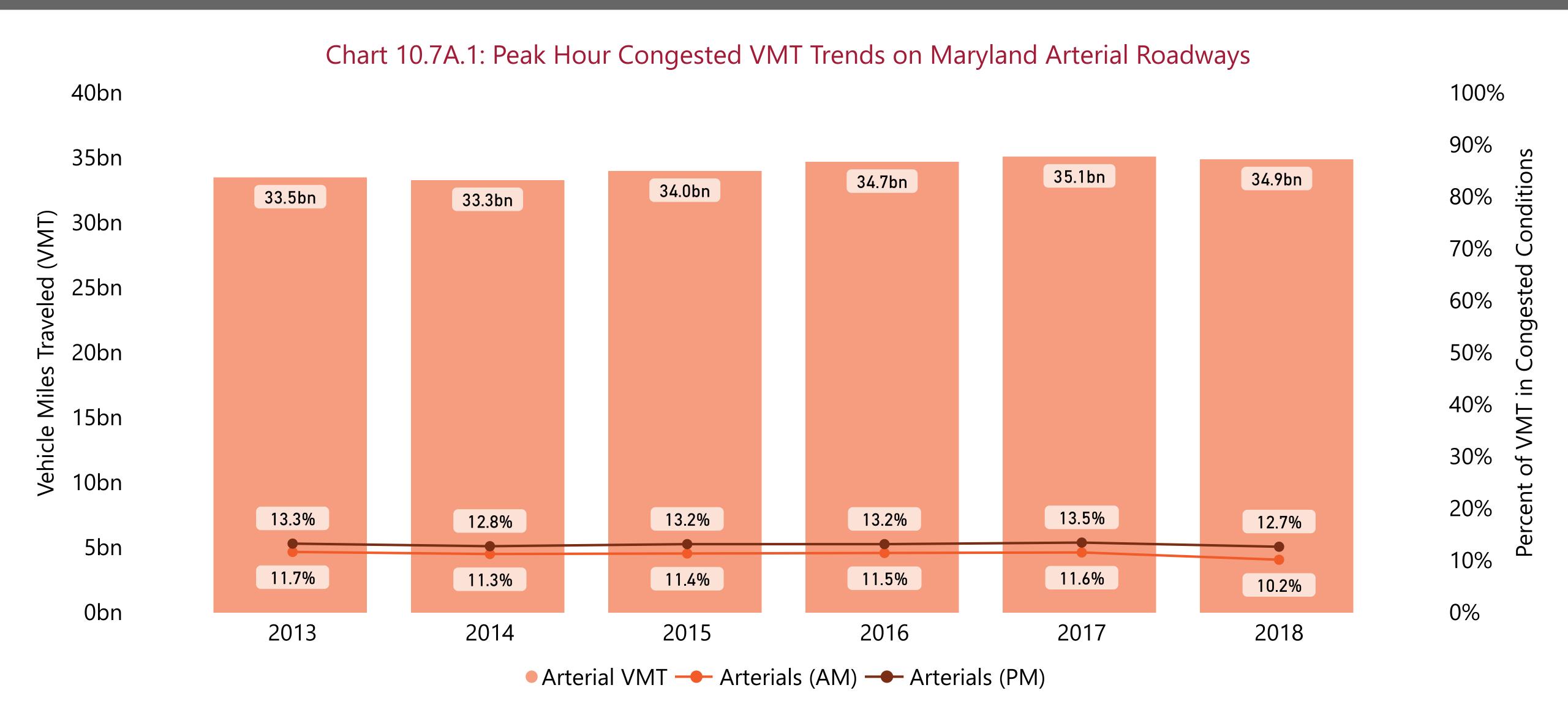


PM#10.6: Total User Cost Savings for the Traveling Public due to Congestion Management

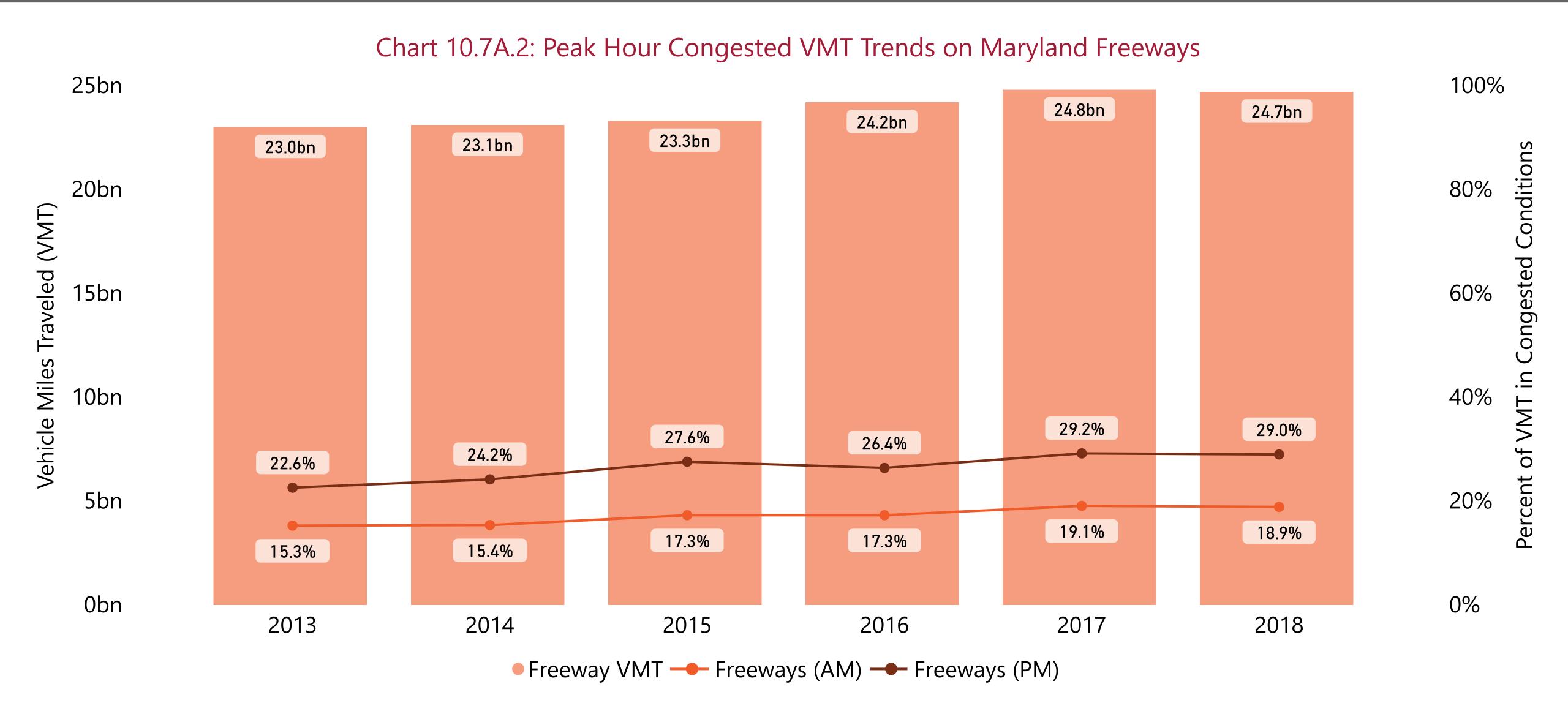




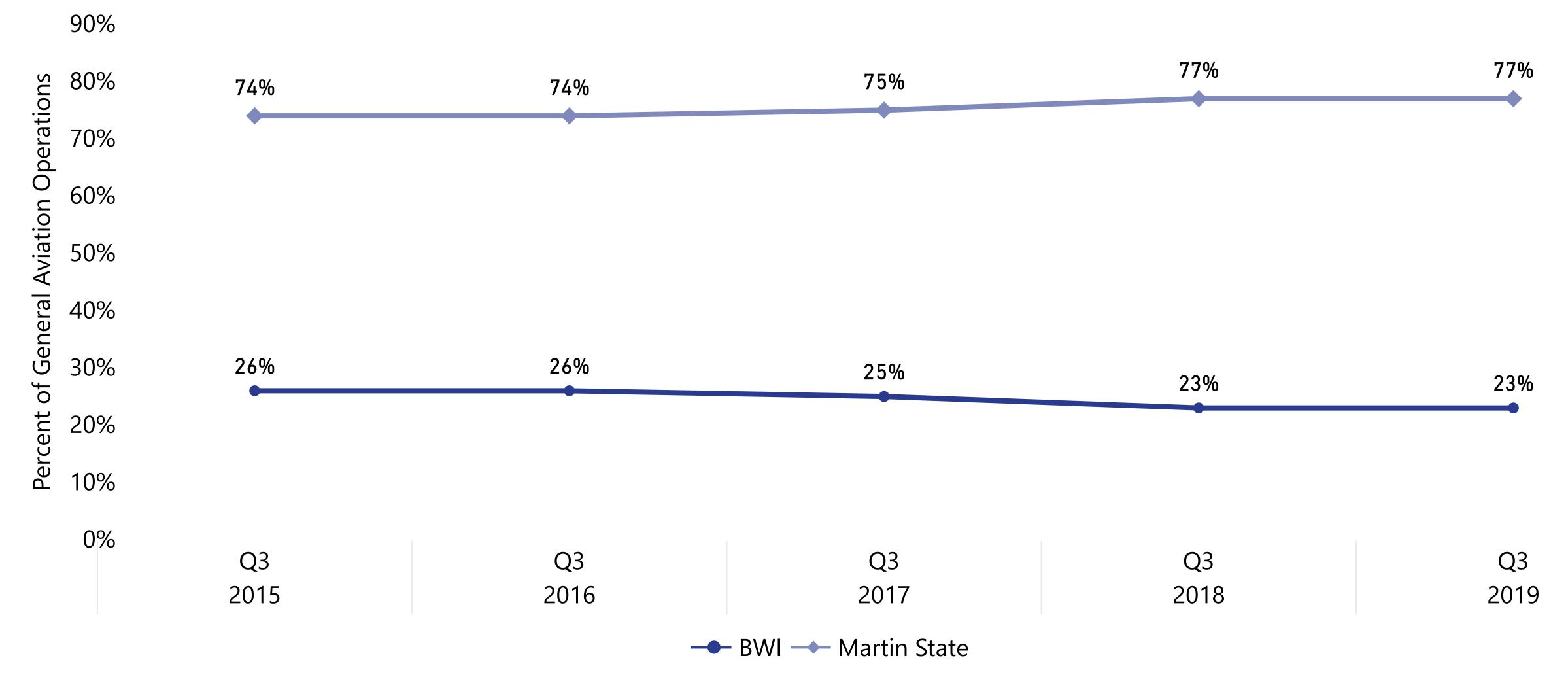
PM#10.7: Percent of VMT in Congested Conditions on Maryland Freeways and Arterials During Peak Hours



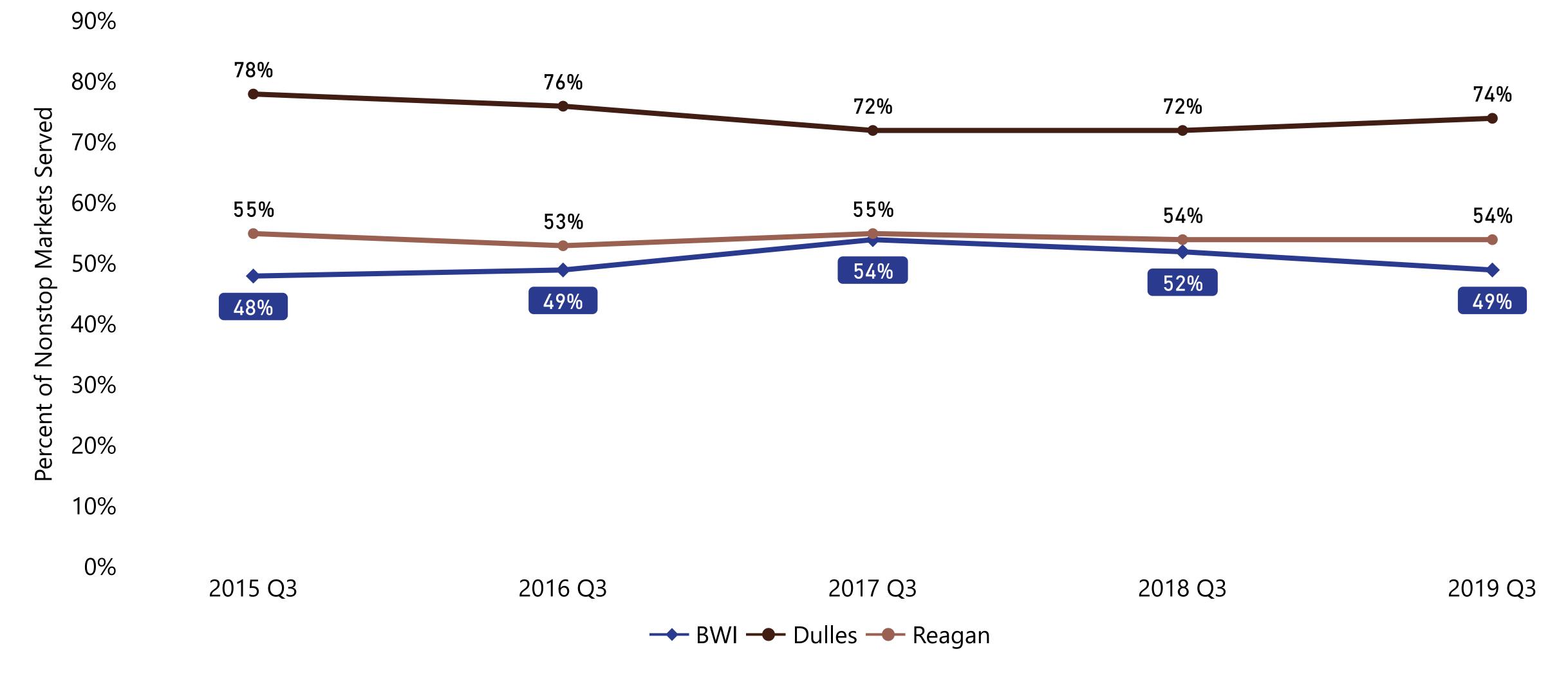
PM#10.7: Percent of VMT in Congested Conditions on Maryland Freeways and Arterials During Peak Hours

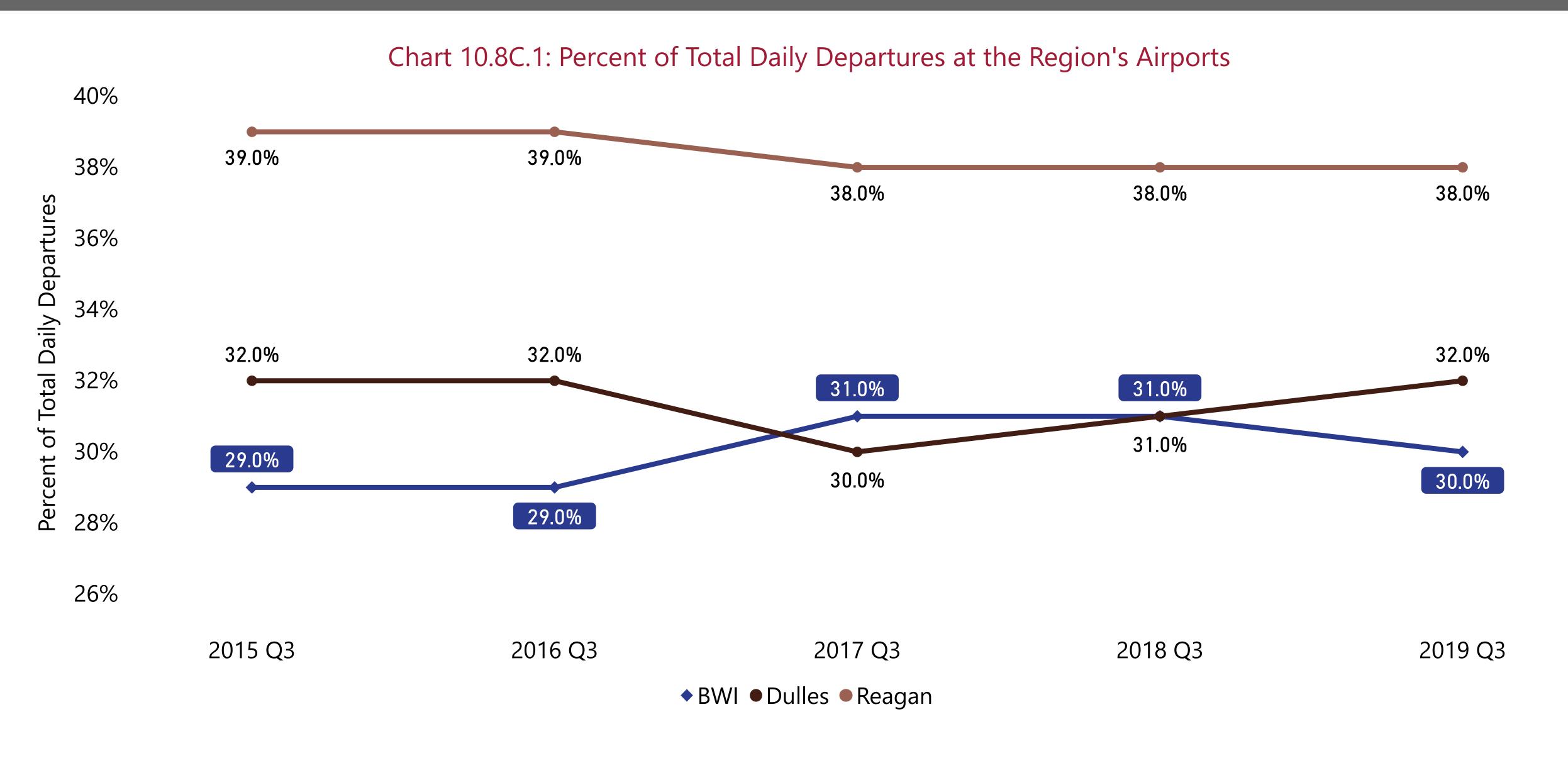


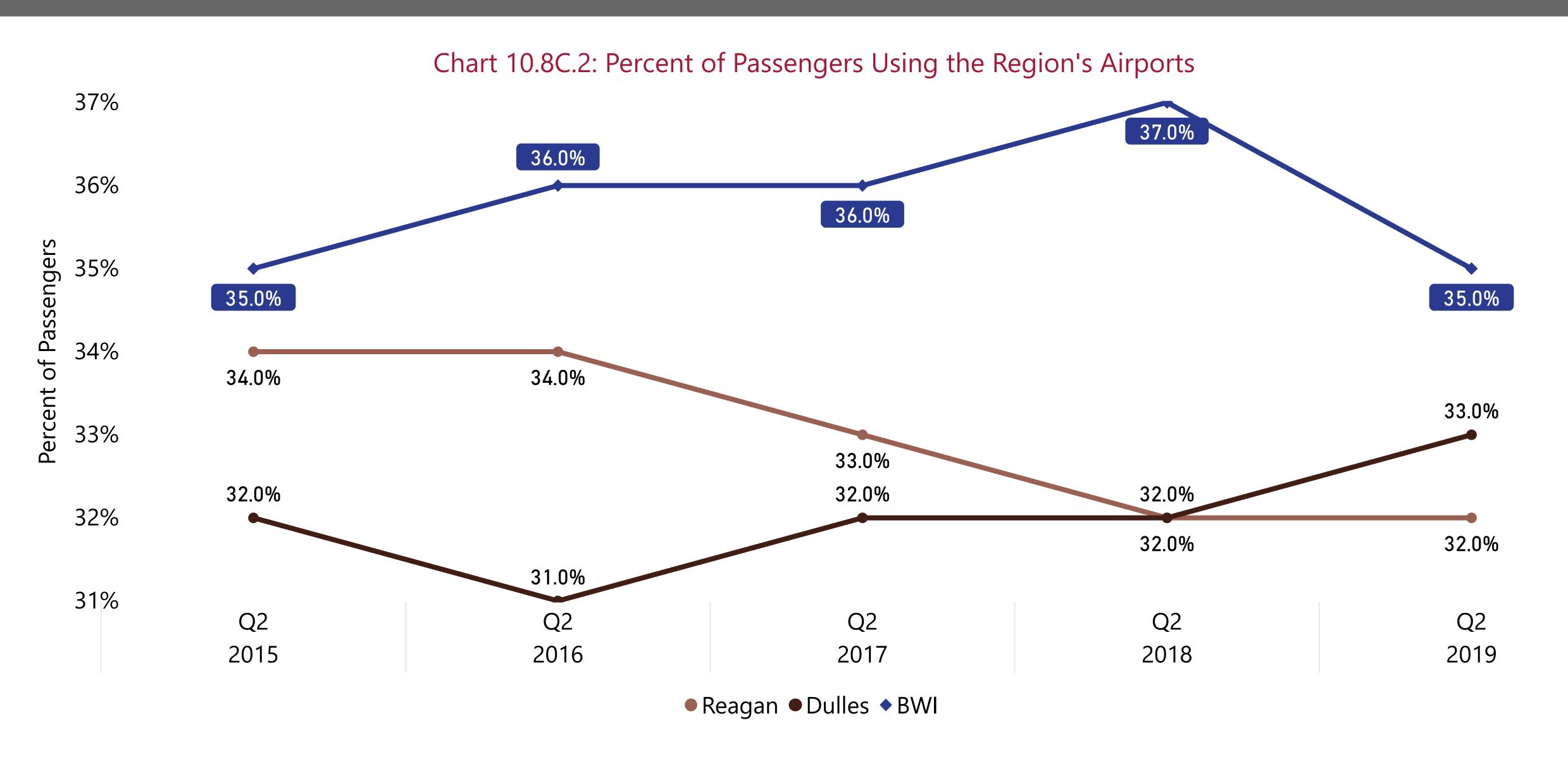






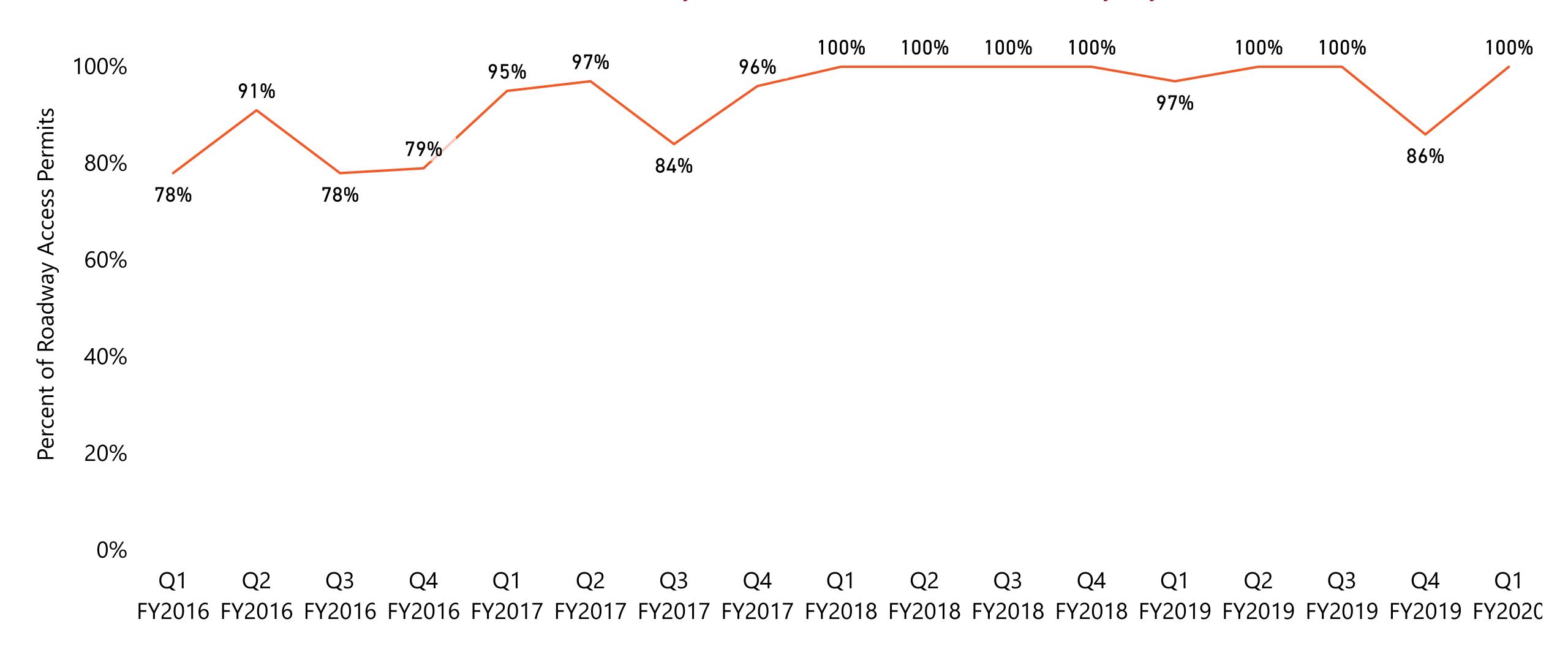






PM#10.9: Percent of Roadway Access Permits Issued within 21 Days or Less

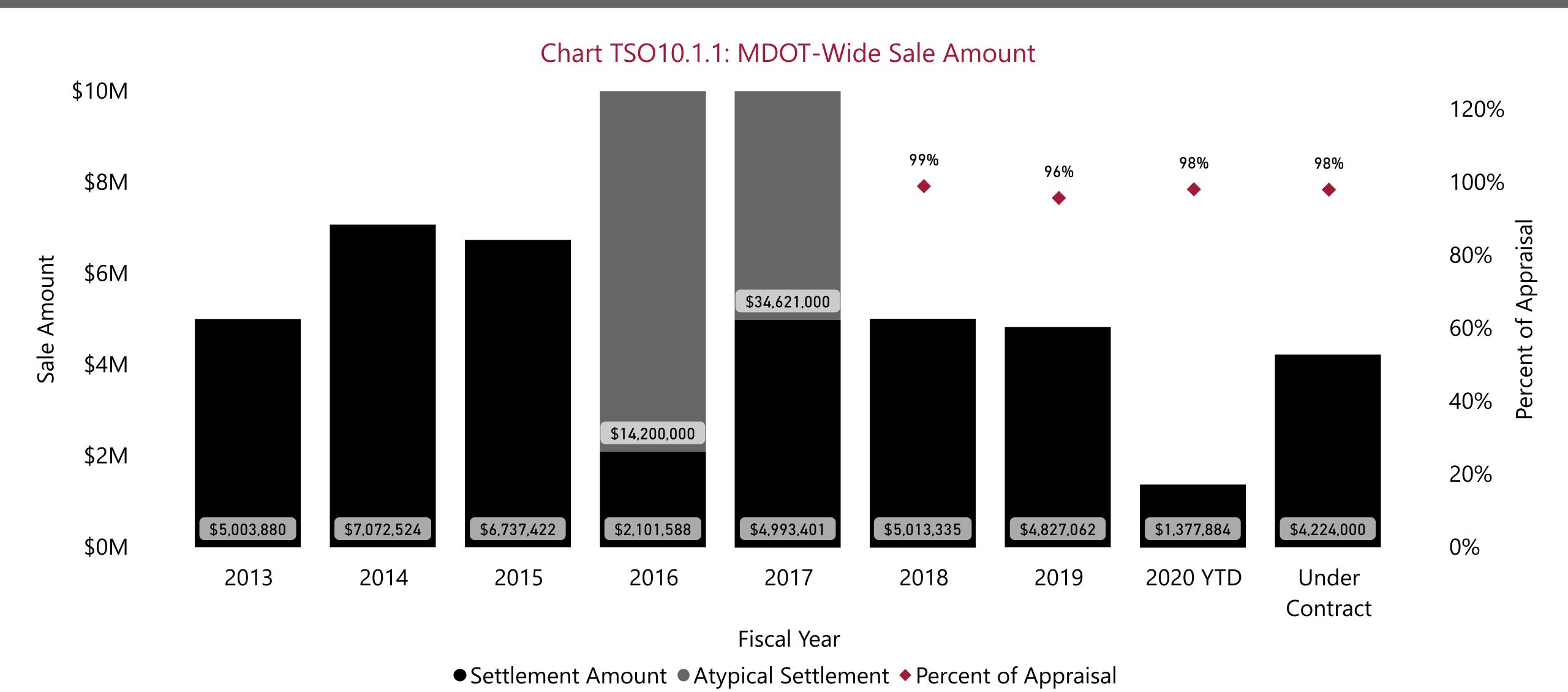
Chart 10.9.1: Percent of Roadway Access Permits Issued within 21 Days by Quarter





TANGIBLE RESULT #10 TBU SPECIFIC MEASURES

PM TSO 10.1: Value of Land Sold



PM TSO 10.1: Value of Land Sold

